

RESEARCH**BANDHAN BANK | TARGET: Rs 245 | +27% | BUY**

Strong business growth across segments aided PAT growth

FINOLEX INDUSTRIES | TARGET: Rs 325 | -1% | HOLD

Mixed Q1FY25; market share loss on capacity constraints

CANARA BANK | TARGET: Rs 140 | +21% | BUY

Despite seasonality performance remained almost stable

CONSUMER STAPLES

FMCG roundup: Risk in Southwest monsoon

SUMMARY**BANDHAN BANK**

- Strong business growth despite seasonality led healthy NII growth, while lower provision on high base aided PAT growth of 47% YoY
- Sustainability of NIM (guidance of 7.0%-7.5%), improvement in asset quality and smooth transition of top management will be key
- PAT increased on revised performance but recent price correction factored into major negatives; retain BUY with TP of Rs 245 (vs. Rs 222)

[Click here](#) for the full report.

FINOLEX INDUSTRIES

- Topline miss driven by market share loss in pipe segment on capacity constraints; EBITDA beat on improved pipe margin
- Maintained volume growth guidance of 10-15% YoY for FY25 – which appears to be an optimistic target based on poor show in Q1
- Maintain HOLD on weak return ratios and expensive valuations; raise TP by 23% to Rs 325 on higher P/E (from 22x to 25x)

[Click here](#) for the full report.



CANARA BANK

- Stable business growth coupled with change in credit mix likely aided margin. CBK targets NIM of 2.9-3.0% and opex of 47% over FY25
- Controlled slippages and higher recovery and upgrades led to asset quality improvement. Targets credit cost of below 100bps to aid PAT
- With consistent improvement in business performance, we assume coverage with TP of Rs 140 set at 1.2x FY26 ABV and maintain BUY

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CONSUMER STAPLES

- Halfway through the monsoon, we analyse statewise exposure to agri income and estimate 19% of rural households in deficit SWM
- We also analyse deficit SWM vs contrasting agri GVA outcomes in FY22 and FY24. FY25 outlook is positive for agri GVA on favourable SWM
- Positive on FMCG contingent on rural recovery. Dabur is our top pick. We closely monitor SWM on recent weather forecasts of excess rainfall

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BUY
 TP: Rs 245 | ▲ 27%

BANDHAN BANK

| Banking

| 29 July 2024

Strong business growth across segments aided PAT growth

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Ajit Agrawal

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Healthy business growth: Despite seasonality, BANDHAN witnessed strong business growth in Q1, wherein credit/deposit grew 24%/23% YoY leading to NII growth of 24.5%. Loan book growth was driven by Retail which grew 85% YoY, while Commercial Banking grew 30% YoY and the EEB division 21% YoY. On the liability side, deposit was mainly driven by term deposits (28% YoY), while CASA grew 14% YoY leading to 372bps QoQ decline in CASA ratio to 33.4%. The bank continued to guide for business growth of 18%, with deposit outpacing loan.

NIM guidance maintained: Despite a rise in deposits cost, bank reported NIM of 7.6% (flat QoQ) aided by lower slippages, and expects to maintain this at 7.0%-7.5% in FY25. Other income declined 24% QoQ, leading to flat (-1% QoQ) total income. However, opex declined 8% QoQ in Q1 as Q4 had one-off expenses of Rs 1.1bn leading to PPOP growth of 24% YoY (6% QoQ). Management indicated that recent investments in technology and branch expansion would bring volume leverage to support bottomline growth.

Asset quality key: Slippages improved in Q1 to Rs 8.9bn vs. Rs 10.2bn in Q4, and provision in 1QFY25 fell on higher base (Q4 included higher provision due to the bank's strategic decision to write off Rs 38.5bn of stressed assets) and supported PAT growth (up 48% YoY). Credit cost stood at 1.6% vs. 5.8%, excluding one-off of 2.3% in Q4, and continued to guide for 1.8%-2% over FY25. Overall asset quality remained stable with GNPA/NNPA of 4.2%/1.1% vs. 3.8%/1.1% in Q4. Overall SMA book stood at Rs 14.4bn from Rs 12.6bn in Q4 with collection efficiencies at 98.7%.

