

## FIRST LIGHT

### RESEARCH

#### BOB ECONOMICS RESEARCH | MONTHLY ECONOMIC BUFFET

Economic Round-up: July 2023

#### ERIS LIFESCIENCES | TARGET: Rs 955 | +15% | BUY

In-line quarter; margins moving back on track

#### MAHANAGAR GAS | TARGET: Rs 1,210 | +14% | HOLD

Walking a tightrope; retain HOLD

#### STATE BANK OF INDIA | TARGET: Rs 729 | +28% | BUY

PAT surges on higher other income and cost control

#### BRITANNIA INDUSTRIES | TARGET: Rs 5,844 | +25% | BUY

Increased regional competition hurts growth

#### AFFLE (INDIA) | TARGET: Rs 1,110 | -0% | HOLD

Growth momentum to continue

#### Daily macro indicators

Ticker	03-Aug	04-Aug	Chg (%)
US 10Y yield (%)	4.18	4.03	(14bps)
India 10Y yield (%)	7.20	7.19	(1bps)
USD/INR	82.73	82.84	(0.1)
Brent Crude (US\$/bbl)	85.1	86.2	1.3
Dow	35,216	35,066	(0.4)
Hang Seng	19,421	19,539	0.6
Sensex	65,241	65,721	0.7
India FII (US\$ mn)	02-Aug	03-Aug	Chg (\$ mn)
FII-D	1.8	(20.1)	(21.9)
FII-E	(182.0)	26.2	208.2

Source: Bank of Baroda Economics Research

### SUMMARY

#### INDIA ECONOMICS: MONTHLY ECONOMIC BUFFET

More macro data now points towards slowdown in global manufacturing activity in Jul'23. While China and USA are seeing soft landing, Eurozone economies are facing the maximum brunt. Latest services sector PMIs are showing relatively more resilience. In the US, tightness in labour market seems to be easing. In addition, elevated prices and rates are impacting retail sales and housing demand, signalling that Fed may opt for a long pause now after delivering a rate hike in Jul'23. A pause from ECB is also expected soon on account of worsening economic conditions and ebbing inflation.

[Click here for the full report.](#)

#### ERIS LIFESCIENCES

- Q1 revenue/PAT in line but operating margin ahead of consensus at 36.4% (+395bps YoY)
- Margin improvement led by better mix, integration of acquired portfolios and softening input prices, FY24 EBITDA margin guided at 35%
- We raise FY24/FY25 EBITDA 5%/12% for a new TP of Rs 955 (vs. Rs 800), set at a higher FY25E EV/EBITDA of 16x; maintain BUY

[Click here for the full report.](#)

BOB Capital Markets Ltd is a wholly owned subsidiary of Bank of Baroda

Important disclosures and analyst certifications are provided at the end of the report.

BOBCAPS Research

research@bobcaps.in



**MAHANAGAR GAS**

- Q1 ahead of consensus on margin surprise but soft CNG volumes for the third straight quarter worrying
- Management needs to demonstrate a better balance between pricing and volumes to deliver sustainable EBITDA growth, in our view
- Maintain HOLD with a TP of Rs 1,210 (vs. Rs 1,200) on soft long-term prospects

[Click here](#) for the full report.

**STATE BANK OF INDIA**

- Treasury gains buoyed the topline and together with lower opex and provisioning lifted Q1 PAT 178% YoY
- NIM slipped 18bps QoQ on deposit repricing; guided to stay rangebound through FY24
- Maintain BUY with an unchanged TP of Rs 729 (1.3x FY25E ABV)

[Click here](#) for the full report.

**BRITANNIA INDUSTRIES**

- Relatively soft quarter (revenue up just 8% YoY) due to stiffer local competition and sluggish rural growth
- Volume growth tepid but management expects a rebound from Q3FY24 onwards
- Investment in brands and innovation to spur profitable growth; retain BUY, TP Rs 5,844

[Click here](#) for the full report.

**AFFLE (INDIA)**

- Q1 revenue up 14% QoQ; device addition tepid but converted user base saw a sizeable ramp-up
- International business increased 16% QoQ backed by on-ground efforts and a realigned strategy for developed markets
- Fairly valued after recent rally; retain HOLD, TP Rs 1,110

[Click here](#) for the full report.

## MONTHLY ECONOMIC BUFFET

05 August 2023

### Economic Round-up: July 2023

More macro data now points towards slowdown in global manufacturing activity in Jul'23. While China and USA are seeing soft landing, Eurozone economies are facing the maximum brunt. Latest services sector PMIs are showing relatively more resilience. In the US, tightness in labour market seems to be easing. In addition, elevated prices and rates are impacting retail sales and housing demand, signalling that Fed may opt for a long pause now after delivering a rate hike in Jul'23. A pause from ECB is also expected soon on account of worsening economic conditions and ebbing inflation.

