FIRST LIGHT

14 August 2023

RESEARCH

LIC | TARGET: Rs 770 | +20% | BUY

Mixed quarter; maintain BUY

ABB INDIA | TARGET: Rs 4,400 | –3% | HOLD

Strong quarter, margins shine

AMBUJA CEMENT | TARGET: Rs 435 | –5% | HOLD

Stepping on the pedal but growth priced in

RELIANCE INDUSTRIES | TARGET: Rs 3,015 | +18% | BUY

FY23 annual report takeaways – Propelling growth

SAIL | TARGET: Rs 90 | –3% | HOLD

Leverage remains an overhang; maintain HOLD

VOLTAS | TARGET: Rs 910 | +10% | HOLD

UCP growth above industry, EMP losses continue

Daily macro indicators

Ticker	09-Aug	10-Aug	Chg (%)
US 10Y yield (%)	4.01	4.11	10bps
India 10Y yield (%)	7.17	7.15	(2bps)
USD/INR	82.82	82.72	0.1
Brent Crude (US$/bbl)	87.6	86.4	(1.3)
Dow	35,123	35,176	0.2
Hang Seng	19,246	19,248	0.0
Sensex	65,996	65,688	(0.5)
India FII (US$ mn)	**08-Aug**	**09-Aug**	**Chg ($ mn)**
FII-D	3.2	143.9	140.6
FII-E	(7.1)	120.4	127.4

Source: Bank of Baroda Economics Research

SUMMARY

LIC

- Q1FY24 individual APE declined 8% YoY but non-par business grew 22% (constituting 10.2% of individual APE vs. 7.8% in Q1FY23)
- VNB margin remained flat at 13.7%, leading us to trim estimates by 100bps each to 16%/17% for FY24/FY25
- We marginally revise EV estimates and move to a new TP of Rs 770 (vs. Rs 775); maintain BUY

Click here for the full report.

ABB INDIA

- Robust Q2 with revenue up 22% YoY and 420bps EBITDA margin expansion aided by the robotics and electrification segments
- Base order inflows grew 4% YoY despite a high comparable quarter; strong traction expected given customers' large investment lineup
- CY23/CY24 EPS raised 17% each and TP increased to Rs 4,400 (vs. Rs 3,700) on rollover; maintain HOLD

Click here for the full report.

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AMBUJA CEMENT

- Q1 consolidated topline grew 9% YoY as volumes increased 9% while realisations stayed flat
- EBITDA/t improves to Rs 1,253 on cost efficiency but sustainability to be monitored; capacity to rise ~10% to 73.6mtpa by FY24-end
- TP revised to Rs 435 (vs. Rs 375) on 3%/13% higher EBITDA estimates for FY24/FY25 to factor in new capacity; maintain HOLD

Click here for the full report.

RELIANCE INDUSTRIES

- Key AR takeaways: an improving narrative for digital, missing granularity for retail and approaching target dates for new energy business
- Investments in telecom infrastructure assets offloaded; new energy and strategic business subsidiaries attract higher funding
- RIL's consumer businesses remain key beneficiaries of India's growth story; maintain BUY with a TP of Rs 3,015 (unchanged)

Click here for the full report.

SAIL

- Q1 EBITDA/t drops 42% YoY to Rs 4.2k/t, reflecting the impact of high operating leverage
- SAIL needs another upcycle to work through its debt; we expect steel margins to stay at mid-cycle levels over the medium term
- Retain HOLD with a TP of Rs 90 as SAIL is likely to lag peers in the next growth wave and risks a stretched balance sheet

Click here for the full report.

VOLTAS

- Q1 a mixed bag with UCP performing well (+ 16% YoY) while losses continued in the EMP segment
- Medium-term outlook remains positive due to low AC penetration, product diversification via Beko and good prospects for EMP business
- Stiff competition in AC business leads us to retain HOLD with a TP of Rs 910 (vs Rs 900) upon rollover

Click here for the full report.

