

BUY
TP: Rs 2,008 | A 21%

HDFC BANK

Banking

23 January 2025

A steady quarter

- CD continued to decline, while advances growth is likely to be lower than system for FY25, in line for FY26 and faster in FY27
- Asset quality was impacted by agri slippages, credit cost stood at 50bps vs. 44bps in Q2FY25
- Tough macro-economic conditions may lead to growth moderation; focus remains on profitability. Maintain BUY with revised TP of Rs 2,008

3Q CD ratio continued to decline: HDFCB reported muted earnings growth of 2% YoY (-0.5% QoQ) with PPoP increasing by 6% YoY (1% QoQ). Credit growth continued to slow with advances growth at 3% YoY leading to further moderation of CD ratio which came in at 98.2% vs. 99.8% in Q2FY25 vs.110.5% in Q3FY24. The bank is focusing on bringing down the CD ratio to a normalised level (less than 90%). Management reiterated that consequently, loan growth is likely to be lower than system for FY25, in line with system for FY26 and faster than system for FY27. The bank was at a CD ratio of 85-87% pre-merger and is expected to be at these levels in two to three years.

Deposits growth stable sequentially: Deposits grew 16% YoY and 3% QoQ. CASA deposits saw moderate growth of 4% YoY (down 1% QoQ) indicating tough macro-economic conditions. Hence, CASA ratio came in at 34% vs. 35.3% in Q2FY25 and 37.9% in Q3FY24.

Lower NIMs: NIMs contracted by 3bps QoQ (down 26bps YoY) to 3.43% in Q3FY25. This was primarily led by interest reversals in the agri book and limited growth in the retail portfolio. Faster decline in CD ratio may generate excess liquidity which may result in margin contraction going forward. About 70% of the book is floating rate loans, including 45% of repo-linked loans and the remaining 30% is the share of fixed loans.

Maintain BUY: We believe HDFCB has managed to outperform its large private sector peers in the past by effectively navigating business cycles, delivering stronger profitability and margins coupled with better asset quality. Amidst the noise on unsecured loans, tighter liquidity conditions and expectations of a CRR cut thus boosting liquidity, the bank is well-positioned to benefit. Hence, we maintain BUY on the stock with revised SOTP-based TP of Rs 2,008 (from Rs 1,872), valuing the core business at 2.5x its Dec'26 ABV.

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Key changes

Target	Rating	
A	< ▶	

Ticker/Price	HDFCB IN/Rs 1,666
Market cap	US\$ 145.4bn
Free float	100%
3M ADV	US\$ 319.0mn
52wk high/low	Rs 1,880/Rs 1,364
Promoter/FPI/DII	0%/47%/35%

Source: NSE | Price as of 22 Jan 2025

Key financials

Y/E 31 Mar	FY24A	FY25E	FY26E
NII (Rs mn)	10,85,325	12,34,044	14,45,546
NII growth (%)	25.0	13.7	17.1
Adj. net profit (Rs mn)	6,08,123	6,66,692	8,18,711
EPS (Rs)	92.3	87.5	107.0
Consensus EPS (Rs)	92.3	92.0	107.0
P/E (x)	18.0	19.0	15.6
P/BV (x)	2.9	2.7	2.4
ROA (%)	2.0	1.8	2.0
ROE (%)	16.9	14.5	16.1

