

HOLD TP: Rs 975 | ∧ 0%

JINDAL STEEL & POWER

Metals & Mining

| 25 July 2024

## Expansion to deliver material growth even after delays

- Q1 result was ahead of consensus. Company announced another 6-9 months delay of Angul expansion project
- We see this as moving towards more realistic deadlines. We lower FY26
   EBITDA by 14% and continue to build buffer over guidance
- Company still geared to deliver 22% EBITDA CAGR over FY24-27. We reiterate HOLD rating with a lower TP of Rs 975 from Rs 1,055

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**Q1 beat:** JSP's Q1FY25 EBITDA at Rs 28.4bn was 4% ahead of Bloomberg consensus's estimate and 12% ahead of ours on higher sales benefitting from 0.45mt of HRC production. EBITDA was up 13% sequentially, with 7% uptick in standalone operations backed by 4% growth in sales volume and 4% increase in margin to Rs 12.9k/t.

**Expansion sees more delays:** JSP announced a six-month delay for the BF/BOF 2 to Q4FY25, nine-month delay for BOF-3 to Q3FY26, and nine-month delay for slurry pipeline to Q4FY25. We see this announcement as setting more realistic targets from the initial set of aggressive targets. We have been highlighting this risk for some time and had downgraded JSP to HOLD from BUY on 3 Feb 2024, flagging that we await better visibility on delivery of growth.

**Expansion to drive substantial growth:** With 60% of capacity expansion planned, we believe the expansion could still deliver 22% EBITDA CAGR over FY24-27E at our estimates. We assume gradual ramp-up to 80% utilisation for BF-2 and 60% utilisation for BF-3 providing buffer against the revised guidance, 90% slurry pipeline utilisation and 14mt captive coal production in FY27.

**Lower estimates and TP:** Factoring in delays in project milestones, we lower our FY25E/FY26E EBITDA estimates by 7%/14%. Accordingly, we lower our TP to Rs 975 from Rs 1,055, while maintaining the target 1Y forward EV/EBITDA multiple at 6x. We maintain the target multiple below our sector multiple of 6.5x as we wait for JSP to demonstrate disciplined growth.

**Maintain HOLD:** With an 11% correction from a peak of Rs 1,097 on 21 Jun, we believe JSP's stock price currently factors in the impact of announced delays at our estimates. With the company primed to deliver 22% EBITDA CAGR over FY24-FY27 on the delivery of efficiency and capacity expansion projects even under our conservative assumptions, we maintain our rating at HOLD.

## Key changes

Target	Rating	
▼	< ▶	

Ticker/Price	JSP IN/Rs 972
Market cap	US\$ 11.8bn
Free float	39%
3M ADV	US\$ 26.0mn
52wk high/low	Rs 1,097/Rs 582
Promoter/FPI/DII	61%/13%/15%

Source: NSE | Price as of 24 Jul 2024

### **Key financials**

Y/E 31 Mar	FY24P	FY25E	FY26E
Total revenue (Rs mn)	5,00,268	4,99,708	6,76,661
EBITDA (Rs mn)	1,02,008	1,13,029	1,35,950
Adj. net profit (Rs mn)	59,384	54,640	70,146
Adj. EPS (Rs)	58.2	53.6	68.8
Consensus EPS (Rs)	58.2	64.4	88.6
Adj. ROAE (%)	14.3	11.6	13.3
Adj. P/E (x)	16.7	18.2	14.1
EV/EBITDA (x)	10.6	9.7	8.2
Adj. EPS growth (%)	88.5	(8.0)	28.4

Source: Company, Bloomberg, BOBCAPS Research | P - Provisional

## Stock performance



Source: NSE





## Q1FY25 results ahead of estimates

- Q1 EBITDA outperforms consensus and our estimates: JSP's Q1FY25 EBITDA at Rs 28.4bn was 4% ahead of Bloomberg consensus and 12% ahead of our forecast. The EBITDA beat was primarily driven by 9% higher sales volume than our assumptions.
- Sequential increase: Q1 EBITDA was up 13% QoQ, driven by 8% growth in standalone EBITDA to Rs 26.9bn. Other subsidiaries also contributed Rs 1.4bn. Steel operations benefitted from 4% QoQ volume growth as well as 4% QoQ increase in EBITDA margin to Rs 12.9k/t.
- Sequential margin increase: The sequential margin increase was supported by the increase in steel realisation (1% QoQ), and reduction in coking coal costs (down US\$ 23/t QoQ).
- Sales increase: JSP attributed the increase in sales to the ramp-up of hot strip mill (HSM) to 0.45mt in Q1 and strength in long products segments. However, exports were weak at 0.15mt, contributing only 7% of sales.
- Net debt marginally lower: After the increase in Q3FY24, net debt was lower by Rs 7bn QoQ to Rs 105bn. Net debt to trailing 12M EBITDA at 1x remains well below the company's target of 1.5x.

