

**RESEARCH**
**BOB ECONOMICS RESEARCH | MONSOON UPDATE**

Monsoon and Sowing progress

**RELIANCE INDUSTRIES | TARGET: Rs 3,015 | +23% | BUY**

AGM takeaways: Long growth runway, reiterate BUY

**Daily macro indicators**

Indicator	25-Aug	28-Aug	Chg (%)
US 10Y yield (%)	4.24	4.20	(3bps)
India 10Y yield (%)	7.20	7.18	(2bps)
USD/INR	82.66	82.63	0.0
Brent Crude (US\$/bbl)	84.5	84.4	(0.1)
Dow	34,347	34,560	0.6
Hang Seng	17,956	18,131	1.0
Sensex	64,887	64,997	0.2
India FII (US\$ mn)	24-Aug	25-Aug	Chg (\$ mn)
FII-D	(29.7)	19.7	49.4
FII-E	267.2	(206.5)	(473.7)

Source: Bank of Baroda Economics Research

**SUMMARY**
**INDIA ECONOMICS: MONSOON UPDATE**

India has been witnessing deficient rainfall in the month of August and it stands at 32% below LPA compared with a 13% (above LPA) surplus rainfall received back in July. Against this, for the cumulative period, rainfall is down by 8% below LPA (6% below LPA in the previous week) compared with a surplus of 7% (above LPA) for last year. Overall Kharif sowing has inched up marginally with much higher acreage in rice. However, pulses sown area continue to lag for the same period. Below normal rains has been witnessed in Central, Southern Peninsula and Eastern region. The impact of this scanty rainfall is likely to be reflected through higher prices in the coming months.

[Click here](#) for the full report.

**RELIANCE INDUSTRIES**

- Pivoted towards consumption and new-age technology in India and beyond for sustainable growth
- Digital services and retail proposition in place, new energy en route to decarbonising O2C, and financial services evolving
- Maintain BUY with a TP of Rs 3,015 (unchanged)

[Click here](#) for the full report.



## MONSOON UPDATE

29 August 2023

### Monsoon and Sowing progress

India has been witnessing deficient rainfall in the month of August and it stands at 32% below LPA compared with a 13% (above LPA) surplus rainfall received back in July. Against this, for the cumulative period, rainfall is down by 8% below LPA (6% below LPA in the previous week) compared with a surplus of 7% (above LPA) for last year. Overall Kharif sowing has inched up marginally with much higher acreage in rice. However, pulses sown area continue to lag for the same period. Below normal rains has been witnessed in Central, Southern Peninsula and Eastern region. The impact of this scanty rainfall is likely to be reflected through higher prices in the coming months.

**Jahnvi Prabhakar**  
Economist

#### Where does Kharif sowing stand?

As of 25 Aug 2023, the overall Kharif sowing area has improved by 0.3% (0.1% in the previous week) compared with last year. Rice sown area has advanced further by 4.4% followed by higher sowing for coarse cereals (up by 1.1%) and Sugarcane (0.8%). Acreage of pulses has declined by (-) 8.3% led by lower sowing of Arhar (-5.1%) and urad (-13.8%) compared with last year. Oilseeds and cotton has logged in lower sowing area, with the exception of soybean and castor which has registered some improvement amongst oilseeds. Jute and Mesta (-5.6%) continue to record lower acreage than last year.

**Table 1: Kharif Sowing**

	Area sown in 2023-24 (Lakh ha)	Area sown in 2022-23 (Lakh ha)	Change (YoY %)
Coarse Cereals	178.3	176.3	1.1
Jowar	13.8	15.0	(7.7)
Bajra	70.0	69.3	1.0
Maize	82.1	80.0	2.6
Rice	384.1	367.8	4.4
<b>Pulses</b>	<b>117.4</b>	<b>128.1</b>	<b>(8.3)</b>
Oilseeds	188.6	190.4	(0.9)
<b>Cotton</b>	<b>122.6</b>	<b>124.8</b>	<b>(1.8)</b>
Sugarcane	56.1	55.6	0.8
<b>Jute and Mesta</b>	<b>6.6</b>	<b>7.0</b>	<b>(5.6)</b>
All Crops	1053.6	1050.0	0.3

Source: CEIC, Bank of Baroda | Data as of 18 Aug 2023

#### Monsoon:

For the period 1 Jun 2023 to 28 Aug 2023, South West Monsoon is 8% below LPA compared with last year.