Source: Company, Bloomberg, BOBCAPS Research

Stock performance



Source: NSE





Fig 1 – Quarterly snapshot: Income statement

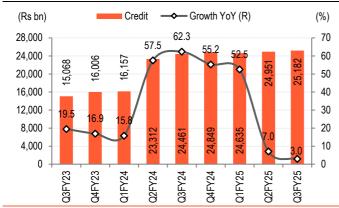
(Rs mn)	Q3FY24	Q4FY24	Q1FY25	Q2FY25	Q3FY25	YoY (%)	QoQ (%)
Income Statement							
Interest Income	5,67,726	5,81,450	5,87,149	5,93,898	5,99,240	5.6	0.9
Income on investments	1,22,158	1,15,978	1,25,438	1,26,316	1,37,171	12.3	8.6
Int. on bal. with RBI & inter-bank funds & Others	15,943	17,300	17,744	19,955	23,658	48.4	18.6
Interest income	7,05,826	7,14,728	7,30,331	7,40,169	7,60,069	7.7	2.7
Interest expense	4,21,113	4,23,959	4,31,960	4,39,030	4,53,536	7.7	3.3
Net interest income	2,84,713	2,90,768	2,98,371	3,01,139	3,06,533	7.7	1.8
Growth YoY (%)	23.9	24.5	26.4	10.0	7.7		
Fee Income	69,400	79,900	70,500	81,400	81,800	17.9	0.5
Trading gains/(losses)	14,700	75,900	2,200	2,900	700	(95.2)	(75.9)
Forex Income	11,400	11,400	14,000	14,600	14,000	22.8	(4.1)
Others	15,870	14,463	19,981	15,927	18,036	13.6	13.2
Non-interest income	1,11,370	1,81,663	1,06,681	1,14,827	1,14,536	2.8	(0.3)
Growth YoY (%)	31.0	108.1	15.6	7.2	2.8		
Total Income	3,96,084	4,72,431	4,05,053	4,15,966	4,21,068	6.3	1.2
Growth YoY (%)	25.8	47.3	23.4	9.2	6.3		
Staff expenses	53,518	69,362	58,489	59,853	59,504	11.2	(0.6)
Other operating expenses	1,06,093	1,10,326	1,07,717	1,09,056	1,11,560	5.2	2.3
Operating expenses	1,59,611	1,79,688	1,66,206	1,68,909	1,71,064	7.2	1.3
Pre-Provisioning Profit (PPoP)	2,36,473	2,92,742	2,38,846	2,47,057	2,50,004	5.7	1.2
Growth YoY (%)	24.3	57.2	27.2	8.9	5.7		
Provisions	42,166	1,35,116	26,021	27,005	31,539	(25.2)	16.8
Growth YoY (%)	50.2	403.2	(9.0)	(7.0)	(25.2)		
PBT	1,94,307	1,57,626	2,12,826	2,20,053	2,18,466	12.4	(0.7)
Tax	30,581	(7,493)	51,078	51,843	51,111	67.1	(1.4)
PAT	1,63,725	1,65,119	1,61,748	1,68,210	1,67,355	2.2	(0.5)
Growth YoY (%)	33.5	37.1	35.3	5.3	2.2		
Per Share							
FV (Rs)	1	1	1	1	1	0.0	0.0
EPS (Rs)	22	22	21	22	22	1.4	(0.9)
Book Value (Rs)	557	581	604	608	633	13.5	4.0