RESULT REVIEW

BUY
TP: Rs 770 | 20%

LIC | Insurance | 11 August 2023

Mixed quarter; maintain BUY

- **Q1FY24 individual APE declined 8% YoY but non-par business grew 22% (constituting 10.2% of individual APE vs. 7.8% in Q1FY23)**
- **VNB margin remained flat at 13.7%, leading us to trim estimates by 100bps each to 16%/17% for FY24/FY25**
- **We marginally revise EV estimates and move to a new TP of Rs 770 (vs. Rs 775); maintain BUY**

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Subdued growth: LIC's Q1FY24 APE declined 7% YoY to Rs 95.3bn with both individual/group segments falling 8%/6%. Within the individual segment, par business decreased 10% YoY, but non-par grew 22% and increased its share to 10.2% of individual APE from 7.8% in Q1FY23. Management reiterated its focus on group products despite a soft Q1 and expects high growth ahead. NBP slipped 7% YoY though net premium was flat at end-Q1. In a positive, total expense ratio fell 170bps YoY to 12.9%. Baking in the Q1 results, we trim our FY24/FY25 APE estimates by 9%/10%.

Focus on profitable products: The company introduced two non-par and one ROP term product in Q1, besides indicating a strong launch pipeline. Persistency improved across 13th and 61st month cohorts.

VNB margin flat: VNB margin was flat YoY at 13.7% as the positive impact of a stronger product mix (0.6%) and favourable change in assumptions (2.0%) was offset by a 2.5% negative economic variance impact. We trim our FY24/FY25 margin estimates by 100bps each to 16%/17%.

Agents continue to dominate distribution: LIC's moat is its strong agency network (1.34mn) which commands 51% market share and contributed 96% of the company's individual NBP at end-Q1FY24. The bancassurance and alternate channels grew 16% YoY in Q1 to Rs 3.4bn. The company continues to beef up its distribution channels, adding tie-ups with two banks, nine brokers and one corporate agent during the quarter.

Maintain BUY: The stock is currently trading at 0.6x FY25E EV, a ~70% discount to private listed peers which appears unwarranted. We value LIC at an unchanged 0.7x FY25E EV, a narrower ~65% discount to peers. Based on our revised estimates, we have a new TP of Rs 770 (vs. Rs 775), which offers 20% upside – maintain BUY given the company's entrenched brand equity, clear market leadership, superior agency force, improving margin profile and robust claim settlement ratio.

Key changes

Target	Rating
▼	◄►

Ticker/Price	LICI IN/Rs 642
Market cap	US$ 49.4bn
Free float	4%
3M ADV	US$ 8.9mn
52wk high/low	Rs 754/Rs 530
Promoter/FPI/DII	97%/0%/1%

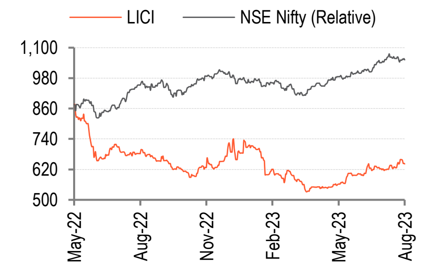
Source: NSE | Price as of 10 Aug 2023

Key financials

Y/E 31 Mar	FY23A	FY24E	FY25E
NBP (Rs mn)	23,20,506	24,24,804	27,60,615
APE (Rs mn)	5,83,860	6,01,326	6,63,615
VNB (Rs mn)	91,560	96,212	1,12,815
Embedded Value (Rs	58,22,440	63,65,474	69,43,153
VNB margin (%)	16.2	16.0	17.0
EVPS (Rs)	920.5	1,006.5	1,097.8
EPS (Rs)	57.6	54.3	65.8
Consensus EPS (Rs)	57.6	44.3	50.5
P/EV (x)	0.7	0.6	0.6

Source: Company, Bloomberg, BOBCAPS Research

Stock performance



Source: NSE

BOBCAPS
TRUST | INNOVATION | EXCELLENCE

HOLD
TP: Rs 4,400 | ▼ 3%

ABB INDIA | Capital Goods | 11 August 2023

Strong quarter, margins shine

- **Robust Q2 with revenue up 22% YoY and 420bps EBITDA margin expansion aided by the robotics and electrification segments**
- **Base order inflows grew 4% YoY despite a high comparable quarter; strong traction expected given customers' large investment lineup**
- **CY23/CY24 EPS raised 17% each and TP increased to Rs 4,400 (vs. Rs 3,700) on rollover; maintain HOLD**