Maintain BUY: Considering ongoing business dynamics, we increase deposit estimates by 2%/3% over FY25/26 while lowering our provision estimates by 13%/5% leading to rise in PAT estimates by 15% each for the same period. Baking in gradual improvement in asset quality and potential for improvement in operational costs and stable margins, we expect the overall return ratios to improve and further price correction factored into the major negatives. A smooth management transition would be key to watch. We roll forward our valuation to 1.3x FY26E (Jun'26) ABV, and revise our TP to Rs 245 (Rs 222 earlier). Retain BUY.

Key changes

Target	Rating
▲	◀ ▶

Ticker/Price	BANDHAN IN/Rs 193
Market cap	US\$ 3.7bn
Free float	60%
3M ADV	US\$ 32.9mn
52wk high/low	Rs 263/Rs 169
Promoter/FPI/DII	40%/28%/15%

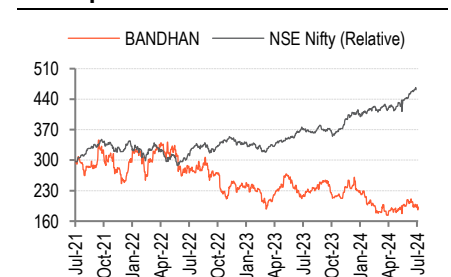
Source: NSE | Price as of 26 Jul 2024

Key financials

Y/E 31 Mar	FY24P	FY25E	FY26E
NII (Rs mn)	103,256	126,106	150,185
NII growth (%)	11.5	22.1	19.1
Adj. net profit (Rs mn)	22,296	42,723	51,822
EPS (Rs)	13.8	26.5	32.2
Consensus EPS (Rs)	13.8	22.5	31.0
P/E (x)	13.9	7.3	6.0
P/BV (x)	1.4	1.2	1.0
ROA (%)	1.3	2.2	2.3
ROE (%)	10.8	18.0	18.4

Source: Company, Bloomberg, BOBCAPS Research | P – Provisional

Stock performance



Source: NSE



HOLD
 TP: Rs 325 | ▼ 1%

FINOLEX INDUSTRIES

Building Materials

29 July 2024

Mixed Q1FY25; market share loss on capacity constraints

- **Topline miss driven by market share loss in pipe segment on capacity constraints; EBITDA beat on improved pipe margin**
- **Maintained volume growth guidance of 10-15% YoY for FY25 – which appears to be an optimistic target based on poor show in Q1**
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Utkarsh Nopany

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Mixed quarter: FNXP missed our topline estimate for Q1FY25 by 9.5% due to weak pipe volumes (-1.7% YoY vs +15.0% estimate), but it still managed to beat our EBITDA estimate by 3.4% due to a sharp improvement in pipe segment EBITDA per unit (+9.5% QoQ to Rs 15.7/kg vs Rs 12.5/kg estimate). FNXP booked a one-time gain of Rs 4.17bn related to the sale of non-core land bank in Pune in Q1FY25. Overall, FNXP revenue de-grew by 3.3% YoY, but EBITDA/APAT grew by 35.5%/44.9% YoY in Q1FY25 on a low base.

Key highlights: FNXP continued to lose market share in the plastic pipe segment as it posted inferior volume growth in Q1FY25 (FNXP: -1.7% YoY/5Y CAGR: -0.2% vs SI: +19.5%; 5Y CAGR: +10.5%) due to capacity constraints in the first two months of Q1FY25. Despite Q1 being an agri-dominated quarter and negative operating leverage, FNXP pipe EBITDA per unit improved by 9.5% QoQ in Q1FY25 due to lower discounts offered to dealers. Despite sharp improvement in PVC-EDC spread (from US\$ 427/t in Q4FY24 to US\$ 533/t in Q1FY25), the PVC resin segment EBITDA per unit was down 2.0% QoQ to Rs 9.3/kg in Q1FY25.

Optimistic guidance: FNXP maintained its volume growth guidance of 10-15% YoY for FY25, which implies an asking growth run rate of 16% YoY for the remaining 9MFY25. This appears to be an optimistic target based on poor Q1 result. The company expects pipe EBIT per unit to be in the range of Rs 14-15/kg in the near future and expects it to improve further over the long term on the rising contribution of high margin non-agri pipe sales. The company is evaluating plans of putting up a greenfield pipe plant – details of which would be shared in a quarter’s timeframe.