Fig 2 - Quarterly snapshot: Balance sheet & other key metrics

(Rs mn)	Q3FY24	Q4FY24	Q1FY25	Q2FY25	Q3FY25	YoY (%)	QoQ (%)
Deposits	2,21,39,770	2,37,97,863	2,37,90,845	2,50,00,882	2,56,37,950	15.8	2.5
Growth YoY (%)	27.7	26.4	24.4	15.1	15.8		
Advances	2,44,60,757	2,48,48,615	2,46,35,208	2,49,51,203	2,51,82,482	3.0	0.9
Growth YoY (%)	62.3	55.2	52.5	7.0	3.0		
Investment	67,49,314	70,24,150	70,88,167	72,40,151	81,18,535	20.3	12.1
Equity	42,30,591	44,10,055	45,94,431	46,42,338	48,37,857	14.4	4.2
Assets	3,49,26,389	3,61,76,231	3,56,72,495	3,68,80,654	3,75,89,645	7.6	1.9
Growth YoY (%)	52.2	46.7	42.6	8.0	7.6		
Yield (%)							
Yield on Funds	8.63	8.53	8.64	8.67	8.65	2bps	(2bps)
Cost of Funds	5.77	5.66	5.74	5.79	5.83	7bps	4bps
Spread	2.87	2.87	2.90	2.88	2.82	(5bps)	(6bps)
Net Interest Margin (calc.)	3.48	3.47	3.53	3.53	3.49	1bps	(4bps)
Ratios (%)							
Other Income / Net Income	28.1	38.5	26.3	27.6	27.2	(92bps)	(40bps)
Cost to Income ratio	40.3	38.0	41.0	40.6	40.6	33bps	2bps
CASA ratio	37.9	38.2	36.3	35.3	34.0	(384bps)	(130bps)
C/D ratio	110.5	104.4	103.5	99.8	98.2	(1,226bps)	(158bps)
Investment to Assets	19.3	19.4	19.9	19.6	21.6	227bps	197bps
Assets Quality							
GNPA	3,10,117	3,11,733	3,30,257	3,42,506	3,65,376	17.8	6.7
NNPA	76,641	80,917	95,084	1,03,085	1,02,305	33.5	(0.8)
Provision	2,33,476	2,30,816	2,35,173	2,39,421	2,63,071	12.7	9.9
GNPA (%)	1.26	1.24	1.33	1.36	1.42	16bps	6bps
NNPA (%)	0.31	0.33	0.39	0.41	0.46	15bps	5bps
PCR (%)	75.29	74.04	71.21	69.90	72.00	(329bps)	210bps
Others (Nos.)		_					
Branches	8,091	8,738	8,851	9,092	9,143	13.0	0.6
ATMs	20,688	20,938	21,163	20,993	21,049	1.7	0.3
Employees	2,08,066	2,13,527	2,13,069	2,06,758	2,10,219	2,153	3,461
Source: Company, BOBCAPS Research							

Fig 3 – Credit growth moderated 3% YoY, retail was up 10% YoY



Source: Company, BOBCAPS Research

Fig 4 – Deposits grew 3% QoQ, CASA deposits fell 1% QoQ

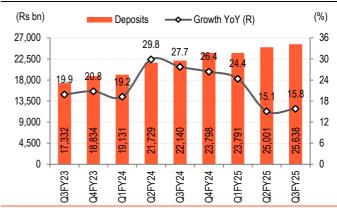




Fig 5 - CASA declined 130bps QoQ

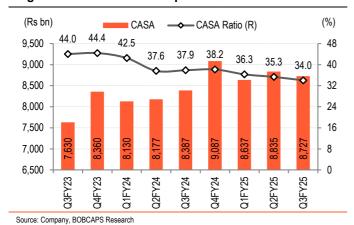


Fig 7 - Stable margins

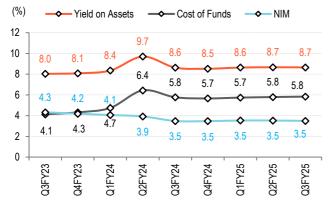
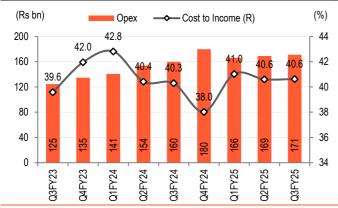
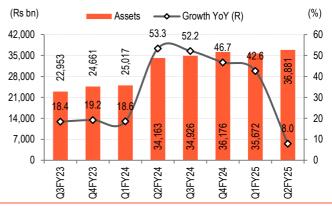