**Sonal Badhan**  
Economist

China's economic data (trade, consumption, PMIs) is making a strong case for more government (fiscal/monetary) stimulus. On the domestic front, South-West monsoon has picked up pace and surplus rainfall is being recorded (5% above LPA) till 4 Aug 2023. This has resulted in overall improvement in sown area (+0.4% YoY as of 4 Aug). RBI in its Aug'23 policy is expected to keep the policy rates unchanged. Our in-house BoB ECI index is showing that CPI will settle at 5.8% in Jul'23.

**Global growth:** Growth across regions seems to be losing steam with both manufacturing and services activity wavering. Within manufacturing, Eurozone has been the most hit, followed by US and China. Drop in new orders and export orders has impacted production and employment. Drop in demand from key Asian markets has been the driver. On the other hand price index in PMIs has seeing inching up in the US. Price pressures remain muted in China owing to faltering domestic and external demand. China's GDP expended less than expected and retail sales, FAI growth and trade data are showing signs of stress. In US, labour market tightness is coming off, and consumption and real estate sectors are facing the impact of elevated rates. In Europe, Germany's Ifo business sentiment index and ZEW economic sentiment index signal weakness is expected to continue.

**Global Central Banks:** In Jul'23, BoE, Fed, and ECB hiked rates by 25bps each, while RBA unexpectedly decided to hold rates unchanged. BoJ kept policy rate steady but surprised the markets by tweaking its tolerance for deviation in 10Y bond yield up to 1%. Many analysts believe that this was done to support the Yen and gradually phase of its YCC curve policy and begin scaling back on its ultra-loose policy measures. In case of Fed, investors now expect a long pause, before rate cuts are announced sometime next year. On the other hand, ECB and BoE are expected to hike rates atleast one more time, before pausing. Across all major regions (except Japan and China), rates are expected to remain elevated in CY23, in order to bring inflation back to targeted levels.

**Key macro data releases:** India's trade deficit narrowed to US\$ 57.6bn in Q1FY24 from US\$ 62.6bn in the same period last year. Overall, we expect India's CAD to be within a range of 1.2% to 1.5% of GDP in FY24.



**BUY**

TP: Rs 955 | ▲ 15%

**ERIS LIFESCIENCES**

| Pharmaceuticals

| 07 August 2023

**In-line quarter; margins moving back on track**

- Q1 revenue/PAT in line but operating margin ahead of consensus at 36.4% (+395bps YoY)
- Margin improvement led by better mix, integration of acquired portfolios and softening input prices, FY24 EBITDA margin guided at 35%
- We raise FY24/FY25 EBITDA 5%/12% for a new TP of Rs 955 (vs. Rs 800), set at a higher FY25E EV/EBITDA of 16x; maintain BUY

Saad Shaikh

research@bobcaps.in

**Growth led by organic and inorganic portfolios:** ERIS posted in-line Q1FY24 revenue at Rs 4.7bn (+17% YoY) but a 4% beat over consensus EBITDA estimates to Rs 1.7bn (+31%). PAT, however, met forecasts at Rs 949mn (flat YoY). Core business posted low-single-digit growth (ahead of the market) and the company saw traction from the acquired portfolios of Oaknet, GNP and DRRD, as well as ERIS MJ. Growth came primarily from launches and price hikes. Emerging therapies contributed 26% in Q1FY24. Management expects ERIS MJ to clock revenue of Rs 500mn in FY24 (Rs 170mn in FY23). Field force productivity has risen 20% YoY to Rs 0.5mn per capita per month.

**FY24 EBITDA margin guided at 35%:** Given the improved traction in core operations, integration of acquired businesses and softening of raw material prices, ERIS reported a 455bps/395bps YoY improvement in Q1 gross/EBITDA margins (+125bps/+685bps QoQ). The acquisitions were margin dilutive in the year of purchase and are now showing visible improvement. Accordingly, management has put out gross/EBITDA margin guidance of 82%/35% for FY24.

**Interesting launch lineup:** ERIS has invested Rs 300mn on an active pipeline of 10 fixed dose combination products, 4 of which are in clinical trials and are to be launched in Q3-Q4FY24, with the remaining scheduled for FY25. Each of these products has the potential to generate Rs 80mn-100mn in the first 12-18 months of launch, per management. These products are in the diabetes, diabetes complications, cardiovascular and dermatology therapy areas.

**Maintain BUY; TP revised to Rs 955:** We remain positive on ERIS given sustained traction in Oaknet business and acquired portfolios. Post Q1, we raise our FY24/FY25 EBITDA estimates by 5%/12% and apply a higher target EV/EBITDA multiple of 16x (earlier 15x) to the stock – a 10% discount to the 5Y average – to reflect visible gross margin improvement towards the company’s long-term average. Our TP stands revised to Rs 955 (earlier Rs 800). Further gross margin expansion should come from the shifting of outsourced manufacturing to the newly commissioned Gujarat facility. Maintain BUY.