**BUY**

TP: Rs 3,015 | ▲ 23%

**RELIANCE INDUSTRIES**

Oil &amp; Gas

29 August 2023

**AGM takeaways: Long growth runway, reiterate BUY**

- Pivoted towards consumption and new-age technology in India and beyond for sustainable growth
- Digital services and retail proposition in place, new energy en route to decarbonising O2C, and financial services evolving
- Maintain BUY with a TP of Rs 3,015 (unchanged)

 Kirtan Mehta, CFA | Yash Thakur  
 research@bobcaps.in

 Key highlights from RIL's 46<sup>th</sup> annual general meeting (AGM):

**Transformed growth engine:** RIL indicated that it is positioned for a long growth runway across digital services, retail, new energy and chemicals, spearheaded by a recalibration in focus toward consumption and technology-led growth. The company is also looking to tap global growth potential with its digital and FMCG businesses.

**Succession plan formalised:** Chairman Mukesh Ambani announced his intent to stay at the helm for five more years and to mentor his children Akash, Isha and Anant for "collective leadership", while also inducting them on the board of RIL.

**Jio 2.0 – growth beyond mobile connectivity:** With 5G rollout being fast-tracked in India, Jio Platforms (Jio) is readying for the next leg of growth – viz. raising ARPU via the launch of value-added services and accelerating the deployment of home broadband and tapping businesses with managed services.

**Retail – expanding reach:** RIL's retail arm has invested US\$ 10bn over the past two years to expand its supply chain infrastructure, omnichannel presence and reach to ~250mn registered consumers. The business has grown to 1.8mt of groceries, 0.5mn laptops, 2.3mn consumer appliances and 0.5bn garments in FY23.

**New energy – gearing up for Rs 750bn investment plan:** Visibility on targets is slowly improving with initial startup of both the integrated solar and battery giga factories planned in 2024, followed by phased commissioning of the solar unit by end-2025 and the battery unit by 2026. RIL has charted a roadmap to make cost-competitive electrolysers and has also added wind and bio-energy to its slate.

**Oil-to-Chemicals – improving sustainability:** RIL has converted the challenges of decarbonising O2C into opportunities for its new energy and chemicals businesses.

**Retain BUY:** Our SOTP-based TP of Rs 3,015 ascribes unchanged multiples across refining (7x FY26E EV/EBITDA), petrochem (8x), telecom (Jio: 9x) and retail (32x). It includes Rs 161/sh for upstream, Rs 107 for digital services and Rs 171 for new energy.

**Key changes**

Target	Rating
◀▶	◀▶

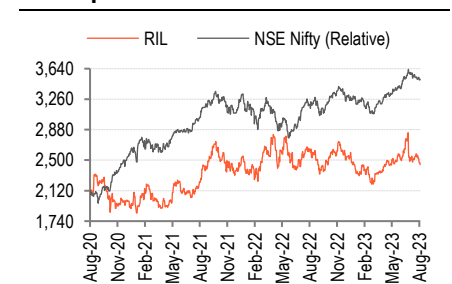
Ticker/Price	RIL IN/Rs 2,444
Market cap	US\$ 201.2bn
Free float	50%
3M ADV	US\$ 219.5mn
52wk high/low	Rs 2,856/Rs 2,180
Promoter/FPI/DII	50%/23%/17%