Fig 9 - C/I to remain stable QoQ



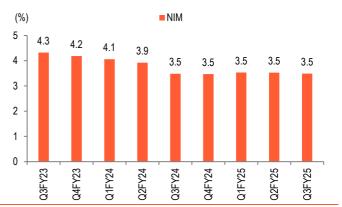
Source: Company, BOBCAPS Research

Fig 6 - Asset growth remained moderate



Source: Company, BOBCAPS Research

Fig 8 – Margin to remain stable at current level with upward bias



Source: Company, BOBCAPS Research

Fig 10 – PPoP was moderate QoQ aided by lower other income





Fig 11 - Overall asset quality stable QoQ

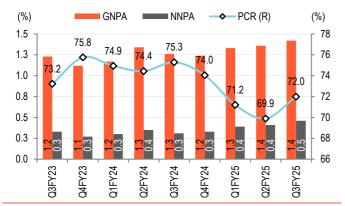
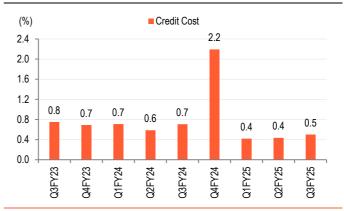
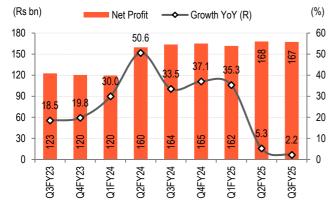


Fig 12 - Credit cost increased by 6bps QoQ



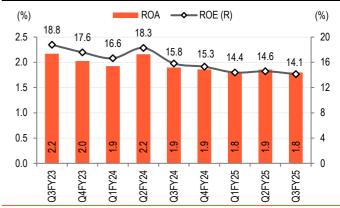
Source: Company, BOBCAPS Research

Fig 13 - PAT remained muted led by higher credit cost



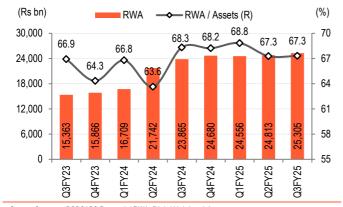
Source: Company, BOBCAPS Research

Fig 14 - Return ratios tapered in line with profitability



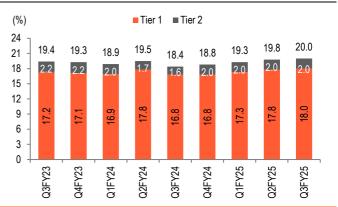
Source: Company, BOBCAPS Research

Fig 15 - RWA/Assets remained stable



Source: Company, BOBCAPS Research | RWA: Risk-Weighted Asset

Fig 16 - Well capitalised with CAR of 19.3%





Earnings call takeaways

Business performance

- Management opined that the current macro environment is challenging with tight liquidity conditions, signs of moderating urban demand and tepid private capital expenditure.
- However, rural demand and government spending are also picking up.
- PAT was up 2% YoY to Rs 167.4bn lower than our estimate of Rs 170bn, primarily on account of higher provisions. Provisions were higher at Rs 31.5bn vs. our estimate of Rs 27.6bn.

Loan book

- HDFCB's loans grew sluggish 3% YoY and 1% QoQ. This was led by CRB portfolio (up 12% YoY, 2% QoQ) and retail book (up 10% YoY and 2% QoQ). While corporate and wholesale portfolio declined by 10% YoY (up 1% QoQ).
- We expect loan book to grow in the range of 8-12% in FY25E-FY27E.

Deposits

During Q3FY25, deposits grew 16% YoY and 3% QoQ with CASA deposits declining by 1% QoQ (up 4% YoY), whereas term deposits (TD) rose 23% YoY and 5% QoQ. This led to a decline in the CASA ratio to 34% vs. 35.3% in Q2FY25 and 37.9% in Q3FY24. However, management is targeting improved CASA mobilisation to support margin over FY25/FY26.

Asset quality

Credit cost stood at 50bps vs. 44bps in Q2FY25 and 70bps in Q3FY24, primarily
due to agri portfolio slippages. Overall GNPA ratio increased to 1.42% vs. 1.36% in
2QFY25 and 1.26% in Q3FY24. Hence, PCR was at 68%, including the agri
portfolio, in Q3FY25 and 77% excluding the agri portfolio.

Other income

- Other income witnessed muted growth of 3% YoY (flat QoQ) to Rs 114.5bn on higher base.
- Consequently, total income grew 6% YoY and 1% QoQ, on lower other income.