**Key changes**

Target	Rating
▲	◀ ▶

Ticker/Price	ERIS IN/Rs 828
Market cap	US\$ 1.4bn
Free float	29%
3M ADV	US\$ 1.7mn
52wk high/low	Rs 839/Rs 551
Promoter/FPI/DII	53%/14%/11%

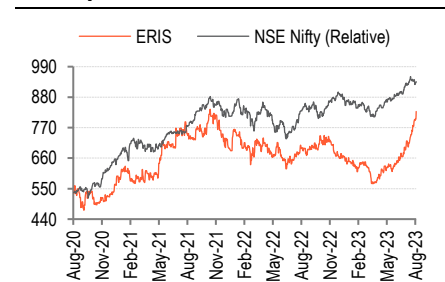
Source: NSE | Price as of 7 Aug 2023

**Key financials**

Y/E 31 Mar	FY23A	FY24E	FY25E
Total revenue (Rs mn)	16,851	19,808	22,742
EBITDA (Rs mn)	5,367	6,836	8,636
Adj. net profit (Rs mn)	3,822	4,193	5,487
Adj. EPS (Rs)	28.1	30.9	40.4
Consensus EPS (Rs)	28.1	34.0	37.2
Adj. ROAE (%)	19.6	18.2	20.9
Adj. P/E (x)	29.4	26.8	20.5
EV/EBITDA (x)	20.8	17.0	13.7
Adj. EPS growth (%)	(5.9)	9.7	30.8

Source: Company, Bloomberg, BOBCAPS Research

**Stock performance**



Source: NSE



**HOLD**  
 TP: Rs 1,210 | ▲ 14%

**MAHANAGAR GAS**

| Oil & Gas

| 07 August 2023

**Walking a tightrope; retain HOLD**

- Q1 ahead of consensus on margin surprise but soft CNG volumes for the third straight quarter worrying
- Management needs to demonstrate a better balance between pricing and volumes to deliver sustainable EBITDA growth, in our view
- Maintain HOLD with a TP of Rs 1,210 (vs. Rs 1,200) on soft long-term prospects

Kirtan Mehta, CFA | Yash Thakur  
 research@bobcaps.in

**Q1 a beat but soft volumes a concern:** MAHGL's Q1FY24 EBITDA at Rs 5.2bn was 26% ahead of consensus due to a sharp QoQ uptick of Rs 4/scm in EBITDA margin to Rs 16.8/scm. While the higher margin came as a positive surprise, the 1% YoY decline in volumes (in SCM terms) was negative. Management attributes the softness to higher prices as well as the loss of volumes to adjoining states where rates are lower and the reduction in CNG buses by state transport provider BEST.

**Volumes and margins out of balance:** We believe that softer CNG volumes for the past three quarters stem from sharp price increases by the company in FY23 to reduce the impact of higher gas cost on margins. In our view, the situation warrants a rethink on the balance between margins and volumes needed to sustain positive consumer sentiment. With a sufficient discount to petrol/diesel currently, MHAGL is planning targeted incentives in specific segments, such as commercial vehicles.

**Volumes likely to rebound, margins to come off Q1 levels:** With a pickup in vehicle sales following price cuts in April and the addition of 500-600 Maharashtra state transport buses by MSRTC through November, we expect MAHGL's volume growth to rebound from Q1 lows to 5.9% in FY24 (7.4% estimated earlier). We also believe the full-year EBITDA margin will trend down from Q1 levels to Rs 11.2/scm (Rs 10/scm estimated earlier) as petrol/diesel prices are aligned with crude in H2FY24.

**Slower long-term growth relative to peers a constraint...:** We raise our FY24/FY25/FY26 EBITDA forecasts by 11%/3%/4% as we assume higher margins but marginally lower volume growth post Q1. We now pencil in a 5% volume CAGR (5.5% earlier) and average EBITDA margin of Rs 9.5/scm (Rs 9.2/scm earlier) for MAHGL's core business over FY24-FY33. We assume CoE of 11% and terminal growth of 2.5%.

**...maintain HOLD:** We move our TP to Rs 1,210 from Rs 1,200 based on estimate revision. The stock has run up 21% since the end of February and offers only 14% upside, leading us to maintain HOLD. Our TP implies an FY24E/FY25E P/E of 12.1x/12.9x, a discount to peers. We believe further rerating could be constrained by relatively slower long-term volume growth of 5-6% (vs. 8% expected for IGL).

**Key changes**

Target	Rating
▲	◀ ▶

Ticker/Price	MAHGL IN/Rs 1,064
Market cap	US\$ 1.3bn
Free float	58%
3M ADV	US\$ 7.2mn
52wk high/low	Rs 1,144/Rs 771
Promoter/FPI/DII	43%/32%/15%