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Robust quarter: ABB reported a robust Q2CY23 (Y/E Dec) backed by a favourable product mix, efficient supply chain management and better pricing power. Revenue increased 22% YoY to Rs 25.1bn led by growth of 154% in robotics (to Rs 1.2bn), 10% in the motion division (Rs 9.2bn), 20% in electrification (Rs 10bn), and 38% in industrial automation (Rs 5.1bn). Gross and EBITDA margins expanded 30bps and 420bps YoY to 36.5% and 13.9% respectively on the back of lower metal prices, better operating leverage and higher capacity utilisation. ABB has maintained a strong gross margin trend of over 36% in the last five quarters.

Strong outlook continues: Order inflows stood at Rs 30.4bn, advancing 10% YoY in Q2CY23 and taking ABB's order backlog to Rs 77.3bn. Base orders grew 4% YoY despite a high comparable last year. We note that management had earlier guided for 12-15% growth in order inflows for the year (from Rs 86bn in CY22) as many end-user segments are witnessing an upcycle in investments, along with ~Rs 23bn of base orders every quarter. For CY23, management had guided for revenue of Rs 100bn, gross margin of 35-37%, and PAT margin of 10%, which looks achievable given the strong H1CY23 performance.

Focus on short-cycle orders aiding margins and cash flows: The short-cycle business has been performing well across segments, posting significant revenue growth of 22% YoY in Q2. This is both lifting margins and shoring up the cash balance. ABB's current cash balance stands at Rs 40.9bn vs. Rs 39.4bn in the previous quarter, some of which is earmarked for potential acquisition targets, both global and local. This includes investments towards digitalisation (for partnerships that enhance the core portfolio and drive value-add for customers) as well as growth in energy and energy-efficiency sectors.

Maintain HOLD: We raise our CY23/CY24 EPS estimates by 17% each post H1, given the strong margins and higher confidence of sustainability. We continue to value the stock at 70x P/E – in line with the 5Y mean – and roll valuations forward to Jun'25E. Along with estimate revision, this yields a higher TP of Rs 4,400 (vs. Rs 3,700). Positives appear priced in at current valuations and hence we retain HOLD.

Key changes

Target	Rating
▲	◀ ▶

Ticker/Price	ABB IN/Rs 4,527
Market cap	US$ 11.7bn
Free float	25%
3M ADV	US$ 14.4mn
52wk high/low	Rs 4,614/Rs 2,640
Promoter/FPI/DII	75%/4%/9%

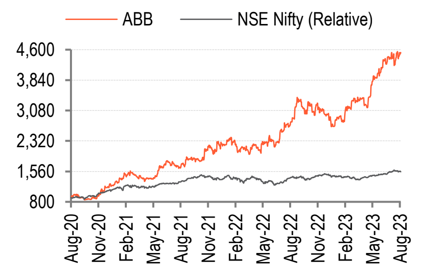
Source: NSE | Price as of 11 Aug 2023

Key financials

Y/E 31 Dec	CY22A	CY23E	CY24E
Total revenue (Rs mn)	85,675	1,04,522	1,27,355
EBITDA (Rs mn)	9,619	13,457	16,650
Adj. net profit (Rs mn)	6,864	10,671	13,100
Adj. EPS (Rs)	32.4	50.4	61.8
Consensus EPS (Rs)	32.4	47.5	55.7
Adj. ROAE (%)	15.3	20.0	20.6
Adj. P/E (x)	139.8	89.9	73.2
EV/EBITDA (x)	99.7	71.3	57.6
Adj. EPS growth (%)	54.8	55.5	22.8

Source: Company, Bloomberg, BOBCAPS Research

Stock performance



Source: NSE

HOLD
TP: Rs 435 | ∨ 5%

AMBUJA CEMENTS | Cement | 11 August 2023

Stepping on the pedal but growth priced in

- **Q1 consolidated topline grew 9% YoY as volumes increased 9% while realisations stayed flat**
- **EBITDA/t improves to Rs 1,253 on cost efficiency but sustainability to be monitored; capacity to rise ~10% to 73.6mtpa by FY24-end**
- **TP revised to Rs 435 (vs. Rs 375) on 3%/13% higher EBITDA estimates for FY24/FY25 to factor in new capacity; maintain HOLD**