Opex

- Opex during the quarter was contained at 1% QoQ (up 7% YoY), while the C/I ratio remained stable at 40.6% sequentially.
- HDFCB added 52 branches during the quarter to total 9,143.

Subsidiary performance

HDB Financials

- HDB Financials loan book grew 22% YoY and 4% QoQ to Rs 1,021bn.
- Gross stage assets was stable at 2.2% YoY.



- NIM came in at 7.5% in Q3FY25.
- Net profit was at Rs 4.7bn, down 27% YoY.
- The company reported ROA of 1.8% and ROE of 12.5%.

HDFC Life

- HDFC Life sold 294,000 individual policies during Q3 and had an individual weighted received premium market share of 10.5% in Q3FY25.
- Net premium income was at Rs 168bn, up 10% YoY.
- New business premium was at Rs 79bn and VNB margin was at 26% in Q3FY25.
- PAT grew 14% YoY to Rs 4.1bn and the solvency ratio stood at 188% as at Dec'24.
- Embedded value was at Rs 532bn, improving 19% YoY.

HDFC AMC

- Quarterly average AUM totaled Rs 7.9tn, constituting 11.5% of market share. About 61% of quarterly average AUM is equity oriented.
- The AMC has 12.6mn unique investors.
- Total income stood at Rs 9.5bn in Q3, up 26% YoY, net profit at Rs 6.4bn, up 31% YoY, and EPS at Rs 30.

HDFC ERGO

- Gross written premium decreased by 29% YoY to Rs 33.5bn.
- Gross direct premium market share stood at 4.4% in overall industry and 6.9% among private sector.
- Retail mix in the business is 57%.
- The company has a distribution network of 300 branches and 608 digital offices.
- PAT came in at Rs 1.0bn vs. Rs 1.3bn in Q3FY24.

HDFC Securities

- HDFC Securities reported revenue of Rs 7.9bn and PAT of Rs 2.7bn for the quarter.
- The company has a network of 135 branches spread across 108 cities and towns.
- The client base totalled 6.5mn as of Q3FY25 with ~97% of active clients using the digital platform.



Valuation methodology

According to management guidance on realigning business dynamics, considering the competitive intensity on both the asset and liability sides and challenges towards funding assets, we estimate deposits growth to be in the range of 17-19% in FY25-FY27E. Advances growth is likely to be lower in the range of 8-12% during FY25-FY27E. This would result in a lower CD ratio going forward.

Management strategically opted to avoid competitive intensity and prioritise profitability over growth, which are likely to aid margin over upcoming quarters. It is also keen to raise rates on the asset side to improve overall margin. It expects a change in borrowing mix through repayment of high-cost borrowings along with opting for other sources of funding like infrastructure bonds and affordable housing bonds (compared to plain vanilla borrowings) to somewhat alleviate the cost pressure on the liability side. We now model for NIM (calc.) of ~3.7%/3.9% for FY25E/FY26E vs. our earlier estimates of ~3.8%/3.9%.

We believe HDFCB has managed to outperform its large private sector peers in the past by effectively navigating business cycles, delivering stronger profitability and margins coupled with better asset quality. Amidst the noises on unsecured loans, tighter liquidity conditions and expectations of a CRR cut thus boosting liquidity, the bank is well-positioned to benefit. Hence, we maintain BUY on the stock with revised SOTP-based TP of Rs 2,008 (from Rs 1,872), valuing the core business at 2.5x its Dec'26 ABV.