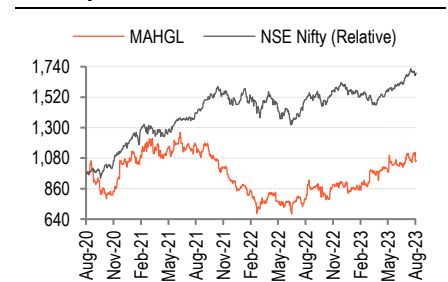
Source: NSE | Price as of 7 Aug 2023

**Key financials**

Y/E 31 Mar	FY23P	FY24E	FY25E
Total revenue (Rs mn)	62,993	59,591	62,862
EBITDA (Rs mn)	11,842	14,861	14,297
Adj. net profit (Rs mn)	7,901	9,857	9,237
Adj. EPS (Rs)	80.0	99.8	93.5
Consensus EPS (Rs)	80.0	92.6	96.7
Adj. ROAE (%)	20.4	22.3	18.6
Adj. P/E (x)	13.3	10.7	11.4
EV/EBITDA (x)	8.5	6.9	7.3
Adj. EPS growth (%)	32.3	24.8	(6.3)

Source: Company, Bloomberg, BOBCAPS Research | P - Provisional

**Stock performance**



Source: NSE



**BUY**  
 TP: Rs 729 | ▲ 28%

STATE BANK OF INDIA

| Banking

| 07 August 2023

**PAT surges on higher other income and cost control**

- Treasury gains buoyed the topline and together with lower opex and provisioning lifted Q1 PAT 178% YoY
- NIM slipped 18bps QoQ on deposit repricing; guided to stay rangebound through FY24
- Maintain BUY with an unchanged TP of Rs 729 (1.3x FY25E ABV)

Ajit Agrawal

research@bobcaps.in

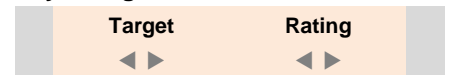
**Strong Q1:** SBIN's Q1FY24 NII increased 25% YoY to Rs 389bn while other income surged five-fold to Rs 120.6bn, backed by treasury gains of Rs 38.5bn vs. a loss of Rs 65.5bn in the year-ago quarter. Despite strong non-core income, NIM slipped 18bps QoQ to 3.1% as deposit repricing led to a higher cost of funds, offsetting an increased yield on assets. PPOP rose 98% YoY and PAT jumped 178% to Rs 169bn supported by the recovery in other income, reduction in opex and lower provisions at Rs 25bn vs. Rs 44bn in Q1FY23, despite an increase in slippages.

**Healthy business growth:** Advances climbed 15% YoY, marking broad-based growth for SBIN barring overseas operations. Deposits grew 12% YoY, bettering the sub-10% run-rate of the last 3-4 quarters. Excess SLR of Rs 4tn alongside recovery in deposit mobilisation is likely to support business growth. Management is confident of achieving credit growth of 15% YoY in FY24, though we pencil in 13% growth as a conservative measure.

**Steady asset quality with lower credit cost:** Despite higher slippages due to seasonality, asset quality remained stable with GNPA/NNPA at 2.76%/0.71% vs. 2.78%/0.67% in Q4FY23. PCR stood at 75% vs. 76%. SBIN's restructured book reduced to Rs 227bn (vs. Rs 243bn in Q4FY23), forming 0.7% of loans, whereas the SMA-1&2 book spiked to Rs 72.2bn (vs. Rs 32.6bn). However, a non-NPA provision of Rs 35bn (152% of NPA) provides a cushion against any sudden rise in stress. Credit cost declined 11bps QoQ to 31bps in Q1.

**Maintain BUY, TP Rs 729:** Healthy business growth together with recovery in non-core income is likely to boost the topline even as cost control measures along with stable asset quality should support the bottomline. We expect the bank to maintain NIM at 3% with ROA/ROE at 1%/16% in both FY24-FY25. Further, with no immediate equity dilution on the cards, we see further profit potential and model for a 12% CAGR in PAT over FY23-FY25. Given healthy growth prospects and consistent asset quality, we maintain BUY for an unchanged TP of Rs 729, based on 1.3x FY25E ABV (Gordon Growth Model) and adding in Rs 166/sh for subsidiaries.

**Key changes**



Ticker/Price	SBIN IN/Rs 568
Market cap	US\$ 61.7bn
Free float	42%
3M ADV	US\$ 124.5mn
52wk high/low	Rs 630/Rs 499
Promoter/FPI/DII	57%/10%/25%

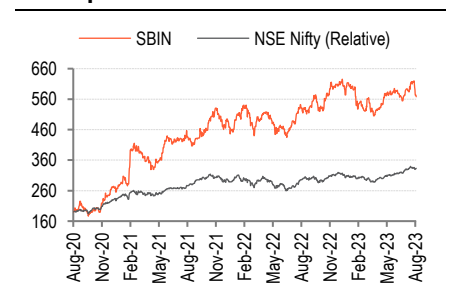
Source: NSE | Price as of 7 Aug 2023

**Key financials**

Y/E 31 Mar	FY23A	FY24E	FY25E
Net interest income	144,840	158,561	177,210
NII growth (%)	20.0	9.5	11.8
Adj. net profit (Rs mn)	50,232	55,513	62,954
EPS (Rs)	56.3	62.2	70.5
Consensus EPS (Rs)	56.3	63.5	75.3
P/E (x)	10.1	9.1	8.1
P/BV (x)	1.5	1.4	1.2
ROA (%)	1.1	1.0	1.0
ROE (%)	19.3	15.9	15.8