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Consolidated volume growth slightly behind industry: ACEM reported Q1FY24 consolidated revenue growth of 9% YoY to Rs 87.1bn as volumes grew 9% to 15.4mn tonnes but realisations stayed flat at Rs 5,657/t. Revenue growth was supported by initiatives to improve the brand visibility and positioning of premium products, though these are yet to reflect in realisations. Management retained its topline growth guidance of 10-15% for FY24, stating that 100%+ utilisation at the standalone level was sustainable

Cost efficiencies aid operating performance: Operating cost/tonne moderated 8% to Rs 4,404/t from Rs 4,812/t in the year-ago quarter (Rs 4,570/t in Q4FY23) driven by other expenditure and fuel cost savings. Fuel cost dropped by ~Rs 400/t YoY to Rs 1,501/t whereas other expenditure fell to Rs 10bn compared to Rs 11.7bn in Q1FY23. Freight and raw material cost also softened YoY. EBITDA/t ~40% Rs 1,253/t from Rs 900/t and EBITDA grew ~40% to Rs 19.3bn (consolidated).

Sanghi Industries acquisition to expedite capacity expansion: The acquisition of Sanghi Industries (SIL: clinker/cement capacity of 6.6mtpa/6.1mtpa, 130MW captive power plant and 13MW WHRS) will increase ACEM's consolidated cement capacity (including ACC and SIL) from 67.5mtpa to 73.6mtpa in FY24. With ACEM's ongoing capex to add 14mtpa by FY25 in tandem with the commissioning of 5.5mtpa at Dahej and Ametha in Q2FY24, the Adani Group's total cement capacity will reach 101mtpa by 2025, on course to achieving its target of 140mtpa by 2028.

Maintain HOLD: ACEM is currently trading at 13x FY25E EV/EBITDA. To factor in the capacity addition (organic and SIL acquisition), we raise our FY24/FY25 EBITDA estimates by 3%/13% and EPS by 7%/17, leading to a revised SOTP-based TP of Rs 435 (vs. Rs 375). We ascribe an unchanged FY25E EV/EBITDA multiple of 13x to the standalone business and add in Rs 84/sh for the ACC stake. Our TP implies a replacement cost of Rs 14bn/mt (consolidated capacity) – a 2x premium to the industry average. Even so, upside potential looks capped at current valuations and hence we retain HOLD.

Key changes

Target	Rating
▲	◄►

Ticker/Price	ACEM IN/Rs 457
Market cap	US$ 11.0bn
Free float	37%
3M ADV	US$ 24.9mn
52wk high/low	Rs 598/Rs 315
Promoter/FPI/DII	63%/11%/17%

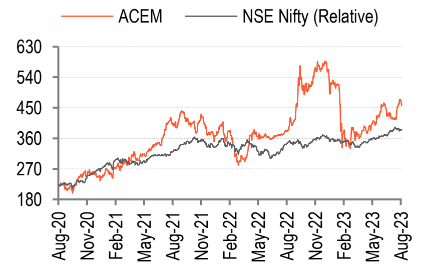
Source: NSE | Price as of 10 Aug 2023

Key financials

Y/E 31 Mar	FY23A	FY24E	FY25E
Total revenue (Rs mn)	3,84,449	3,75,440	4,49,691
EBITDA (Rs mn)	51,224	57,338	77,054
Adj. net profit (Rs mn)	29,024	27,088	35,072
Adj. EPS (Rs)	11.7	13.6	17.7
Consensus EPS (Rs)	11.7	15.6	22.1
Adj. ROAE (%)	9.3	8.0	10.1
Adj. P/E (x)	39.1	33.5	25.9
EV/EBITDA (x)	17.2	15.1	11.0
Adj. EPS growth (%)	(20.0)	16.7	29.5

Source: Company, Bloomberg, BOBCAPS Research | FY23 is for 15 months due to a change in year-end from December to March

