

# **FIRST LIGHT**

03 May 2024

1-May

Chg (%)

# RESEARCH

# ICICI BANK | TARGET: Rs 1,272 | +12% | HOLD

Higher operational efficiency/lower provision aid PAT

### ORIENT CEMENT | TARGET: Rs 147 | -34% | SELL

Listless show; no major performance triggers

## GREENPANEL INDUSTRIES | TARGET: Rs 340 | +9% | HOLD

Dismal quarter; not out of the woods yet

## **SUMMARY**

### **ICICI BANK**

- NII grew 2%/8% QoQ/YoY due to moderation in credit growth, while PAT grew 4%/17% QoQ /YoY supported by lower opex and provision
- Reported NIM down 3bps QoQ to 4.4%; management expects some moderation in NIM on deposit repricing. Asset quality remained stable
- Raise TP to Rs 1,272 (from Rs 1,189), valued at 2.7x FY26E ABV (vs. 2.5x) on consistent performance which we believe is priced in. HOLD

### Click here for the full report.

# **ORIENT CEMENT**

- Q4 revenue growth subdued at 1% YoY as volumes stay flat YoY, guarding realisations a challenge
- Margins stay rangebound ~ at 16.7% compared to ~16% YoY. Power cost savings to assist in improving margins
- TP lowered to Rs 147 (vs. Rs 168) as we cut earnings by 11%/6% FY25/FY26 and value the stock at 6x FY26E EV/EBITDA. Retain SELL

### **Click here for the full report.**

US 10Y yield (%)	4.68	4.63	(5bps)
India 10Y yield (%)	7.20	7.19	(1bps)
USD/INR	83.47	83.44	0.0
Brent Crude (US\$/bbl)	87.9	83.4	(5.0)
Dow	37,816	37,903	0.2
Hang Seng	17,747	17,763	0.1
Sensex	74,671	74,483	(0.3)
India FII (US\$ mn)	26-Apr	29-Apr	Chg (\$ mn)
FII-D	11.3	(48.4)	(59.7)
FII-E	(284.7)	0.7	285.4

Source: Bank of Baroda Economics Research

**Daily macro indicators** 

30-Apr

Indicator

BOBCAPS Research research@bobcaps.in





## **GREENPANEL INDUSTRIES**

- Sharp contraction in operating profit (-33% YoY) for sixth consecutive quarter on supply overhang in MDF industry and higher timber prices
- Muted guidance on continued supply-side pressure in domestic MDF industry and timber prices to remain elevated till Q1FY26
- Maintain HOLD; TP cut by 15% to Rs340 per share on sharp earnings cut based on weak Q4FY24 result and bleak outlook

### **Click here for the full report.**



# HOLD TP: Rs 1,272 | A 12%

ICICI BANK

Banking

# Higher operational efficiency/lower provision aid PAT

- NII grew 2%/8% QoQ/YoY due to moderation in credit growth, while PAT grew 4%/17% QoQ /YoY supported by lower opex and provision
- Reported NIM down 3bps QoQ to 4.4%; management expects some moderation in NIM on deposit repricing. Asset quality remained stable
- Raise TP to Rs 1,272 (from Rs 1,189), valued at 2.7x FY26E ABV (vs. 2.5x) on consistent performance which we believe is priced in. HOLD

**Broad-based growth:** ICICIBC credit growth moderated to 16% YoY (+3% QoQ) in Q4FY24, due to slowdown in rural loan (4%QoQ). SME and Retail both grew 4% QoQ, while Business banking outpaced others with 6% QoQ. The bank's focus on margin led corporate book growth (up 1% QoQ) to decelerate. Within Retail, PL (33%), CC (36%) and auto (19%) saw traction YoY, while home (15%), CV (14%) and two-wheeler (-9%) remained subdued. Deposits growth held strong at 20% YoY (+6% QoQ), led by TDs, while CASA jumped 13% QoQ – leading to a 255bps rise in CASA ratio to 42%. Slowdown in loan book led to a 277bps decline in LDR to 84%.

**NIM dips QoQ:** NII grew 2% QoQ (8% YoY) mainly due to slowdown in credit offtake while NIM declined marginally (3bps) QoQ to 4.4% on the rise of deposit cost (rose 10bps, yield on advances rose 9bps QoQ). Management expects further repricing of deposit cost may continue to drag margin. Additionally, other income declined 7% QoQ due to treasury loss of Rs 2.8bn vs. gain of Rs 1.2bn in Q3 leading to flat total income growth (9% YoY).