Source: Company, Bloomberg, BOBCAPS Research

**Stock performance**



Source: NSE



**BUY**

TP: Rs 5,844 | ▲ 25%

**BRITANNIA INDUSTRIES**

Consumer Staples

07 August 2023

### Increased regional competition hurts growth

- Relatively soft quarter (revenue up just 8% YoY) due to stiffer local competition and sluggish rural growth
- Volume growth tepid but management expects a rebound from Q3FY24 onwards
- Investment in brands and innovation to spur profitable growth; retain BUY, TP Rs 5,844

**Vikrant Kashyap**

research@bobcaps.in

**Soft quarter:** BRIT's Q1FY24 revenue grew at a muted 8% YoY to Rs 40.1bn as the company took price corrections in the wake of increased regional competition. Market share was flattish during the quarter, but the company widened the gap with the second largest player as the latter had lost share last quarter. During Q1, BRIT took a price correction of 1.8% YoY which translated into 300bps QoQ gross margin contraction to 41.9%. EBITDA grew 38% YoY while dropping 14% QoQ to Rs 6.9bn, with operating margin expansion of 370bps YoY and a sequential decline of 270bps QoQ to 17.2%.

**Distribution-led growth strategy:** BRIT continues to expand its direct distribution reach which stood at 2.67mn outlets at end-Q1FY24 and also raised its rural preferred dealer count to 28,000. Despite competitive pressure, the company grew 2.2x in focus states of Uttar Pradesh, Madhya Pradesh, Gujarat, and Rajasthan as compared to its markets in the rest of India. The thrust on innovation continues, as reflected in recent launches of *Jim Jam Pops* biscuits and multigrain rusk.

**Augmenting manufacturing capabilities:** The company scaled up its Uttar Pradesh and Tamil Nadu manufacturing capabilities with the commercialisation of five product lines each during the quarter. It is also in the process of setting up a facility in Bihar which should ease the supply constraints seen during the quarter. Manufacturing capacity will continue to be augmented in FY24, and management expects to incur total capex of Rs 4bn-4.5bn.

**Maintain BUY:** BRIT reported a muted first quarter as local competition intensified due to easing input costs. Margins softened sequentially but are expected to improve as the company has stepped up cost-saving initiatives. We believe that BRIT's focus on innovation, brand investment and product launches will spur profitable growth. The stock is trading at 50.4x/42.3x FY24E/FY25E EPS. We maintain BUY and continue to value the stock at 53x FY25E EPS, assigning a 30% premium to the 10Y average multiple, for an unchanged TP of Rs 5,844.

### Key changes

Target	Rating
◀ ▶	◀ ▶

Ticker/Price	BRIT IN/Rs 4,660
Market cap	US\$ 13.7bn
Free float	49%
3M ADV	US\$ 21.8mn
52wk high/low	Rs 5,270/Rs 3,564
Promoter/FPI/DII	51%/21%/28%

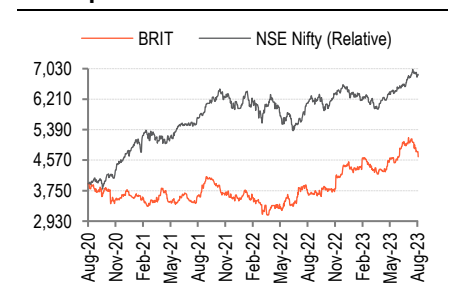
Source: NSE | Price as of 7 Aug 2023

### Key financials

Y/E 31 Mar	FY23P	FY24E	FY25E
Total revenue (Rs mn)	1,63,006	1,76,567	1,96,616
EBITDA (Rs mn)	28,309	31,600	37,222
Adj. net profit (Rs mn)	19,461	22,287	26,562
Adj. EPS (Rs)	80.8	92.5	110.3
Consensus EPS (Rs)	80.8	88.3	101.3
Adj. ROAE (%)	65.1	48.7	49.3
Adj. P/E (x)	57.7	50.4	42.3
EV/EBITDA (x)	39.6	35.5	30.1
Adj. EPS growth (%)	27.6	14.5	19.2

Source: Company, Bloomberg, BOBCAPS Research | P - Provisional

### Stock performance



Source: NSE



**HOLD**  
 TP: Rs 1,110 | ▼ 0%

**AFFLE (INDIA)**

Technology & Internet

07 August 2023

**Growth momentum to continue**

- Q1 revenue up 14% QoQ; device addition tepid but converted user base saw a sizeable ramp-up
- International business increased 16% QoQ backed by on-ground efforts and a realigned strategy for developed markets
- Fairly valued after recent rally; retain HOLD, TP Rs 1,110

**Saptarshi Mukherjee**  
 research@bobcaps.in

**Strong Q1:** AFFLE’s Q1FY24 revenue of Rs 4.1bn increased 14% QoQ (+17% YoY), underpinned by secular growth across industry verticals in both the cost per converted user (CPCU) and non-CPCU businesses. Converted users surged sequentially from 63mn to 69mn, aiding a CPCU topline of Rs 3.8bn. Overall, India and international revenue grew 19% and 16% YoY respectively. Management has successfully realigned its market strategy toward upselling and cross-selling for developed markets, which has aided growth alongside synergies from acquisitions like YouAppi.