Stock performance



Source: NSE

COMPANY UPDATE

BUY
TP: Rs 3,015 | ▲ 18%

RELIANCE INDUSTRIES | Oil & Gas | 11 August 2023

FY23 annual report takeaways: Propelling growth

- **Key AR takeaways: an improving narrative for digital, missing granularity for retail and approaching target dates for new energy business**
- **Investments in telecom infrastructure assets offloaded; new energy and strategic business subsidiaries attract higher funding**
- **RIL's consumer businesses remain key beneficiaries of India's growth story; maintain BUY with a TP of Rs 3,015 (unchanged)**

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Jio Digital – improving narrative: Jio is progressing on adding subscribers at both ends of the data consumption spectrum to improve ARPU. In the high-end consumption category, it is nearing inflection point for home broadband. At the lower end, the success of its inexpensive smartphone 'JioBharat' will be key to migrating 2G users.

Investments in telecom infrastructure assets offloaded: RIL has offloaded its ~Rs 310bn investments in tower and fibre assets, specifically Summit Digital Infrastructure (Rs 54bn) and Jio Digital Fibre (Rs 255bn).

Retail – granularity in financials still missing: While RIL's disclosures on revenue growth for the retail verticals have improved this year, there is still no granularity in terms of store count, store space, growth and margins for these verticals and sub-categories. RIL's network of ~18,000 stores is split 50:50 between digital stores and other core outlets. Tier-2 & 3 markets remain a priority, accounting for two-third of network stores.

New energy business approaching delivery dates: RIL is due to deliver on startup of the 10GW solar PV factory and 5GWh battery manufacturing facility in 2024, and 20GW of solar power generation capacity by 2025. The company has invested Rs 140bn-150bn primarily in technology tie-ups so far.

EPC arm to merge with RIL: RIL has invested Rs 831bn into subsidiary Reliance Projects and Property, with incremental investment of Rs 94bn in FY23. This is an EPC arm that manages group projects and properties across businesses and will now be merged with similar resources in parent RIL to create a focused EPC entity.

Investing in strategic businesses: In FY23, RIL ploughed Rs 349bn into subsidiary Strategic Business Ventures, taking its total investment to Rs 443bn toward new areas (such as sports, electronics manufacturing) and treasury investments.

Reiterate BUY: Our SOTP-based TP of Rs 3,015 ascribes unchanged multiples across refining (7x FY26E EV/EBITDA), petrochem (8x), telecom (Jio: 9x) and retail (32x), and includes Rs 161/sh for upstream, Rs 107 for digital services, and Rs 171 for new energy.

Key changes

Target	Rating
◀ ▶	◀ ▶

Ticker/Price	RIL IN/Rs 2,547
Market cap	US$ 209.7bn
Free float	50%
3M ADV	US$ 206.4mn
52wk high/low	Rs 2,856/Rs 2,180
Promoter/FPI/DII	50%/23%/17%

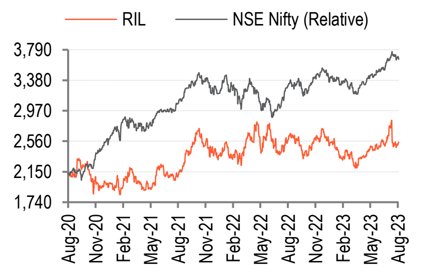
Source: NSE | Price as of 11 Aug 2023

Key financials

Y/E 31 Mar	FY23P	FY24E	FY25E
Total revenue (Rs mn)	87,94,680	80,22,533	91,28,638
EBITDA (Rs mn)	14,29,080	16,68,607	18,55,656
Adj. net profit (Rs mn)	6,67,020	7,76,169	8,38,294
Adj. EPS (Rs)	98.6	114.7	123.9
Consensus EPS (Rs)	98.6	116.4	129.3
Adj. ROAE (%)	8.3	9.1	9.0
Adj. P/E (x)	25.8	22.2	20.6
EV/EBITDA (x)	13.9	11.9	10.7
Adj. EPS growth (%)	14.2	16.4	8.0