Source: NSE | Price as of 28 Aug 2023

**Key financials**

Y/E 31 Mar	FY23P	FY24E	FY25E
Total revenue (Rs mn)	87,94,680	80,22,533	91,28,638
EBITDA (Rs mn)	14,29,080	16,68,607	18,55,656
Adj. net profit (Rs mn)	6,67,020	7,76,169	8,38,294
Adj. EPS (Rs)	98.6	114.7	123.9
Consensus EPS (Rs)	98.6	116.4	129.3
Adj. ROAE (%)	8.3	9.1	9.0
Adj. P/E (x)	24.8	21.3	19.7
EV/EBITDA (x)	13.4	11.5	10.4
Adj. EPS growth (%)	14.2	16.4	8.0

Source: Company, Bloomberg, BOBCAPS Research | P – Provisional

**Stock performance**

Source: NSE



**NOT FOR DISTRIBUTION, DIRECTLY OR INDIRECTLY, IN OR INTO THE UNITED STATES OF AMERICA (“US”) OR IN OR INTO ANY OTHER JURISDICTION IF SUCH AN ACTION IS PROHIBITED BY APPLICABLE LAW.**

## Disclaimer

Name of the Research Entity: **BOB Capital Markets Limited**

Registered office Address: **1704, B Wing, Parinee Crescenzo, G Block, BKC, Bandra East, Mumbai 400051**

SEBI Research Analyst Registration No: **INH000000040 valid till 03 February 2025**

Brand Name: **BOBCAPS**

Trade Name: **www.barodaetrade.com**

CIN: **U65999MH1996GOI098009**

Logo:  **BOBCAPS**  
 TRUST | INNOVATION | EXCELLENCE

Investments in securities market are subject to market risks. Read all the related documents carefully before investing.

Registration granted by SEBI and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors.

### Recommendation scale: Recommendations and Absolute returns (%) over 12 months

**BUY** – Expected return >+15%

**HOLD** – Expected return from -6% to +15%

**SELL** – Expected return <-6%

**Note:** Recommendation structure changed with effect from 21 June 2021

Our recommendation scale does not factor in short-term stock price volatility related to market fluctuations. Thus, our recommendations may not always be strictly in line with the recommendation scale as shown above.

### Analyst certification

Each of the analysts mentioned in this research report certify, with respect to the sections of the report for which they are responsible, that (1) all of the views expressed in this report accurately reflect his/her personal views about the subject company or companies and its or their securities, and (2) no part of his/her compensation was, is, or will be, directly or indirectly, related to the specific recommendation(s) or view(s) in this report. Analysts are not registered as research analysts by FINRA and are not associated persons of BOB Capital Markets Limited (BOBCAPS).

### Important disclosures

This product is a compilation of previously published research notes. To view the complete report along with the associated Analyst certifications and Company-specific disclosures, please click on the hyperlink accompanying each excerpt.

### General disclaimers

BOBCAPS is engaged in the business of Stock Broking and Investment Banking. BOBCAPS is a member of the National Stock Exchange of India Limited and BSE Limited and is also a SEBI-registered Category I Merchant Banker. BOBCAPS is a wholly owned subsidiary of Bank of Baroda which has its various subsidiaries engaged in the businesses of stock broking, lending, asset management, life insurance, health insurance and wealth management, among others.

BOBCAPS's activities have neither been suspended nor has it defaulted with any stock exchange authority with whom it has been registered in the last five years. BOBCAPS has not been debarred from doing business by any stock exchange or SEBI or any other authority. No disciplinary action has been taken by any regulatory authority against BOBCAPS affecting its equity research analysis activities.

BOBCAPS is also a SEBI-registered intermediary for the broking business having SEBI Single Registration Certificate No.: INZ000159332 dated 20 November 2017.

BOBCAPS prohibits its analysts, persons reporting to analysts, and members of their households from maintaining a financial interest in the securities or derivatives of any companies that the analysts cover. Additionally, BOBCAPS prohibits its analysts and persons reporting to analysts from serving as an officer, director, or advisory board member of any companies that the analysts cover.

Our salespeople, traders, and other professionals may provide oral or written market commentary or trading strategies to our clients that reflect opinions contrary to the opinions expressed herein, and our proprietary trading and investing businesses may make investment decisions that are inconsistent with the recommendations expressed herein. In reviewing these materials, you should be aware that any or all of the foregoing, among other things, may give rise to real or potential conflicts of interest. Additionally, other important information regarding our relationships with the company or companies that are the subject of this material is provided herein.