**Lower opex and provision supported PAT:** Opex declined 3.5% QoQ backed by lower staff cost and other expenses leading to C/I ratio decline of 136bps to 39%. PPOP remained subdued at 9% YoY due to moderate topline while lower provision QoQ led to PAT growth of 4%/17% QoQ/YoY. Credit costs declined 13bps QoQ to 25bps and we expect it to normalise over FY25/FY26 at ~70bps vs. 33bps in FY24.

**Asset quality steady:** The QoQ decline in slippages improved asset quality (GNPA/NNPA rose 14/2bps QoQ to 2.2%/0.4%, while PCR was flat at 81%). Total provisions stood at 2% of loans and the bank sees no major asset quality concerns.

**Downgrade to HOLD:** We trimmed loan estimates by 3%/4% for FY25/26, and PAT by 5% each for the same period, considering the ongoing business dynamics. Given ICICIBC's sturdy and improved performance, we raise our SOTP-based TP to Rs 1,272 from Rs 1,189, set at 2.7x FY26E ABV (vs. 2.5x) using the Gordon Growth Model. We value subsidiaries at Rs 204/sh. With recent price appreciation we believe major positives have been priced in and we recommend HOLD from BUY.

02 May 2024

Ajit Agrawal research@bobcaps.in

### Key changes

	Target	Rating	
		•	
Ticker/F	Price	ICICIBC IN/Rs 1,139	
Market	cap	US\$ 97.4bn	
Free floa	at	100%	
3M ADV	/	US\$ 202.9mn	
52wk hi	gh/low	Rs 1,170/Rs 899	
Promote	er/FPI/DII	0%/45%/45%	

Source: NSE | Price as of 2 May 2024

### Key financials

74,306	00 505	
	82,585	95,044
19.6	11.1	15.1
40,888	41,953	48,304
58.4	59.7	68.8
58.4	61.9	70.3
19.5	19.1	16.6
3.4	2.9	2.6
2.4	2.1	2.1
18.6	16.4	16.5
	19.6 40,888 58.4 58.4 19.5 3.4 2.4	19.6      11.1        40,888      41,953        58.4      59.7        58.4      61.9        19.5      19.1        3.4      2.9        2.4      2.1

Source: Company, Bloomberg, BOBCAPS Research | P - Provisional

### Stock performance



Source: NSE







**ORIENT CEMENT** 

Listless show; no major performance triggers

- Q4 revenue growth subdued at 1% YoY as volumes stay flat YoY, guarding realisations a challenge
- Margins stay rangebound ~ at 16.7% compared to ~16% YoY. Power cost savings to assist in improving margins
- TP lowered to Rs 147 (vs. Rs 168) as we cut earnings by 11%/6%
  FY25/FY26 and value the stock at 6x FY26E EV/EBITDA. Retain SELL

**No growth in volume and realisations:** ORCMNT's Q4FY24 revenue was flat (+1.3 %) YoY at Rs 8.9bn (+18% QoQ) as volumes and realisations stayed flat YoY at 1.7mn tonnes and Rs5,145/t. The listless performance was attributed to poor demand owing to labour shortfall and general elections.

**Margins stay range bound:** Operating cost was in control, staying flat YoY at Rs 4,287/t (-6% QoQ) as energy expenses (raw material adjusted) declined 6% YoY (-5% QoQ) to Rs 2,101/t following the decline in pet coke prices. Logistics cost/t inched up 2%/flat YoY/QoQ owing to an increase in lead distance and high transport costs in the Mumbai and Pune markets. Other expenditure surged 18%.9% YoY to Rs 939mn. Effectively, EBITDA grew 6% YoY (28% QoQ) to Rs 1.5bn, operating margin stayed ranged bound at 16.7%, versus 15.9% YoY, and EBITDA/t came at Rs 858/t (compared to Rs 812/t/829/t YoY/QoQ).

**Capacity expansions likely in FY26-end, effective volume in FY27:** ORCMNT's expansion plans for Devapur continue to be delayed, while Chittapur may add capacities by FY26-end. Management does not expect any construction activity at the 3.2mt Rajasthan greenfield expansion site for at least 2-3 years. The grinding unit in Madhya Pradesh (South) may be commissioned by FY26-end.