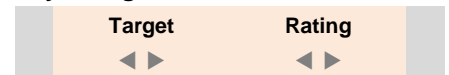
**Margin improves QoQ:** EBIT margin increased 57bps QoQ but fell 93bps YoY to 16.2% in Q1 due to higher employee, data and other operating cost. Management expects the margin to remain in the high teens for FY24. Net profit for the quarter grew 6% QoQ to Rs 662mn.

**Positive growth outlook:** Management indicated that AFFLE is likely to achieve 20-25% growth in India and other emerging markets in FY24, and expects similar momentum in FY25. From a long-term perspective, the company expects to see multi-quarter tailwinds in device additions together with higher client acquisition, which should boost revenue potential.

**Strategic initiatives to fuel growth:** Management continues to target upselling and cross-selling of AFFLE’s solutions, with unique ad placement across OEM and operator app stores. CPCU models provide CTV (Connect TV) solutions with household sync capabilities in the US and global emerging markets. The company has also successfully launched a full-funnel proposition on the iOS App Store, becoming a frontrunner on the Apple SKAN ecosystem

**Maintain HOLD, TP Rs 1,110:** The stock is currently trading at 57.5x/50.8x FY24E/FY25E EPS. We expect AFFLE to perform well in its key domestic and global emerging markets given that it is well-diversified in terms of use cases, platforms and customers/publishers. However, following the recent runup in stock price, AFFLE seems fairly valued. We thus maintain HOLD with an unchanged TP of Rs 1,110, set at 50.6x FY25E EPS.

**Key changes**



Ticker/Price	AFFLE IN/Rs 1,111
Market cap	US\$ 360.9mn
Free float	40%
3M ADV	US\$ 4.5mn
52wk high/low	Rs 1,369/Rs 867
Promoter/FPI/DII	60%/20%/20%

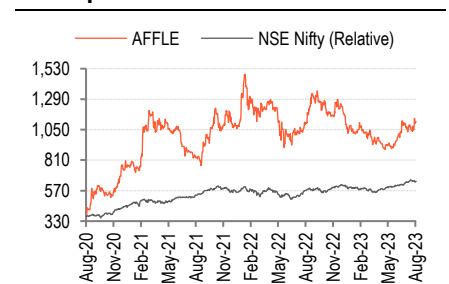
Source: NSE | Price as of 7 Aug 2023

**Key financials**

Y/E 31 Mar	FY23A	FY24E	FY25E
Total revenue (Rs mn)	14,340	16,139	18,474
EBITDA (Rs mn)	2,904	2,970	3,325
Adj. net profit (Rs mn)	2,446	2,574	2,911
Adj. EPS (Rs)	18.4	19.3	21.9
Consensus EPS (Rs)	18.4	19.5	22.2
Adj. ROAE (%)	17.2	15.0	15.3
Adj. P/E (x)	60.5	57.5	50.8
EV/EBITDA (x)	9.3	7.8	6.8
Adj. EPS growth (%)	14.6	5.2	13.1

Source: Company, Bloomberg, BOBCAPS Research

**Stock performance**



Source: NSE





**NOT FOR DISTRIBUTION, DIRECTLY OR INDIRECTLY, IN OR INTO THE UNITED STATES OF AMERICA (“US”) OR IN OR INTO ANY OTHER JURISDICTION IF SUCH AN ACTION IS PROHIBITED BY APPLICABLE LAW.**

## Disclaimer

Name of the Research Entity: **BOB Capital Markets Limited**  
 Registered office Address: **1704, B Wing, Parinee Crescenzo, G Block, BKC, Bandra East, Mumbai 400051**  
 SEBI Research Analyst Registration No: **INH000000040 valid till 03 February 2025**  
 Brand Name: **BOBCAPS**  
 Trade Name: **www.barodaetrade.com**  
 CIN: **U65999MH1996GOI098009**

Logo: 

Investments in securities market are subject to market risks. Read all the related documents carefully before investing.  
 Registration granted by SEBI and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors.

### Recommendation scale: Recommendations and Absolute returns (%) over 12 months

**BUY** – Expected return >+15%

**HOLD** – Expected return from -6% to +15%

**SELL** – Expected return <-6%

**Note:** Recommendation structure changed with effect from 21 June 2021

Our recommendation scale does not factor in short-term stock price volatility related to market fluctuations. Thus, our recommendations may not always be strictly in line with the recommendation scale as shown above.