Fig 17 - Key operational assumptions

(%)	FY24	FY25E	FY26E	FY27E
Advances growth	55.2	15.0	15.3	16.2
NII growth	25.0	21.6	20.0	19.8
PPoP growth	34.1	18.5	19.1	19.6
PAT growth	37.9	19.9	13.7	18.5
NIM	3.8	3.7	3.9	4.0
GNPA	1.2	1.4	1.3	1.3
CAR	18.8	18.1	17.4	16.7

Source: Company, BOBCAPS Research

Fig 18 - Valuation assumptions

Gordon growth model	Assumptions
Risk-free rate (%)	6.8
Equity risk premium (%)	4.9
Beta	1.2
Cost of equity (%)	12.9
Blended ROE (%)	16.0
Initial high growth period (yrs)	14.0
Payout ratio of high-growth phase (%)	10.0
Long-term growth (%)	8.8
Long term dividend payout ratio (%)	45.0
Justified P/BV Multiple (x)	2.5



Fig 19 – Valuation summary

Business	Valuation	Holdings	Rs/Share
HDFC Bank	2.5x FY26E ABV	100	1,787
HDFC Life	Мсар	50.3	75
HDFC AMC	Мсар	52.5	50
HDFC Ergo	33x FY26E EPS	50.5	47
HDB Financials	3.5x FY26E ABV	94.6	27
HDFC Securities	20x FY26E EPS	95.5	22
Total		-	2,008

Source: BOBCAPS Research

Key risks

Key downside risks to our estimates are:

- a weak demand environment leading to a general slowdown in credit offtake,
- unexpected asset quality shocks leading to higher credit cost.

Glossary

Glossary of	Abbreviations		
AUCA	Advance Under Collection Account	LCR	Liquidity Coverage Ratio
AIF	Alternative Investment Fund	MCLR	Marginal Cost of Funds-based Lending Rate
ARC	Asset Reconstruction Company	МТМ	Mark to Market
BRDS	Bills Rediscounting Scheme	NII	Net Interest Income
CASA	Current Account and Savings Account	NIM	Net Interest Margin
CAR	Capital Adequacy Ratio	NNPA	Net Non-Performing Assets
CET1	Common Equity Tier 1	PCR	Provision Coverage Ratio
CD	Credit-Deposit Ratio	PPOP	Pre-Provision Operating Profit
C/I	Cost-Income Ratio	PSU	Public Sector Unit
CRB	Commercial and Rural Banking	RWA	Risk-weighted Assets
EBLR	External Benchmark-based Lending Rate	TD	Term Deposits
ECL	Expected Credit Loss	SLR	Statutory Liquidity Ratio
GNPA	Gross Non-Performing Assets	SMA	Special Mention Account
IBPC	Interbank Participation Certificate	SME	Small and Medium-sized Enterprises



Financials

Income	Statement
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Y/E 31 Mar (Rs mn)	FY23A	FY24A	FY25E	FY26E	FY27E
Net interest income	8,68,422	10,85,325	12,34,044	14,45,546	17,22,420
NII growth (%)	20.6	25.0	13.7	17.1	19.2
Non-interest income	3,12,148	4,92,410	4,66,306	6,07,084	7,29,991
Total income	11,80,570	15,77,735	17,00,350	20,52,630	24,52,411
Operating expenses	4,76,521	6,33,860	6,81,694	7,93,433	9,22,593
PPOP	7,04,050	9,43,875	10,18,656	12,59,197	15,29,818
PPOP growth (%)	9.9	34.1	7.9	23.6	21.5
Provisions	1,19,197	2,34,921	1,27,356	1,64,663	1,86,587
PBT	5,84,853	7,08,953	8,91,299	10,94,534	13,43,230
Tax	1,43,766	1,00,830	2,24,607	2,75,822	3,38,494
Reported net profit	4,41,087	6,08,123	6,66,692	8,18,711	10,04,736
Adjustments	0	0	0	0	0
Adjusted net profit	4,41,087	6,08,123	6,66,692	8,18,711	10,04,736