**Estimates revised to reflect slowing demand; challenging environment:** We cut our FY25/FY26 EPS by 11%6% as management commentary suggests weak demand in FY25 and the cost levers available with ORCMNT are already captured in our model. We project a revenue/EBITDA CAGR of 8%/15% for FY23-FY26.

**Retain SELL:** Our SELL rating continues as valuations have run up over the past 3-4 quarters, staying upwards of ~9x FY26E EV/EBITDA, and appear unjustified given the limited growth prospects and likelihood of mounting earnings pressure. Post the estimates revision, we have a new TP of Rs 147 (previously Rs 168), based on 6x FY26E EV/EBITDA for better balance sheet health. Our TP implies a replacement cost of Rs 61bn/mt, 40% below the industry mean.

03 May 2024

Milind Raginwar research@bobcaps.in

Cement

### Key changes

	Target	Rating	
	▼	<►	
Ticke	er/Price	ORCMNT IN/Rs 224	
Mark	et cap	US\$ 557.6mn	
Free	float	62%	
3M A	DV	US\$ 3.0mn	
52wk	high/low	Rs 294/Rs 120	
Prom	noter/FPI/DII	38%/6%/11%	

Source: NSE | Price as of 2 May 2024

### Key financials

•			
Y/E 31 Mar	FY24P	FY25E	FY26E
Total revenue (Rs mn)	31,851	35,544	39,712
EBITDA (Rs mn)	4,529	4,676	5,469
Adj. net profit (Rs mn)	1,748	2,091	2,552
Adj. EPS (Rs)	8.5	10.2	12.5
Consensus EPS (Rs)	8.5	12.0	13.8
Adj. ROAE (%)	10.4	11.4	12.5
Adj. P/E (x)	26.2	21.9	18.0
EV/EBITDA (x)	10.2	10.5	8.0
Adj. EPS growth (%)	42.3	19.6	22.1

Source: Company, Bloomberg, BOBCAPS Research | P - Provisional

#### Stock performance



Source: NSE







# HOLD TP: Rs 340 | ▲ 9%

GREENPANEL INDUSTRIES

Building Materials

02 May 2024

# Dismal quarter; not out of the woods yet

- Sharp contraction in operating profit (-33% YoY) for sixth consecutive quarter on supply overhang in MDF industry and higher timber prices
- Muted guidance on continued supply-side pressure in domestic MDF industry and timber prices to remain elevated till Q1FY26
- Maintain HOLD; TP cut by 15% to Rs340 per share on sharp earnings cut based on weak Q4FY24 result and bleak outlook

**Dismal Q4FY24:** GREENP's revenue/EBITDA/PAT fell by 10%/33%/57% YoY in Q4FY24. The company missed our EBITDA estimates by 31% for Q4FY24 due to sharper-than-expected correction in MDF realisation (-8% QoQ vs. -2% estimate). MDF realisation was weak due to higher incentives to dealers (4.2%) and inferior product mix (3.8%). ROE fell sharply to 11.4% in FY24 from 23.5% in FY23. GREENP had net debt of Rs 0.3bn in Mar'24 vs. net cash of Rs 1.9bn in Mar'23 due to capex incurred for its ongoing MDF project (Rs 3.5bn in FY24).

**Key highlights:** MDF sales volume fell by 7.3% YoY in Q4FY24 as lower exports (-75%) more than offset the impact of higher domestic sales (+23%). MDF EBITDA per unit fell sharply by 16% QoQ to a 14-quarter low level in Q4FY24 due to weak realisation and higher timber prices. The plywood segment reported a sharp volume decline for the seventh consecutive quarter (-30% YoY) due to the impact of internal restructuring and exit from the decorative veneer business.

**Muted guidance:** Management does not expect Indian MDF prices to rise in the near future due to a sharp increase in industry capacity (from 2.3mn CBM in FY23 to 2.9mn CBM in FY24 and further to 3.75mn CBM in FY25). GREENP expects its MDF volume to grow at 15% YoY (export: flat; domestic: +18%) in FY25. The company has not provided margin guidance for FY25, but we expect the MDF margin to remain under pressure in the near future due to (a) continued supply-side pressure in the domestic market; (b) weakening Asian market currency against INR; and (c) higher timber prices. Timber prices rose by 7% in Apr'24 over Q4FY24 and management expects prices to correct from Jun-Jul 2025 once the new plantations come into the market.