Maintain HOLD; raise TP 23% to Rs 325: We expect FNXP’s EPS to grow at a healthy 24% CAGR over FY24-FY27E due to a low base. However, we maintain our HOLD rating on the stock due to a weak returns profile amid poor capital allocation and expensive valuation (trades at 27.7x on 1Y forward P/E vs 5Y average of 19.4x). We have tweaked our EPS estimates (+4.3%/-2.2% for FY25E/FY26E) and introduced FY27 estimates. We raise our TP to Rs 325 (from Rs 265) due to the increase in our target P/E from 22x to 25x on Jun’26E EPS.

Key changes

Target	Rating
▲	◀ ▶

Ticker/Price	FNXP IN/Rs 328
Market cap	US\$ 2.4bn
Free float	47%
3M ADV	US\$ 5.6mn
52wk high/low	Rs 356/Rs 186
Promoter/FPI/DII	52%/7%/12%

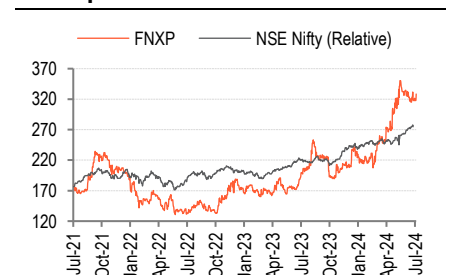
Source: NSE | Price as of 29 Jul 2024

Key financials

Y/E 31 Mar	FY24A	FY25E	FY26E
Total revenue (Rs mn)	43,174	46,342	51,775
EBITDA (Rs mn)	5,849	8,566	9,696
Adj. net profit (Rs mn)	4,733	7,100	7,587
Adj. EPS (Rs)	7.7	11.5	12.3
Consensus EPS (Rs)	7.7	9.6	11.3
Adj. ROAE (%)	9.0	11.8	11.4
Adj. P/E (x)	42.9	28.6	26.8
EV/EBITDA (x)	37.4	25.5	22.8
Adj. EPS growth (%)	81.7	50.0	6.9

Source: Company, Bloomberg, BOBCAPS Research

Stock performance



Source: NSE



BUY
 TP: Rs 140 | ▲ 21%

CANARA BANK

| Banking

| 29 July 2024

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Consistent recovery in business performance: CBK witnessed some moderation in business growth due to seasonality while higher cost of fund dragged NII growth (-4%/+6% QoQ/YoY) with muted other income. Opex remained lower QoQ on higher base (Q4 included provision for wage revision) leading to a 266bps decline in C/I ratio of 47.4% within the guidance range of 47%. PPop was flat YoY and grew 3% QoQ. NIM stood at 2.9% (lower end of the guidance), while the bank is confident of maintaining it at 2.95%-3% for FY25. CBK’s loan grew 2%/11% QoQ/YoY driven by RAM (Retail, Agriculture and MSME) book (12.3% YoY) while deposit continued to outpace loan and growth 2%/12% QoQ/YoY leading to a C/D ratio of 71% flat QoQ.

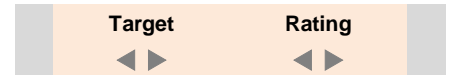
Lower topline dragged PPOP growth: Other income grew 2%/10% QoQ /YoY wherein treasury income fell to Rs 3.5bn in 1QFY25 vs. Rs 6.6bn in Q4 while other miscellaneous income rose to Rs29bn vs. Rs24.4bn supported by reclassification of an income line. In line with its guidance to recover Rs 40bn-50bn from written-off accounts, CBK recovered Rs 11.6bn in Q1 vs. Rs 19bn in Q4.

Performance in line with target: Considering ongoing market challenges and CBK’s focus on deposit mobilisation we cut our loan estimates by 1%/2% for FY25/FY26 (deposit broadly intact). Tweaking FY25/FY26 loan estimates led to 4%/7% decline in NII and a cut in provision led to 13%/1% rise in PAT. We model for credit/deposit CAGR of 12% each over FY24-26E with PAT CAGR of 9%.

Stress under control: Controlled slippages (33bps in 1QFY25 vs. 34bps in Q4) led to GNPA/NNPA improving 9/3bps, while PCR stayed flat at 71%. Bank credit cost stood at 90bps vs. 96bps in Q4 and within its guidance of 100bps, aiding bottomline. Restructured book at 1.2% and SMA book at 113bps (69bps in Q4) seem higher than for its peers but management is confident of improving its overall asset quality.