This material should not be construed as an offer to sell or the solicitation of an offer to buy any security in any jurisdiction. We are not soliciting any action based on this material. It is for the general information of BOBCAPS's clients. It does not constitute a personal recommendation or take into account the particular investment objectives, financial situations, or needs of individual clients. Before acting on any advice or recommendation in this material, clients should consider whether it is suitable for their particular circumstances and, if necessary, seek professional advice. BOBCAPS research reports follow rules laid down by Securities and Exchange Board of India and individuals employed as research analysts are separate from other employees who are performing sales trading, dealing, corporate finance advisory or any other activity that may affect the independence of its research reports.

The price and value of the investments referred to in this material and the income from them may go down as well as up, and investors may realize losses on any investments. Past performance is not a guide for future performance, future returns are not guaranteed and a loss of original capital may occur. BOBCAPS does not provide tax advice to its clients, and all investors are strongly advised to consult with their tax advisers regarding any potential investment in certain transactions — including those involving futures, options, and other derivatives as well as non-investment-grade securities — that give rise to substantial risk and are not suitable for all investors. The material is based on information that we consider reliable, but we do not represent that it is accurate or complete, and it should not be relied on as such. Opinions expressed are our current opinions as of the date appearing on this material only. We endeavour to update on a reasonable basis the information discussed in this material, but regulatory, compliance, or other reasons may prevent us from doing so.

We and our affiliates, officers, directors, and employees, including persons involved in the preparation or issuance of this material, may from time to time have “long” or “short” positions in, act as principal in, and buy or sell the securities or derivatives thereof of companies mentioned herein and may from time to time add to or dispose of any such securities (or investment). We and our affiliates may assume an underwriting commitment in the securities of companies discussed in this document (or in related investments), may sell them to or buy them from customers on a principal basis, and may also perform or seek to perform investment banking or advisory services for or relating to these companies and may also be represented in the supervisory board or any other committee of these companies.

For the purpose of calculating whether BOBCAPS and its affiliates hold, beneficially own, or control, including the right to vote for directors, one per cent or more of the equity shares of the subject company, the holdings of the issuer of the research report is also included.

BOBCAPS and its non-US affiliates may, to the extent permissible under applicable laws, have acted on or used this research to the extent that it relates to non-US issuers, prior to or immediately following its publication. Foreign currency denominated securities are subject to fluctuations in exchange rates that could have an adverse effect on the value or price of or income derived from the investment. In addition, investors in securities such as ADRs, the value of which are influenced by foreign currencies, effectively assume currency risk. In addition, options involve risks and are not suitable for all investors. Please ensure that you have read and understood the Risk disclosure document before entering into any derivative transactions.

No part of this material may be (1) copied, photocopied, or duplicated in any form by any means or (2) redistributed without BOBCAPS's prior written consent.

**Other disclosures**

BOBCAPS does not have any financial interest in the subject company. BOBCAPS does not have actual/beneficial ownership of one per cent or more securities in the subject company at the end of the month immediately preceding the date of publication of this report.

BOBCAPS is not engaged in any market making activities for the subject company.

BOBCAPS or its associates may have material conflict of interest at the time of publication of this research report.

BOBCAPS's associates may have financial interest in the subject company. BOBCAPS's associates may hold actual / beneficial ownership of one per cent or more securities in the subject company at the end of the month immediately preceding the date of publication of this report.

BOBCAPS or its associates may have managed or co-managed a public offering of securities for the subject company or may have been mandated by the subject company for any other assignment in the past 12 months.

BOBCAPS may have received compensation from the subject company in the past 12 months. BOBCAPS may from time to time solicit or perform investment banking services for the subject company. BOBCAPS or its associates may have received compensation from the subject company in the past 12 months for services in respect of managing or co-managing public offerings, corporate finance, investment banking or merchant banking, brokerage services or other advisory services in a merger or specific transaction. BOBCAPS or its associates may have received compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company in the past 12 months.