### FY25 outlook

- Possibility of stable margin in Q2: Steel margin is likely to be supported by cost reductions amid fall in steel prices. JSP guides for US\$ 30-35/t reduction in coking coal costs in Q2 and is currently seeing Rs 500-1,000/t reduction in iron ore price and 1% reduction in sales realisation in mid-Jul. While benchmark indicators have indicated steeper falls, JSP highlights that its basket of value added as well as import substitution products have seen a lower moderation so far. As per our calculations, cost reductions could contribute upwards of Rs 3k/t and margin can possibly remain stable if average fall in steel prices is contained in the same range.
- Stable volumes: JSP confirms that it will be able to maintain its quarterly production rate above 2mt. While JSP's agreement with Rashtriya Ispat Nigam (RINL) offers a possibility of getting additional billets, the start-up of the blast furnace at RINL has been delayed due to external strike.

# **Expansion project faces more delays**

JSP has been normalising the project ramp-up period from its initial aggressive targets. In this context, JSP has announced another six to nine months of delays across various project milestones.

6-9 months delay in project implementation: JSP has revised the start-up of BOF-2 (Basic Oxygen Furnace-2) and BF-2 (Blast Furnace 2) to Q4FY25, which is equivalent to a six-month delay from its previous guidance. With the delay in coke ovens as well, JSP will still be starting the blast furnace with external coke. JSP has also deferred BOF-3 to Q3FY26 implying nine months of delay in the start-up



of the units planned towards the end of the project. JSP's slurry pipeline, scheduled to start in Q1FY25, is now delayed by nine months to Q4FY25.

- HSM and pellet plant ramping up well: JSP highlights that it was successful in ramping up HSM within 29 months, delivered 0.45mt of HRC from HSM in Q1 and is targeting 3mtpa in FY25. Pellet plant 2, commissioned in Q2FY24, operated at a 4mtpa run rate in Q1 and is positioned well to run at full throughput of 6mtpa at the time of start-up of BF-2.
- Coal mines ramping up: After ramping up the Gare Palma IV/6 mine (4mt capacity) and Utkal C (3.37mt capacity) to their rated capacity in Q4FY25, in Q2, the company is close to starting up the Utkal B1 mine (5.5mt capacity) and still aiming to start-up the Utkal B2 mine in FY25. JSP is also working to enhance capacity for both Gare Palma IV/6 and Utkal C to ~5mt.
- Angul capex: JSP has spent Rs 185bn capex on Angul expansion project out of its budget of Rs 310bn. At this stage, JSP believes the delays will not result in capex escalations and can be managed within available project contingencies.

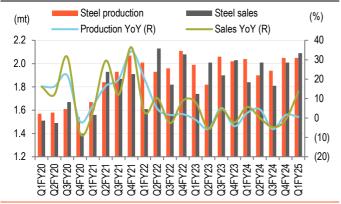
Fig 1 - Quarterly performance - JSP delivers sequential growth in EBITDA

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(Rs bn)	Q1FY25	Q4FY24	QoQ (%)	Q1FY24	YoY (%)
Consolidated P&L					
Revenue from operations	136.2	134.9	1.0	125.9	8.2
EBITDA reported	28.4	24.4	16.2	26.3	8.0
EBITDA adjusted	28.3	25.1	12.7	27.0	4.7
EBIT	21.6	14.5	48.8	20.4	5.7
PBT before exceptionals	18.6	11.6	59.8	17.7	5.2
PAT reported	13.4	9.3	43.4	16.9	(20.9)
PAT adjusted	13.4	9.3	43.4	16.9	(20.9)
EPS (Rs)	13.3	9.3	42.5	16.8	(20.7)
Tax rate (%)	28.0	19.8		4.2	
EBITDA breakdown					
Standalone`	26.9	25.0	7.7	26.7	1.1
Consolidated	28.3	25.1	12.7	27.0	4.7
Standalone					
Production- steel (mt)	2.05	2.05	0.0	2.04	0.5
Sales- steel (mt)	2.09	2.01	4.0	1.84	13.6
Realisation (Rs/t)	61,449	68,524	(10.3)	66,905	(8.2)
EBITDA (Rs/t)	12,890	12,443	3.6	14,484	(11.0)