**Maintain HOLD; cut TP by 15% to Rs340:** We maintain our HOLD rating on the stock. We have lowered our TP to Rs340 per share (Rs400 earlier) due to the cut in our EPS estimates (-33.6%/-28.4% for FY25E/FY26E) based on weak Q4FY24 result and bleak outlook. At the current market price, the stock trades at 25.6x on 1Y forward P/E vs. the 5Y average of 19.0x. Our target P/E remains unchanged at 20x on Mar'26E EPS (Sep'25 earlier).

Utkarsh Nopany research@bobcaps.in

### Key changes

	Target	Rating	
	•		
Ticke	er/Price	GREENP IN/Rs 311	_
Mark	et cap	US\$ 463.6mn	
Free	float	47%	
3M A	DV	US\$ 1.1mn	
52wk	high/low	Rs 450/Rs 296	
Prom	noter/FPI/DII	53%/4%/23%	

Source: NSE | Price as of 2 May 2024

### Key financials

5,673 2,465 1,428 11.6	16,700 2,413 1,365 11.1	19,809 3,545 2,087 17.0
1,428	1,365	2,087
,	,	
11.6	11.1	17.0
11.6	16.9	23.1
11.4	9.9	13.8
26.7	27.9	18.3
15.7	16.1	10.6
(43.4)	(4.4)	52.9
	26.7 15.7	26.7      27.9        15.7      16.1

Source: Company, Bloomberg, BOBCAPS Research

### Stock performance



Source: NSE





NOT FOR DISTRIBUTION, DIRECTLY OR INDIRECTLY, IN OR INTO THE UNITED STATES OF AMERICA ("US") OR IN OR INTO ANY OTHER JURISDICTION IF SUCH AN ACTION IS PROHIBITED BY APPLICABLE LAW.

# Disclaimer

Name of the Research Entity: BOB Capital Markets Limited Registered office Address: 1704, B Wing, Parinee Crescenzo, G Block, BKC, Bandra East, Mumbai 400051 SEBI Research Analyst Registration No: INH000000040 valid till 03 February 2025 Brand Name: BOBCAPS Trade Name: www.barodaetrade.com CIN: U65999MH1996G0I098009



Investments in securities market are subject to market risks. Read all the related documents carefully before investing. Registration granted by SEBI and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors.

#### Recommendation scale: Recommendations and Absolute returns (%) over 12 months

BUY – Expected return >+15%

HOLD - Expected return from -6% to +15%

SELL – Expected return <-6% Note: Recommendation structure changed with effect from 21 June 2021

Our recommendation scale does not factor in short-term stock price volatility related to market fluctuations. Thus, our recommendations may not always be strictly in line with the recommendation scale as shown above.

#### Analyst certification

Each of the analysts mentioned in this research report certify, with respect to the sections of the report for which they are responsible, that (1) all of the views expressed in this report accurately reflect his/her personal views about the subject company or companies and its or their securities, and (2) no part of his/her compensation was, is, or will be, directly or indirectly, related to the specific recommendation(s) or view(s) in this report. Analysts are not registered as research analysts by FINRA and are not associated persons of BOB Capital Markets Limited (BOBCAPS).

#### Important disclosures

This product is a compilation of previously published research notes. To view the complete report along with the associated Analyst certifications and Companyspecific disclosures, please click on the hyperlink accompanying each excerpt.

#### **General disclaimers**

BOBCAPS is engaged in the business of Stock Broking and Investment Banking. BOBCAPS is a member of the National Stock Exchange of India Limited and BSE Limited and is also a SEBI-registered Category I Merchant Banker. BOBCAPS is a wholly owned subsidiary of Bank of Baroda which has its various subsidiaries engaged in the businesses of stock broking, lending, asset management, life insurance, health insurance and wealth management, among others.

BOBCAPS's activities have neither been suspended nor has it defaulted with any stock exchange authority with whom it has been registered in the last five years. BOBCAPS has not been debarred from doing business by any stock exchange or SEBI or any other authority. No disciplinary action has been taken by any regulatory authority against BOBCAPS affecting its equity research analysis activities.

BOBCAPS is also a SEBI-registered intermediary for the broking business having SEBI Single Registration Certificate No.: INZ000159332 dated 20 November 2017.