### Analyst certification

Each of the analysts mentioned in this research report certify, with respect to the sections of the report for which they are responsible, that (1) all of the views expressed in this report accurately reflect his/her personal views about the subject company or companies and its or their securities, and (2) no part of his/her compensation was, is, or will be, directly or indirectly, related to the specific recommendation(s) or view(s) in this report. Analysts are not registered as research analysts by FINRA and are not associated persons of BOB Capital Markets Limited (BOBCAPS).

### Important disclosures

This product is a compilation of previously published research notes. To view the complete report along with the associated Analyst certifications and Company-specific disclosures, please click on the hyperlink accompanying each excerpt.

### General disclaimers

BOBCAPS is engaged in the business of Stock Broking and Investment Banking. BOBCAPS is a member of the National Stock Exchange of India Limited and BSE Limited and is also a SEBI-registered Category I Merchant Banker. BOBCAPS is a wholly owned subsidiary of Bank of Baroda which has its various subsidiaries engaged in the businesses of stock broking, lending, asset management, life insurance, health insurance and wealth management, among others.

BOBCAPS's activities have neither been suspended nor has it defaulted with any stock exchange authority with whom it has been registered in the last five years. BOBCAPS has not been debarred from doing business by any stock exchange or SEBI or any other authority. No disciplinary action has been taken by any regulatory authority against BOBCAPS affecting its equity research analysis activities.

BOBCAPS is also a SEBI-registered intermediary for the broking business having SEBI Single Registration Certificate No.: INZ000159332 dated 20 November 2017.

BOBCAPS prohibits its analysts, persons reporting to analysts, and members of their households from maintaining a financial interest in the securities or derivatives of any companies that the analysts cover. Additionally, BOBCAPS prohibits its analysts and persons reporting to analysts from serving as an officer, director, or advisory board member of any companies that the analysts cover.

Our salespeople, traders, and other professionals may provide oral or written market commentary or trading strategies to our clients that reflect opinions contrary to the opinions expressed herein, and our proprietary trading and investing businesses may make investment decisions that are inconsistent with the recommendations expressed herein. In reviewing these materials, you should be aware that any or all of the foregoing, among other things, may give rise to real or potential conflicts of interest. Additionally, other important information regarding our relationships with the company or companies that are the subject of this material is provided herein.

This material should not be construed as an offer to sell or the solicitation of an offer to buy any security in any jurisdiction. We are not soliciting any action based on this material. It is for the general information of BOBCAPS's clients. It does not constitute a personal recommendation or take into account the particular investment objectives, financial situations, or needs of individual clients. Before acting on any advice or recommendation in this material, clients should consider whether it is suitable for their particular circumstances and, if necessary, seek professional advice. BOBCAPS research reports follow rules laid down by Securities and Exchange Board of India and individuals employed as research analysts are separate from other employees who are performing sales trading, dealing, corporate finance advisory or any other activity that may affect the independence of its research reports.

The price and value of the investments referred to in this material and the income from them may go down as well as up, and investors may realize losses on any investments. Past performance is not a guide for future performance, future returns are not guaranteed and a loss of original capital may occur. BOBCAPS does not provide tax advice to its clients, and all investors are strongly advised to consult with their tax advisers regarding any potential investment in certain transactions — including those involving futures, options, and other derivatives as well as non-investment-grade securities — that give rise to substantial risk and are not suitable for all investors. The material is based on information that we consider reliable, but we do not represent that it is accurate or complete, and it should not be relied on as such. Opinions expressed are our current opinions as of the date appearing on this material only. We endeavour to update on a reasonable basis the information discussed in this material, but regulatory, compliance, or other reasons may prevent us from doing so.

We and our affiliates, officers, directors, and employees, including persons involved in the preparation or issuance of this material, may from time to time have “long” or “short” positions in, act as principal in, and buy or sell the securities or derivatives thereof of companies mentioned herein and may from time to time add to or dispose of any such securities (or investment). We and our affiliates may assume an underwriting commitment in the securities of companies discussed in this document (or in related investments), may sell them to or buy them from customers on a principal basis, and may also perform or seek to perform investment banking or advisory services for or relating to these companies and may also be represented in the supervisory board or any other committee of these companies.

For the purpose of calculating whether BOBCAPS and its affiliates hold, beneficially own, or control, including the right to vote for directors, one per cent or more of the equity shares of the subject company, the holdings of the issuer of the research report is also included.

BOBCAPS and its non-US affiliates may, to the extent permissible under applicable laws, have acted on or used this research to the extent that it relates to non-US issuers, prior to or immediately following its publication. Foreign currency denominated securities are subject to fluctuations in exchange rates that could have an adverse effect on the value or price of or income derived from the investment. In addition, investors in securities such as ADRs, the value of which are influenced by foreign currencies, effectively assume currency risk. In addition, options involve risks and are not suitable for all investors. Please ensure that you have read and understood the Risk disclosure document before entering into any derivative transactions.

No part of this material may be (1) copied, photocopied, or duplicated in any form by any means or (2) redistributed without BOBCAPS's prior written consent.

**Other disclosures**

BOBCAPS does not have any financial interest in the subject company. BOBCAPS does not have actual/beneficial ownership of one per cent or more securities in the subject company at the end of the month immediately preceding the date of publication of this report.