Source: Company, BOBCAPS Research

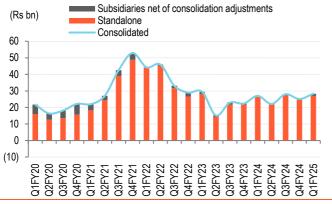


Fig 2 - Sales increase benefitting from HSM ramp-up



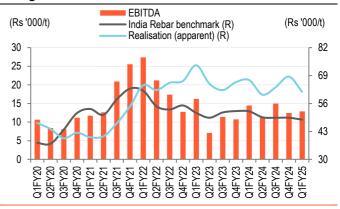
Source: Company, BOBCAPS Research

Fig 4 – Consolidated EBITDA growth driven by standalone operations and minor uptick in others



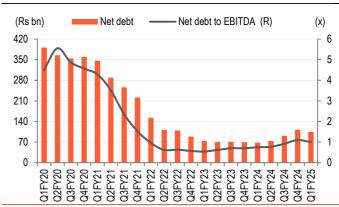
Source: Company, BOBCAPS Research

Fig 3 – EBITDA grew sequentially with higher sales and margin



Source: Company, BOBCAPS Research

Fig 5 - Net debt marginally down QoQ



Source: Company, BOBCAPS Research



# Valuation methodology

## Forecast changes

We cut FY25E/FY26E EBITDA by 7%/14% factoring in a 6-9-month delay in implementation of the Angul expansion project. We introduce our FY27 forecasts, where we assume a significant ramp-up of the Angul project. We believe the company is primed to deliver 22% EBITDA CAGR over FY24-FY27E through expansion even with our conservative assumptions accounting for buffer against the revised guidance.

Fig 6 - Revised estimates

(De ha)		New		Old		Change	€ (%)
(Rs bn)	FY25E	FY26E	FY27E	FY25E	FY26E	FY25E	FY26E
Revenue	500	677	776	498	677	0.4	(0.1)
EBITDA	113	136	185	121	158	(6.9)	(14.2)
Net income	55	70	106	65	91	(15.5)	(22.7)

Source: BOBCAPS Research

## Volume assumptions

- Steel sales: We now assume FY25E/FY26E/FY27E steel sales at 8.0mt/10.3mt/12.6mt, lowering by 3%/4% for FY25/FY26. While the RINL plant is resuming its efforts to restart blast furnace, we now assume availability of additional billets from FY26. We remain conservative on the gradual ramp-up of new plants accounting for 80% utilisation of 3.3mt blast furnaces (BF) and 60% utilisation for the 3mt blast furnace capacity in FY26, allowing a buffer for start-up beyond management's revised guidance.
- Hot strip mill: We continue to assume 50%/90%/90% utilisation for HSM (hot strip mill) in FY25/FY26/FY27, which is in line with management guidance of HRC production of 3.0mt in FY25. JSP will now need to stabilise delivery of HRC across specifications and gradually move up the chain to maximise margins. The company has previously mentioned that it will start with the sale of coils to cold rolling mills/tube manufacturers and to players in construction sectors while working in parallel to get products qualified by white goods and automotive players.
- Coal mines: We continue to assume captive coal availability of 9mt/12mt/14mt in FY25/FY26/FY27 as JSP ramped-up operations of Gare Palma IV/6 and Utkal C to the rated capacity at the end of FY24. The company is further targeting the start-up of Utkal B1 and B2 over FY25 as well as enhancing Gare Palma IV/6's production capacity to 5mt (from 4mt) and Utkal C's to 4.78mt (from 3.37mt).
- Pellets: We assume external sales of 2-3mt over FY27 only after the ramp-up of pellet plant-II.
- Slurry pipeline: We now assume 70%/90% utilisation in FY26/FY27 accounting for a delay in the start-up for Q4FY25.