Balance Sheet

Dalatice Officet					
Y/E 31 Mar (Rs mn)	FY23A	FY24A	FY25E	FY26E	FY27E
Equity capital	5,580	7,597	7,648	7,648	7,648
Reserves & surplus	27,96,410	43,94,861	47,76,663	53,98,883	61,62,483
Net worth	28,01,990	44,02,458	47,84,311	54,06,532	61,70,131
Deposits	1,88,33,946	2,37,97,863	2,77,48,308	3,28,81,745	3,87,67,577
Borrowings	20,67,656	66,21,531	56,81,273	46,58,644	38,20,088
Other liab. & provisions	9,57,222	13,54,379	13,88,627	11,86,259	13,01,390
Total liab. & equities	2,46,60,815	3,61,76,231	3,96,02,519	4,41,33,180	5,00,59,187
Cash & bank balance	19,37,651	21,91,474	25,86,564	30,31,503	31,52,570
Investments	51,70,014	70,24,150	80,96,241	95,80,946	1,16,18,568
Advances	1,60,05,859	2,48,48,615	2,66,87,413	2,93,56,154	3,28,78,892
Fixed & Other assets	15,47,291	21,11,992	22,32,301	21,64,577	24,09,156
Total assets	2,46,60,815	3,61,76,231	3,96,02,519	4,41,33,180	5,00,59,187
Deposit growth (%)	20.8	26.4	16.6	18.5	17.9
Advances growth (%)	16.9	55.2	7.4	10.0	12.0

Per Share

Y/E 31 Mar (Rs)	FY23A	FY24A	FY25E	FY26E	FY27E	
EPS	79.3	92.3	87.5	107.0	131.4	
Dividend per share	19.0	19.5	20.9	25.7	31.5	
Book value per share	502.2	579.5	625.5	706.9	806.7	

Valuations Ratios

Y/E 31 Mar (x)	FY23A	FY24A	FY25E	FY26E	FY27E
P/E	21.0	18.0	19.0	15.6	12.7
P/BV	3.3	2.9	2.7	2.4	2.1
Dividend yield (%)	1.1	1.2	1.3	1.5	1.9

DuPont Analysis

Y/E 31 Mar (%)	FY23A	FY24A	FY25E	FY26E	FY27E
Net interest income	3.8	3.6	3.3	3.5	3.7
Non-interest income	1.4	1.6	1.2	1.5	1.6
Operating expenses	2.1	2.1	1.8	1.9	2.0
Pre-provisioning profit	3.1	3.1	2.7	3.0	3.2
Provisions	0.5	0.8	0.3	0.4	0.4
PBT	2.6	2.3	2.4	2.6	2.9
Tax	0.6	0.3	0.6	0.7	0.7
ROA	1.9	2.0	1.8	2.0	2.1
Leverage (x)	8.7	8.4	8.2	8.2	8.1
ROE	17.0	16.9	14.5	16.1	17.4

Ratio Analysis

Y/E 31 Mar	FY23A	FY24A	FY25E	FY26E	FY27E
YoY growth (%)					
Net interest income	20.6	25.0	13.7	17.1	19.2
Pre-provisioning profit	9.9	34.1	7.9	23.6	21.5
EPS	18.6	16.4	(5.2)	22.4	22.7
Profitability & Return rati	ios (%)				
Net interest margin	4.1	3.8	3.5	3.7	3.9
Fees / Avg. assets	1.1	0.9	0.9	1.0	1.0
Cost-Income	40.4	40.2	40.1	38.7	37.6
ROE	17.0	16.9	14.5	16.1	17.4
ROA	1.9	2.0	1.8	2.0	2.1
Asset quality (%)					
GNPA	1.1	1.2	1.4	1.4	1.4
NNPA	0.3	0.3	0.4	0.4	0.4
Slippage ratio	1.8	2.5	1.3	1.5	1.5
Credit cost	0.8	1.2	0.5	0.6	0.6
Provision coverage	75.8	74.0	72.0	73.0	73.0
Ratios (%)					
Credit-Deposit	85.0	104.4	96.2	89.3	84.8
Investment-Deposit	27.5	29.5	29.2	29.1	30.0
CAR	19.3	18.8	18.4	18.1	17.7
Tier-1	17.1	16.8	16.7	16.9	16.9



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HOLD - Expected return from -6% to +15%

SELL - Expected return <-6%

Note: Recommendation structure changed with effect from 21 June 2021

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Ratings and Target Price (3-year history): HDFC BANK (HDFCB IN)



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