BOBCAPS prohibits its analysts, persons reporting to analysts, and members of their households from maintaining a financial interest in the securities or derivatives of any companies that the analysts cover. Additionally, BOBCAPS prohibits its analysts and persons reporting to analysts from serving as an officer, director, or advisory board member of any companies that the analysts cover.

Our salespeople, traders, and other professionals may provide oral or written market commentary or trading strategies to our clients that reflect opinions contrary to the opinions expressed herein, and our proprietary trading and investing businesses may make investment decisions that are inconsistent with the recommendations expressed herein. In reviewing these materials, you should be aware that any or all of the foregoing, among other things, may give rise to real or potential conflicts of interest. Additionally, other important information regarding our relationships with the company or companies that are the subject of this material is provided herein.

This material should not be construed as an offer to sell or the solicitation of an offer to buy any security in any jurisdiction. We are not soliciting any action based on this material. It is for the general information of BOBCAPS's clients. It does not constitute a personal recommendation or take into account the particular investment objectives, financial situations, or needs of individual clients. Before acting on any advice or recommendation in this material, clients should consider whether it is suitable for their particular circumstances and, if necessary, seek professional advice. BOBCAPS research reports follow rules laid down by Securities and Exchange Board of India and individuals employed as research analysts are separate from other employees who are performing sales trading, dealing, corporate finance advisory or any other activity that may affect the independence of its research reports.

The price and value of the investments referred to in this material and the income from them may go down as well as up, and investors may realize losses on any investments. Past performance is not a guide for future performance, future returns are not guaranteed and a loss of original capital may occur. BOBCAPS does not provide tax advice to its clients, and all investors are strongly advised to consult with their tax advisers regarding any potential investment in certain transactions — including those involving futures, options, and other derivatives as well as non-investment-grade securities — that give rise to substantial risk and are not suitable for all investors. The material is based on information that we consider reliable, but we do not represent that it is accurate or complete, and it should not be relied on as such. Opinions expressed are our current opinions as of the date appearing on this material only. We endeavour to update on a reasonable basis the information discussed in this material, but regulatory, compliance, or other reasons may prevent us from doing so.

We and our affiliates, officers, directors, and employees, including persons involved in the preparation or issuance of this material, may from time to time have "long" or "short" positions in, act as principal in, and buy or sell the securities or derivatives thereof of companies mentioned herein and may from time to time add to or dispose of any such securities (or investment). We and our affiliates may assume an underwriting commitment in the securities of companies discussed in this document (or in related investments), may sell them to or buy them from customers on a principal basis, and may also perform or seek to perform investment banking or advisory services for or relating to these companies and may also be represented in the supervisory board or any other committee of these companies.

For the purpose of calculating whether BOBCAPS and its affiliates hold, beneficially own, or control, including the right to vote for directors, one per cent or more of the equity shares of the subject company, the holdings of the issuer of the research report is also included.



BOBCAPS and its non-US affiliates may, to the extent permissible under applicable laws, have acted on or used this research to the extent that it relates to non-US issuers, prior to or immediately following its publication. Foreign currency denominated securities are subject to fluctuations in exchange rates that could have an adverse effect on the value or price of or income derived from the investment. In addition, investors in securities such as ADRs, the value of which are influenced by foreign currencies, effectively assume currency risk. In addition, options involve risks and are not suitable for all investors. Please ensure that you have read and understood the Risk disclosure document before entering into any derivative transactions.

No part of this material may be (1) copied, photocopied, or duplicated in any form by any means or (2) redistributed without BOBCAPS's prior written consent.

#### Other disclosures

BOBCAPS does not have any financial interest in the subject company. BOBCAPS does not have actual/beneficial ownership of one per cent or more securities in the subject company at the end of the month immediately preceding the date of publication of this report.

BOBCAPS is not engaged in any market making activities for the subject company.

BOBCAPS or its associates may have material conflict of interest at the time of publication of this research report.

BOBCAPS's associates may have financial interest in the subject company. BOBCAPS's associates may hold actual / beneficial ownership of one per cent or more securities in the subject company at the end of the month immediately preceding the date of publication of this report.

BOBCAPS or its associates may have managed or co-managed a public offering of securities for the subject company or may have been mandated by the subject company for any other assignment in the past 12 months.