## Margin assumptions

 Modest improvement: We continue to assume modest improvement in EBITDA/t from Rs 13.3k in FY24 to Rs 14.5k/t by FY27, with the implementation of costefficiency projects (captive coal production, pellets) and value-enhancing projects



(HSM). Our uptick in margin for FY24 is the result of our assumption of a reduction in semis with HSM ramp-up and benefits of captive coal on a smaller scale of operations prior to ramp-up.

Fig 7 - JSP: Key assumptions

Parameter	FY24P	FY25E	FY26E	FY27E
Sales (mt)	7.7	8.0	10.3	12.6
India HRC (US\$/t)	684	632	614	595
Realisation (Rs'000/t)	62.3	59.3	63.0	59.1
EBITDA/tonne (Rs'000/t)	13.3	14.0	13.0	14.5

Source: Company, BOBCAPS Research

# JSP - HOLD with a lower TP of Rs 975

We cut our TP for JSP to Rs 975 (from Rs 1,055) factoring in the delay in start-up of the Angul expansion project. We use FY26 earnings as a valuation base to arrive at Mar'25 fair value and then roll it forward to Jun'25 to arrive at our 12-month forward TP.

- Our target multiple of 1Y fwd EV/EBITDA at 6x is above the stock's five-year average of 4.6x to reflect resumption of growth but below our sector target multiple of 6.5x for the early recovery phase as we wait for JSP to demonstrate disciplined growth delivery over this investment phase.
- While we use FY26 as a valuation base to give JSP credit for the expansion drive underway, it does not fully capture the full benefit of expansion. Hence, we account for incremental value from the full ramp-up of expansion by valuing incremental EBITDA from expansion in FY27 at the same target multiple and then discounting back to Jun'25.

We maintain HOLD rating on JSP as we believe the stock needs to pause for breath till the company shows improved visibility on project delivery and a consequent increase in earnings.

Fig 8 - JSP: Valuation summary

(Rs bn)	Value
FY26E EBITDA	136
Target EV/EBITDA (x)	6
EV	816
Incremental value from full ramp-up	267
EV including benefit of full ramp-up as of Mar'25	1,083
FY25E Net debt	111
Equity Value Mar'25E	972
Fair value per share Mar'25E (Rs)	953
Fair value per share Jun'25E (Rs)	976
Target price Jun'25E (Rs) (rounded to nearest Rs 5)	975

Source: BOBCAPS Research



Fig 9 - JSP 2Y fwd EV/EBITDA

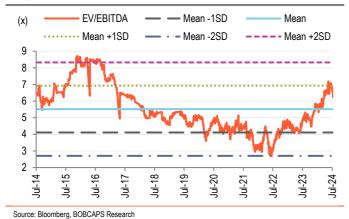


Fig 10 - JSP 1Y fwd P/B

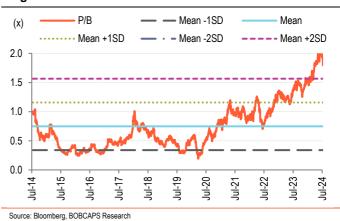


Fig 11 - Peer comparison

CMP Define		Target price Upsic	Upside	EV/Sa	EV/Sales (x) EV/E		EV/EBITDA (x)		Net income (Rs bn)		P/B (x)		P/E (x)	
Ticker	(Rs)	Rating	(Rs)	(%)	FY25E	FY26E	FY25E	FY26E	FY25E	FY26E	FY24E	FY25E	FY25E	FY26E
TATA IN	160	HOLD	175	9.2	1.2	1.1	8.1	6.3	116	183	2.2	2.0	15.7	10.6
JSTL IN	881	HOLD	925	5.0	1.5	1.4	8.6	7.4	129	161	2.8	2.4	16.7	13.4
JSP IN	972	HOLD	975	0.3	2.2	1.6	9.7	8.2	55	70	2.2	2.0	18.2	14.1
SAIL IN	147	SELL	110	(25.2)	0.8	0.8	7.2	6.4	45	53	1.1	1.0	13.6	11.5

Source: BOBCAPS Research

# **Key risks**

Key upside/downside risks to our estimates are:

- Steel producer valuations are highly sensitive to product and raw material prices. Key downside risks to our estimates are unfavourable changes in global demand-supply balance for steel and its raw materials, leading to lower prices and margins than assumed. Conversely, key upside risks to our estimates are favourable changes in global dynamics, leading to higher prices and margins than assumed.
- JSP is exposed to the risk of delays in implementing its capital investment plan, including expansion, which could slow earnings growth. Conversely, upside risks to our earnings could arise from faster implementation of its capital investment plan than our conservative assumptions.
- JSP needs to have senior management continuity to ensure timely delivery of its current vision. While JSP faced executive management churn in FY24, Sabyasachi Bandopadhyay and Sunil Aggarwal have taken over as interim MD and CFO respectively.