**Other disclaimers**

BOBCAPS and MAYBANK (as defined below) make no representation or warranty, express or implied, as to the accuracy or completeness of any information obtained from third parties and expressly disclaim the merchantability, suitability, quality and fitness of this report. The information in this report has not been independently verified, is provided on an "as is" basis, should not be relied on by you in connection with any contract or commitment, and should not be used as a substitute for enquiries, procedures and advice which ought to be undertaken by you. This report also does not constitute an offer or solicitation to buy or sell any securities referred to herein and you should not construe this report as investment advice. All opinions and estimates contained in this report constitute BOBCAPS's judgment as of the date of this report and are subject to change without notice, and there is no obligation on BOBCAPS or MAYBANK to update this report upon issuance. This report and the information contained herein may not be reproduced, redistributed, disseminated or copied by any means without the prior consent of BOBCAPS and MAYBANK.

To the full extent permitted by law neither BOBCAPS, MAYBANK nor any of their respective affiliates, nor any other person, accepts any liability howsoever arising, whether in contract, tort, negligence, strict liability or any other basis, including without limitation, direct or indirect, special, incidental, consequential or punitive damages arising from any use of this report or the information contained herein. By accepting this report, you agree and undertake to fully indemnify and hold harmless BOBCAPS and MAYBANK from and against claims, charges, actions, proceedings, losses, liabilities, damages, expenses and demands (collectively, the "Losses") which BOBCAPS and/or MAYBANK may incur or suffer in any jurisdiction including but not limited to those Losses incurred by BOBCAPS and/or MAYBANK as a result of any proceedings or actions brought against them by any regulators and/or authorities, and which in any case are directly or indirectly occasioned by or result from or are attributable to anything done or omitted in relation to or arising from or in connection with this report.

**Distribution into the United Kingdom ("UK"):**

This research report will only be distributed in the United Kingdom, in accordance with the applicable laws and regulations of the UK, by Maybank Securities (London) Ltd ("MSL") who is authorised and regulated by the Financial Conduct Authority ("FCA") in the United Kingdom (MSL and its affiliates are collectively referred to as "MAYBANK"). BOBCAPS is not authorized to directly distribute this research report in the UK.

This report has not been prepared by BOBCAPS in accordance with the UK's legal and regulatory requirements.

This research report is for distribution only to, and is solely directed at, selected persons on the basis that those persons: (a) are eligible counterparties and professional clients of MAYBANK as selected by MAYBANK solely at its discretion; (b) have professional experience in matters relating to investments falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005, as amended from time to time (the "Order"), or (c) fall within Article 49(2)(a) to (d) (high net worth companies, unincorporated associations, etc. as mentioned in the stated Article) of the Order; (all such persons together being referred to as "relevant persons").

This research report is directed only at relevant persons and must not be acted on or relied on by any persons who are not relevant persons. Any investment or investment activity to which this material relates is available only to relevant persons and will be engaged in only with relevant persons.

The relevant person as recipient of this research report is not permitted to reproduce, change, remove, pass on, distribute or disseminate the data or make it available to third parties without the written permission of BOBCAPS or MAYBANK. Any decision taken by the relevant person(s) pursuant to the research report shall be solely at their costs and consequences and BOBCAPS and MAYBANK shall not have any liability of whatsoever nature in this regard.

**No distribution into the US:**

This report will not be distributed in the US and no US person may rely on this communication.

**Other jurisdictions:**

This report has been prepared in accordance with SEBI (Research Analysts) Regulations and not in accordance with local regulatory requirements of any other jurisdiction. In any other jurisdictions, this report is only for distribution (subject to applicable legal or regulatory restrictions) to professional, institutional or sophisticated investors as defined in the laws and regulations of such jurisdictions by Maybank Securities Pte Ltd. (Singapore) and / or by any broker-dealer affiliate or such other affiliate as determined by Malayan Banking Berhad.

If the recipient of this report is not as specified above, then it should not act upon this report and return the same to the sender.

By accepting this report, you agree to be bound by the foregoing limitations.