BOBCAPS may have received compensation from the subject company in the past 12 months. BOBCAPS may from time to time solicit or perform investment banking services for the subject company. BOBCAPS or its associates may have received compensation from the subject company in the past 12 months for services in respect of managing or co-managing public offerings, corporate finance, investment banking or merchant banking, brokerage services or other advisory services in a merger or specific transaction. BOBCAPS or its associates may have received compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company in the past 12 months.

#### Other disclaimers

BOBCAPS and MAYBANK (as defined below) make no representation or warranty, express or implied, as to the accuracy or completeness of any information obtained from third parties and expressly disclaim the merchantability, suitability, quality and fitness of this report. The information in this report has not been independently verified, is provided on an "as is" basis, should not be relied on by you in connection with any contract or commitment, and should not be used as a substitute for enquiries, procedures and advice which ought to be undertaken by you. This report also does not constitute an offer or solicitation to buy or sell any securities referred to herein and you should not construct this report as investment advice. All opinions and estimates contained in this report constitute BOBCAPS's judgment as of the date of this report and are subject to change without notice, and there is no obligation on BOBCAPS or MAYBANK to update this report upon issuance. This report and the information contained herein may not be reproduced, redistributed, disseminated or copied by any means without the prior consent of BOBCAPS and MAYBANK.

To the full extent permitted by law neither BOBCAPS, MAYBANK nor any of their respective affiliates, nor any other person, accepts any liability howsoever arising, whether in contract, tort, negligence, strict liability or any other basis, including without limitation, direct or indirect, special, incidental, consequential or punitive damages arising from any use of this report or the information contained herein. By accepting this report, you agree and undertake to fully indemnify and hold harmless BOBCAPS and MAYBANK from and against claims, charges, actions, proceedings, losses, liabilities, damages, expenses and demands (collectively, the "Losses") which BOBCAPS and/or MAYBANK may incur or suffer in any jurisdiction including but not limited to those Losses incurred by BOBCAPS and/or MAYBANK as a result of any proceedings or actions brought against them by any regulators and/or authorities, and which in any case are directly or indirectly occasioned by or result from or are attributable to anything done or omitted in relation to or arising from or in connection with this report.

#### Distribution into the United Kingdom ("UK"):

This research report will only be distributed in the United Kingdom, in accordance with the applicable laws and regulations of the UK, by Maybank Securities (London) Ltd) ("MSL") who is authorised and regulated by the Financial Conduct Authority ("FCA") in the United Kingdom (MSL and its affiliates are collectively referred to as "MAYBANK"). BOBCAPS is not authorized to directly distribute this research report in the UK.

This report has not been prepared by BOBCAPS in accordance with the UK's legal and regulatory requirements.

This research report is for distribution only to, and is solely directed at, selected persons on the basis that those persons: (a) are eligible counterparties and professional clients of MAYBANK as selected by MAYBANK solely at its discretion; (b) have professional experience in matters relating to investments falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005, as amended from time to time (the "Order"), or (c) fall within Article 49(2)(a) to (d) (high net worth companies, unincorporated associations, etc. as mentioned in the stated Article) of the Order; (all such persons together being referred to as "relevant persons").

This research report is directed only at relevant persons and must not be acted on or relied on by any persons who are not relevant persons. Any investment or investment activity to which this material relates is available only to relevant persons and will be engaged in only with relevant persons.

The relevant person as recipient of this research report is not permitted to reproduce, change, remove, pass on, distribute or disseminate the data or make it available to third parties without the written permission of BOBCAPS or MAYBANK. Any decision taken by the relevant person(s) pursuant to the research report shall be solely at their costs and consequences and BOBCAPS and MAYBANK shall not have any liability of whatsoever nature in this regard.

#### No distribution into the US:

This report will not be distributed in the US and no US person may rely on this communication.

#### Other jurisdictions:

This report has been prepared in accordance with SEBI (Research Analysts) Regulations and not in accordance with local regulatory requirements of any other jurisdiction. In any other jurisdictions, this report is only for distribution (subject to applicable legal or regulatory restrictions) to professional, institutional or sophisticated investors as defined in the laws and regulations of such jurisdictions by Maybank Securities Pte Ltd. (Singapore) and / or by any broker-dealer affiliate or such other affiliate as determined by Malayan Banking Berhad.

If the recipient of this report is not as specified above, then it should not act upon this report and return the same to the sender.

By accepting this report, you agree to be bound by the foregoing limitations.