# Sector recommendation snapshot

Company	Ticker	Market Cap (US\$ bn)	Price (Rs)	Target (Rs)	Rating
Jindal Steel & Power	JSP IN	11.8	972	975	HOLD
JSW Steel	JSTL IN	25.7	881	925	HOLD
SAIL	SAIL IN	7.3	147	110	SELL
Tata Steel	TATA IN	23.9	160	175	HOLD

Source: BOBCAPS Research, NSE | Price as of 24 Jul 2024



# **Financials**

Income Statement					
Y/E 31 Mar (Rs mn)	FY23A	FY24P	FY25E	FY26E	FY27E
Total revenue	5,27,112	5,00,268	4,99,708	6,76,661	7,75,985
EBITDA	99,349	1,02,008	1,13,029	1,35,950	1,84,965
Depreciation	(26,910)	(28,218)	(30,692)	(34,626)	(39,004)
EBIT	72,439	73,790	82,337	1,01,324	1,45,960
Net interest inc./(exp.)	(16,164)	(14,648)	(16,472)	(16,472)	(15,472)
Other inc./(exp.)	2,274	3,270	2,952	3,494	3,507
Exceptional items	(13,695)	0	0	0	0
EBT	44,855	62,413	68,817	88,346	1,33,995
Income taxes	(12,923)	(2,980)	(13,763)	(17,669)	(26,799)
Extraordinary items	0	0	0	0	Ċ
Min. int./Inc. from assoc.	0	0	0	0	C
Reported net profit	31,511	59,384	54,640	70,146	1,06,392
Adjustments	0	0	0	0	0
Adjusted net profit	31,511	59,384	54,640	70,146	1,06,392
Balance Sheet Y/E 31 Mar (Rs mn)	FY23A	FY24P	FY25E	FY26E	FY27E
Accounts payables	47,004	46,815	50,851	71,107	77,723
Other current liabilities	54,380	54.025	59,965	81,199	93,118
Provisions	971	734	733	993	1,138
Debt funds				1,54,721	
Other liabilities	1,30,463 71,410	1,64,721 73,350	1,64,721		1,44,721
Equity capital			70,303	75,070	76,241
	1,005	1,002	1,002	1,002	1,002
Reserves & surplus Shareholders' fund	3,86,061	4,42,158	4,94,339	5,61,329	6,62,934
	3,90,191	4,47,507	5,00,101	5,67,621	6,70,030
Total liab. and equities	6,94,419	7,87,152	8,46,674	9,50,712	10,62,972
Cash and cash eq.	47,168	40,241	53,345	34,054	53,887
Accounts receivables	9,745	16,645	10,268	13,904	15,945
Other current coacts	58,868	70,774	68,861	96,291	1,05,250
Other current assets	38,976	49,822	49,768	66,790	76,344
Investments	4.00.035	0	0	-	7.00.910
Net fixed assets	4,08,035	4,57,897	5,27,684	6,15,247	7,02,810
CWIP	71,059	88,720	73,720	53,720	33,720
Intangible assets	34,469	32,783	32,783	32,783	32,783
Deferred tax assets, net	0 000	0 070	0	0	40.000
Other assets	26,099	30,270	30,246	37,924	42,233
Total assets	6,94,419	7,87,152	8,46,674	9,50,712	10,62,972
Cash Flows					
Y/E 31 Mar (Rs mn)	FY23A	FY24P	FY25E	FY26E	FY27E
Cash flow from operations	1,01,176	70,673	1,18,079	1,14,136	1,57,919
Capital expenditures	(64,691)	(94,054)	(85,479)	(1,02,189)	(1,06,567)
Change in investments	0	0	0	0	0
Other investing cash flows	172	(2,466)	2,477	(4,860)	(1,578)
Cash flow from investing	(64,519)	(96,520)	(83,002)	(1,07,049)	(1,08,145)
Equities issued/Others	(6)	(3)	0	0	0
Debt raised/repaid	(4,553)	34,258	0	(10,000)	(10,000)
Interest expenses	(16,164)	(14,648)	(16,472)	(16,472)	(15,472)
Dividends paid	(2,040)	(2,040)	(2,459)	(3,157)	(4,788)
Other financing cash flows	(3,411)	1,352	(3,042)	3,250	319
Cash flow from financing	(26,174)	18,920	(21,973)	(26,379)	(29,940)
Chg in cash & cash eq.	10,483	(6,927)	13,104	(19,291)	19,833
Closing cash & cash eg.	36,685	47,168	40,241	53,345	34,054