Source: Company, Bloomberg, BOBCAPS Research | P – Provisional

Stock performance



Source: NSE

RESULT REVIEW

HOLD

TP: Rs 90 | ⩔ 3%

SAIL | Metals & Mining | 12 August 2023

Leverage remains an overhang; maintain HOLD

- **Q1 EBITDA/t drops 42% YoY to Rs 4.2k/t, reflecting the impact of high operating leverage**
- **SAIL needs another upcycle to work through its debt; we expect steel margins to stay at mid-cycle levels over the medium term**
- **Retain HOLD with a TP of Rs 90 as SAIL is likely to lag peers in the next growth wave and risks a stretched balance sheet**

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Q1 below consensus: While Q1FY24 EBITDA at Rs 16.5bn was 16% below consensus, it was marginally (4%) above our forecast. On a QoQ basis, EBITDA was down 44% from a peak last quarter. With high operating leverage, lower sales volume impacted conversion costs by Rs 2k/t QoQ, shrinking EBITDA/t to Rs 4.2k/t. Gross debt increased by Rs 38bn QoQ to Rs 294bn on higher inventory and lower payables, but SAIL expects it to reduce to Rs 220bn by the year-end.

Q2 margin to be flat-to-mildly positive: SAIL is guiding for a Rs 3.8k/t QoQ fall in coking coal consumption costs in Q1, though margins will depend upon realisation levels. While the current realisation is only Rs 0.8-1.0k/t below Q1 levels, a further decline is possible if lower costs are passed on amid sluggish monsoon sales.

Retain estimates: We currently model for FY24 production at 18.5mt, below SAIL's guidance of 19mt, and an operating margin of Rs 6.5k/t, assuming a gradual recovery to mid-cycle levels through the year. For FY25/FY26 too, we are building in only a gradual recovery to Rs 6.7k/Rs 7.4k, assuming the constraints of legacy blast furnaces, which earn US$ 80-90/t lower margins than new furnaces. Beyond FY24, production upside is limited above 19mt unless plants are debottlenecked further.

Growth to lag peers: We believe SAIL will lag peers in the current wave of expansion over FY24-FY27. While the company is planning 3-3.5mt of growth from debottlenecking at existing plants over the next 3-4 years, it has been slow on delivery in the past. A further 10mt of expansion is targeted over FY24-FY31 to reach 35mt, with plans to approach the board in H2FY24 for approval of a 3mt brownfield expansion at Bokaro and 4.5mt greenfield unit at IISCO Burnpur.

Maintain HOLD: Our TP of Rs 90 is based on a target 1Y fwd EV/EBITDA multiple of 4.5x. We retain HOLD as we expect SAIL to lag peers in the next growth phase and to face higher balance sheet risk. We expect the company to begin its expansion drive at a net debt-to-EBITDA ratio of 1.8x if it succeeds in starting over FY25. With limited scope for operational improvement in the existing setup and heavy capex planned over FY27-FY28, we see increased risk of a stretched balance sheet.

Key changes

Target	Rating
◀ ▶	◀ ▶

Ticker/Price	SAIL IN/Rs 93
Market cap	US$ 4.7bn
Free float	35%
3M ADV	US$ 14.0mn
52wk high/low	Rs 96/Rs 73
Promoter/FPI/DII	65%/5%/13%

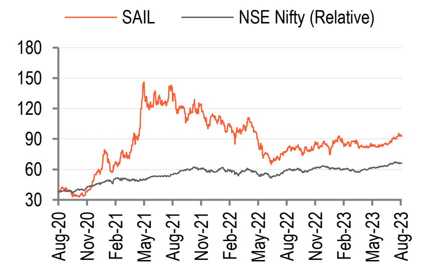
Source: NSE | Price as of 10 Aug 2023

Key financials

Y/E 31 Mar	FY23P	FY24E	FY25E
Total revenue (Rs mn)	1,044	1,038	988
EBITDA (Rs mn)	80	117	122
Adj. net profit (Rs mn)	22	44	47
Adj. EPS (Rs)	5.3	10.8	11.4
Consensus EPS (Rs)	5.3	9.6	10.9
Adj. ROAE (%)	4.0	7.9	7.9
Adj. P/E (x)	17.6	8.6	8.1
EV/EBITDA (x)	8.1	5.3	5.4
Adj. EPS growth (%)	(82.2)	104.1	6.1