BOBCAPS is not engaged in any market making activities for the subject company.

BOBCAPS or its associates may have material conflict of interest at the time of publication of this research report.

BOBCAPS's associates may have financial interest in the subject company. BOBCAPS's associates may hold actual / beneficial ownership of one per cent or more securities in the subject company at the end of the month immediately preceding the date of publication of this report.

BOBCAPS or its associates may have managed or co-managed a public offering of securities for the subject company or may have been mandated by the subject company for any other assignment in the past 12 months.

BOBCAPS may have received compensation from the subject company in the past 12 months. BOBCAPS may from time to time solicit or perform investment banking services for the subject company. BOBCAPS or its associates may have received compensation from the subject company in the past 12 months for services in respect of managing or co-managing public offerings, corporate finance, investment banking or merchant banking, brokerage services or other advisory services in a merger or specific transaction. BOBCAPS or its associates may have received compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company in the past 12 months.

**Other disclaimers**

BOBCAPS and MAYBANK (as defined below) make no representation or warranty, express or implied, as to the accuracy or completeness of any information obtained from third parties and expressly disclaim the merchantability, suitability, quality and fitness of this report. The information in this report has not been independently verified, is provided on an "as is" basis, should not be relied on by you in connection with any contract or commitment, and should not be used as a substitute for enquiries, procedures and advice which ought to be undertaken by you. This report also does not constitute an offer or solicitation to buy or sell any securities referred to herein and you should not construe this report as investment advice. All opinions and estimates contained in this report constitute BOBCAPS's judgment as of the date of this report and are subject to change without notice, and there is no obligation on BOBCAPS or MAYBANK to update this report upon issuance. This report and the information contained herein may not be reproduced, redistributed, disseminated or copied by any means without the prior consent of BOBCAPS and MAYBANK.

To the full extent permitted by law neither BOBCAPS, MAYBANK nor any of their respective affiliates, nor any other person, accepts any liability howsoever arising, whether in contract, tort, negligence, strict liability or any other basis, including without limitation, direct or indirect, special, incidental, consequential or punitive damages arising from any use of this report or the information contained herein. By accepting this report, you agree and undertake to fully indemnify and hold harmless BOBCAPS and MAYBANK from and against claims, charges, actions, proceedings, losses, liabilities, damages, expenses and demands (collectively, the "Losses") which BOBCAPS and/or MAYBANK may incur or suffer in any jurisdiction including but not limited to those Losses incurred by BOBCAPS and/or MAYBANK as a result of any proceedings or actions brought against them by any regulators and/or authorities, and which in any case are directly or indirectly occasioned by or result from or are attributable to anything done or omitted in relation to or arising from or in connection with this report.

**Distribution into the United Kingdom ("UK"):**

This research report will only be distributed in the United Kingdom, in accordance with the applicable laws and regulations of the UK, by Maybank Securities (London) Ltd ("MSL") who is authorised and regulated by the Financial Conduct Authority ("FCA") in the United Kingdom (MSL and its affiliates are collectively referred to as "MAYBANK"). BOBCAPS is not authorized to directly distribute this research report in the UK.

This report has not been prepared by BOBCAPS in accordance with the UK's legal and regulatory requirements.

This research report is for distribution only to, and is solely directed at, selected persons on the basis that those persons: (a) are eligible counterparties and professional clients of MAYBANK as selected by MAYBANK solely at its discretion; (b) have professional experience in matters relating to investments falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005, as amended from time to time (the "Order"), or (c) fall within Article 49(2)(a) to (d) (high net worth companies, unincorporated associations, etc. as mentioned in the stated Article) of the Order; (all such persons together being referred to as "relevant persons").

This research report is directed only at relevant persons and must not be acted on or relied on by any persons who are not relevant persons. Any investment or investment activity to which this material relates is available only to relevant persons and will be engaged in only with relevant persons.

The relevant person as recipient of this research report is not permitted to reproduce, change, remove, pass on, distribute or disseminate the data or make it available to third parties without the written permission of BOBCAPS or MAYBANK. Any decision taken by the relevant person(s) pursuant to the research report shall be solely at their costs and consequences and BOBCAPS and MAYBANK shall not have any liability of whatsoever nature in this regard.

**No distribution into the US:**

This report will not be distributed in the US and no US person may rely on this communication.

**Other jurisdictions:**

This report has been prepared in accordance with SEBI (Research Analysts) Regulations and not in accordance with local regulatory requirements of any other jurisdiction. In any other jurisdictions, this report is only for distribution (subject to applicable legal or regulatory restrictions) to professional, institutional or sophisticated investors as defined in the laws and regulations of such jurisdictions by Maybank Securities Pte Ltd. (Singapore) and / or by any broker-dealer affiliate or such other affiliate as determined by Malayan Banking Berhad.

If the recipient of this report is not as specified above, then it should not act upon this report and return the same to the sender.

By accepting this report, you agree to be bound by the foregoing limitations.