Per Share					
Y/E 31 Mar (Rs)	FY23A	FY24P	FY25E	FY26E	FY27E
Reported EPS	30.9	58.2	53.6	68.8	104.3
Adjusted EPS	30.9	58.2	53.6	68.8	104.3
Dividend per share	2.0	2.0	2.4	3.1	4.7
Book value per share	379.4	434.4	485.6	551.3	650.9
Valuations Ratios					
Y/E 31 Mar (x)	FY23A	FY24P	FY25E	FY26E	FY27E
EV/Sales	2.2	2.2	2.2	1.6	1.4
EV/EBITDA	11.7	10.6	9.7	8.2	6.0
Adjusted P/E	31.5	16.7	18.2	14.1	9.3
P/BV	2.6	2.2	2.0	1.8	1.5
DuPont Analysis					
Y/E 31 Mar (%)	FY23A	FY24P	FY25E	FY26E	FY27E
Tax burden (Net profit/PBT)	53.8	95.1	79.4	79.4	79.4
Interest burden (PBT/EBIT)	80.8	84.6	83.6	87.2	91.8
EBIT margin (EBIT/Revenue)	13.7	14.8	16.5	15.0	18.
Asset turnover (Rev./Avg TA)	72.2	67.5	61.2	75.3	77.
Leverage (Avg TA/Avg Equity)	2.0	1.8	1.7	1.7	1.0
Adjusted ROAE	8.5	14.3	11.6	13.3	17.4
Ratio Analysis					
Y/E 31 Mar	FY23A	FY24P	FY25E	FY26E	FY27E
YoY growth (%)					
Revenue	3.2	(5.1)	(0.1)	35.4	14.7
EBITDA	(36.0)	2.7	10.8	20.3	36.
Adjusted EPS	(61.8)	88.5	(8.0)	28.4	51.7
Profitability & Return ratios (%)					
EBITDA margin	18.8	20.4	22.6	20.1	23.8
EBIT margin	13.7	14.8	16.5	15.0	18.8
Adjusted profit margin	6.0	11.9	10.9	10.4	13.
Adjusted ROAE	8.5	14.3	11.6	13.3	17.4
ROCE	12.7	12.1	12.0	13.7	17.
Working capital days (days)					
Receivables	7	12	8	8	8
Inventory	41	52	50	52	5
Payables	(40)	(43)	(48)	(48)	(48
Ratios (x)					
Gross asset turnover	0.7	0.7	0.6	0.8	0.8

Adjusted debt/equity 0.2 0.3

Source: Company, BOBCAPS Research | Note: TA = Total Assets

1.0

4.5

1.1

5.0

1.1

5.0

0.2

1.0

6.2

0.2

1.1

9.4

0.1

Current ratio

Net interest coverage ratio



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#### Recommendation scale: Recommendations and Absolute returns (%) over 12 months

BUY - Expected return >+15%

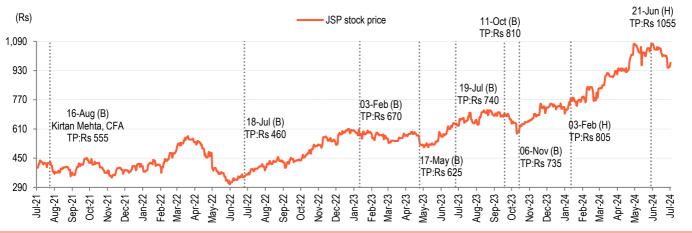
HOLD - Expected return from -6% to +15%

SELL - Expected return <-6%

Note: Recommendation structure changed with effect from 21 June 2021

Our recommendation scale does not factor in short-term stock price volatility related to market fluctuations. Thus, our recommendations may not always be strictly in line with the recommendation scale as shown above.

### Ratings and Target Price (3-year history): JINDAL STEEL & POWER (JSP IN)



B – Buy, H – Hold, S – Sell, A – Add, R – Reduce

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