Source: Company, Bloomberg, BOBCAPS Research | P – Provisional

Stock performance



Source: NSE

HOLD
TP: Rs 910 | ⮝ 10%

VOLTAS | Consumer Durables | 12 August 2023

UCP growth above industry, EMP losses continue

- **Q1 a mixed bag with UCP performing well (+ 16% YoY) while losses continued in the EMP segment**
- **Medium-term outlook remains positive due to low AC penetration, product diversification via Beko and good prospects for EMP business**
- **Stiff competition in AC business leads us to retain HOLD with a TP of Rs 910 (vs Rs 900) upon rollover**

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Mixed quarter: VOLT posted 21% YoY topline growth to Rs 33.6bn and 60bps YoY gross margin expansion to 21.1% in Q1FY24. The latter, however, did not flow into EBITDA margin which contracted 90bps YoY due to higher promotion spends. The electro-mechanical projects (EMP) topline grew 49% YoY, though losses continued due to provisions made on account of litigation in the overseas business.

UCP business above industry: Unitary cooling products (UCP) revenue grew 16% YoY to Rs 25.1bn with an EBIT margin of 8.2%, a 50bps increase YoY. Growth has been ahead of the industry, per management. BLSTR grew 7% for the quarter with an EBIT margin of 7.5%, whereas Lloyd's topline increased 20%. VOLT's exit market share stood at 20.6% (vs. 24.1% in Jun'22), with average market share for the quarter standing at 19% (vs. 22% in Q1FY23).

Medium-term outlook positive: The medium-term outlook remains positive as the company continues to expand its footprint beyond room air conditioning (RAC), though competition is a key monitorable. In four years, Voltbek has sold an impressive 3.3mn units of refrigerators and washing machines. Similarly, in EMP, in the domestic market, VOLT is targeting major solar, underground cabling and rural electrification projects. Water management is another focus area where it can handle the entire water treatment process. In the international business, the Dubai government's 'D33' economic agenda adds visibility for new project opportunities.

Healthy EMP business outlook: Given the upcycle in capex globally, VOLT's EMP business has a strong outlook with an order book of Rs 81.9bn. It is currently incurring provisional losses due to disagreements with customers overseas but expects these to reverse, backed by legal opinion. To prevent the same in future, management has been more selective in taking on projects.

Maintain HOLD: Given market share bleed amid intensifying competition, we retain our HOLD rating on the stock. Our TP changes to Rs 910 (vs Rs 900) on rolling forward to Jun'25E. We continue to value the stock at 40x, an 11% premium to the long-term average 2Y forward P/E.

Key changes

Target	Rating
▲	◀ ▶

Ticker/Price	VOLT IN/Rs 829
Market cap	US$ 3.3bn
Free float	70%
3M ADV	US$ 13.2mn
52wk high/low	Rs 1,051/Rs 737
Promoter/FPI/DII	30%/21%/33%

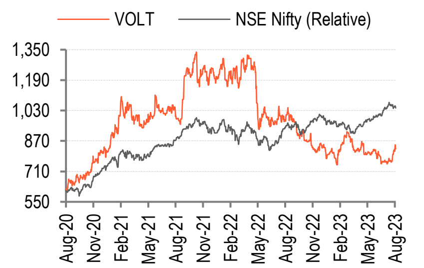
Source: NSE | Price as of 11 Aug 2023

Key financials

Y/E 31 Mar	FY23A	FY24E	FY25E
Total revenue (Rs mn)	94,988	1,07,632	1,27,104
EBITDA (Rs mn)	5,724	8,631	10,941
Adj. net profit (Rs mn)	3,788	5,866	7,471
Adj. EPS (Rs)	11.4	17.7	22.6
Consensus EPS (Rs)	11.4	18.2	23.7
Adj. ROAE (%)	6.9	10.4	12.3
Adj. P/E (x)	72.4	46.7	36.7
EV/EBITDA (x)	47.9	31.8	25.1
Adj. EPS growth (%)	(24.8)	54.9	27.4

Source: Company, Bloomberg, BOBCAPS Research

Stock performance



Source: NSE

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