Maintain BUY: Considering overall recovery in business performance and stable growth and margin, we model a PAT CAGR of 9% over FY24-26 with ROA and RoE approaching 1%/15% by FY26E. We value the bank at 1.2x FY26E (Jun’26) ABV using the Gordon Growth Model and maintain our BUY rating and TP of Rs 140.

Key changes



Ticker/Price	CBK IN/Rs 116
Market cap	US\$ 12.6bn
Free float	42%
3M ADV	US\$ 55.9mn
52wk high/low	Rs 129/Rs 64
Promoter/FPI/DII	63%/12%/11%

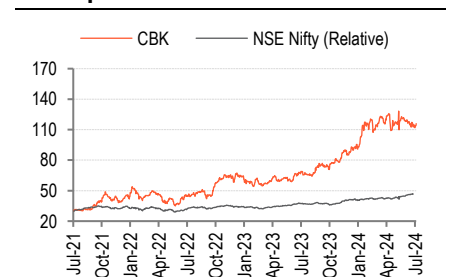
Source: NSE | Price as of 29 Jul 2024

Key financials

Y/E 31 Mar	FY24A	FY25E	FY26E
NII (Rs mn)	365,659	383,570	421,806
NII growth (%)	16.3	4.9	10.0
Adj. net profit (Rs mn)	145,543	167,204	172,815
EPS (Rs)	16.0	18.4	19.1
Consensus EPS (Rs)	16.0	18.0	19.6
P/E (x)	7.2	6.3	6.1
P/BV (x)	1.2	1.0	0.9
ROA (%)	1.0	1.1	1.0
ROE (%)	18.1	17.4	15.4

Source: Company, Bloomberg, BOBCAPS Research

Stock performance



Source: NSE




CONSUMER STAPLES

30 July 2024

FMCG roundup: Risk in Southwest monsoon

- Halfway through the monsoon, we analyse statewise exposure to agri income and estimate 19% of rural households in deficit SWM
- We also analyse deficit SWM vs contrasting agri GVA outcomes in FY22 and FY24. FY25 outlook is positive for agri GVA on favourable SWM
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Lokesh Gusain
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Mid-term review of Southwest monsoon (SWM): Our analysis on state-wise exposure of rural households (HH) to agricultural income indicates 28% HH are in excess, 53% in normal and 19% in deficit. Adequate water storage levels are key to the Agri gross value added (GVA) outcome. Current storage levels are 4% below the long period average (LPA). La Nina is expected in Aug'24 to Nov'24 and the next few weeks of monsoon are critical. While the Indian Meteorological Department (IMD) has forecast above-normal rainfall in all the states that currently have a deficit, it has issued weather alerts in many areas including the Western Himalayan regions.

Contrasting Agri GVA outcome in deficit monsoon; importance of reservoir levels: In FY24, the SWM of 1% below LPA and 4% lower YoY restricted real agri GVA to +1%. However, FY22 real agri GVA was +5% despite SWM being 5% below LPA and 9% lower YoY. Water storage level pre-SWM (as of 1 Jun) was the key differentiator (See Figure 1). FY25 has started with a 6% deficit in water levels as of 1 June 2024. However, the deficit reduced to 4% by 27 Jul. With the prospect of La Nina, we expect further improvement by the end of Sep'24.

Risks from SWM; weather alert and excess rain issues: Excess rainfall is a help on reservoirs, improving water access for high value horticulture and other crops grown outside the kharif season. Too much rain can potentially damage crops across agri life cycle. While crop insurance payouts help, they are subject to excess rain/deficit yield criteria. Agri-labourers experience lower income due to reduced working hours and depressed wage rates. IMD forecasts from 29 Jul show excess rain alerts across major agri north-western, central and eastern states collectively accounting for 60+% of Agri GVA. These states comprise 44% of national rural HHs that derive income from agriculture (owned land at 34% and agri-labour at 10%).

Our view: We hold a positive view on the FMCG sector given the prospect of above-normal SWM-driven recovery in rural in FY25 and part of FY26. Even then, Agri is inherently volatile due to its reliance on monsoon and water reservoir levels. We are closely monitoring the SWM and any major deviations on either side (deficit or excess) may impact the level and timing of recovery in rural.



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BUY – Expected return >+15%

HOLD – Expected return from -6% to +15%

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Note: Recommendation structure changed with effect from 21 June 2021

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