RESULT REVIEW

BOBCAPS
TRUST | INNOVATION | EXCELLENCE

BUY
TP: Rs 14,500 | ▲ 40%

DIXON TECHNOLOGIES | Consumer Durables | 30 January 2026

Mobile growth moderates; slight miss vs estimates

- **Revenue grew 2% YoY (-28% QoQ). Mobile division revenue grew 5% YoY (-27% QoQ)**
- **Multiple JVs to enhance capabilities; confident of offsetting the absence of mobile PLI in FY27 through backward integration benefits**
- **Ascribe 50x to Dec-27E EPS to arrive at Dec'26 TP of Rs 14,500; Maintain BUY**

Vineet Shanker
Research Analyst
Amey Tupe
Research Associate
research@bobcaps.in

Estimates miss; margins stable: DIXON's Q3FY26 performance was slightly below our expectations, with revenue and EBITDA coming in ~2-3% lower than our estimates. Consolidated revenue grew 2% YoY, while EBITDA increased 6% YoY, supported by stable operating performance despite demand headwinds. EBITDA margin expanded 10 bps YoY to 3.9% (largely flat QoQ), while absolute EBITDA grew 6% YoY. Adjusted PAT rose 68% YoY, driven largely by higher other income, but declined sequentially due to post-festive seasonality and adverse mix.

Mobile & EMS growth moderates on input-cost-led demand headwinds: The Mobile & EMS segment delivered 5% YoY growth, though down 27% QoQ, due to elevated channel inventory and memory price inflation. On a cumulative basis, 9MFY26 Mobile & EMS revenue grew 71% YoY. Segment EBIT increased 9% YoY, with EBIT margin expanding 13 bps YoY to 3.6%, supported by scale and operating efficiencies.

Consumer Electronics remained weak; Home Appliances showed resilience: The CE&A segment saw the revenue declining by10% YoY (41% QoQ), driven by LED TV demand softness, inventory correction, and industry challenges, though EBIT grew 9% YoY with margins improving 76 bps YoY to 4.2%, on cost actions and mix. In contrast, the Home Appliances segment delivered 13% YoY revenue growth (despite a 17% QoQ decline), with EBIT up 28% YoY and margins expanding 139 bps YoY to 11.5%, supported by strong execution in washing machines and refrigerators; capacity expansion and new product launches are expected to sustain profitability.

Revise estimates; maintain BUY: While we retain our strong earnings outlook for Dixon, we moderate the 1YF multiple to 50x (from 65x), aligning the valuation to ~1x PEG against the company ~49% PAT CAGR over FY25-28E. Multiple reset reflects near-term visibility risks around policy continuity (PLI extension), ramp-up of the Vivo JV and timing of ECMS approval for the display module. Valuing at 50x Dec'27E EPS, we roll forward our TP to Dec'26 at Rs 14,500.

Key changes

Target	Rating
▼	◄ ►

Ticker/Price	DIXON IN/Rs 10,337
Market cap	US$ 6.7bn
Free float	66%
3M ADV	US$ 68.8mn
52wk high/low	Rs 18,471/Rs 9,990
Promoter/FPI/DII	34%/12%/24%

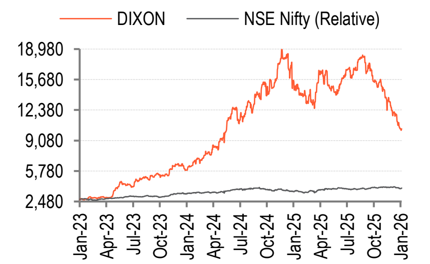
Source: NSE | Price as of 29 Jan 2026

Key financials

Y/E 31 Mar	FY25A	FY26E	FY27E
Total revenue (Rs mn)	3,88,601	4,88,562	6,39,128
EBITDA (Rs mn)	15,076	19,166	24,345
Adj. net profit (Rs mn)	6,356	13,683	12,632
Adj. EPS (Rs)	106.7	229.8	212.1
Adj. ROAE (%)	27.0	37.1	25.3
Adj. P/E (x)	96.9	45.0	48.7
EV/EBITDA (x)	40.8	32.1	25.3
Adj. EPS growth (%)	72.8	115.3	(7.7)

Source: Company, Bloomberg, BOBCAPS Research

Stock performance



Source: NSE

BOB Capital Markets Ltd is a wholly owned subsidiary of Bank of Baroda
Important disclosures and analyst certifications are provided at the end of the report.

Fig 1 – Quarterly & 9MFY26 Financial Snapshot

Particulars (Rs mn)	Q3FY26	Q3FY25	YoY (%)	Q2FY26	QoQ (%)	9MFY26	9MFY25	YoY (%)	Q3FY26E	Var (%)
Revenue	1,06,716	1,04,537	2	1,48,550	(28)	3,83,623	2,85,676	34	1,08,413	(2)
EBITDA	4,145	3,905	6	5,613	(26)	14,582	10,648	37	4,270	(3)
EBITDA Margin (%)	3.9	3.7	10bps	3.8	10bps	3.8	3.7	10bps	3.9	(5bps)
Depreciation	990	746		963		2,880	1,951		960	3
Interest	429	409		384		1,138	1,081		340	26
Other Income	1,313	65		4,957		6,287	90		120	994
PBT	4,039	2,816	43	9,224	(56)	16,851	7,705	119	3,090	31
Tax	911	689		1,779		3,545	2,261		778	17
Adjusted PAT	2,873	1,712	68	6,700	(57)	11,822	4,852	144	1,922	49
Exceptional item	-	-		0		0	(2,096)		0	
Reported PAT	2,873	1,712	68	6,700	(57)	11,822	6,948	70	1,922	49
Adj. PAT Margin (%)	2.7	1.6	110bps	4.5	(180bps)	3.1	1.7	140bps	1.8	92bps
EPS (Rs)	52.5	35.7	47	125.0	(58)	223.4	91.4	144	39	35

Source: Company, BOBCAPS Research

Fig 2 – Segmental performance

Particulars (Rs mn)	Q3FY26	Q3FY25	YoY (%)	Q2FY26	QoQ (%)	9MFY26	9MFY25	YoY (%)
Segment revenue								
Consumer electronics & appliances	5,670	6,330	(10)	9,560	(41)	16,280	22,680	(28)
Home appliances	3,550	3,150	13	4,290	(17)	7,420	7,490	(1)
Mobile & EMS	97,500	93,050	5	1,33,610	(27)	2,50,240	1,46,360	71
EBIT								
Consumer electronics & appliances	240	220	9	390	(38)	790	810	(2)
EBIT Margin (%)	4.2	3.5	76bps	4.1	15bps	4.9	3.6	128bps
Home appliances	410	320	28	500	(18)	860	810	6
EBIT Margin (%)	11.5	10.2	139bps	11.7	(11bps)	11.6	10.8	78bps
Mobile & EMS	3500	3220	9	4720	(26)	8670	4790	81
EBIT Margin (%)	3.6	3.5	13bps	3.5	6bps	3.5	3.3	19bps

Source: Company, BOBCAPS Research

Earnings Call Highlights

Macro & industry backdrop – Memory, DRAM, Supply Chain

- Management highlighted sharp global increase in DRAM prices, driven by the demand in AI and data centres diverting memory capacity away from consumer electronics. Conventional DRAM contract prices have already risen materially over the last two quarters, with further increases expected through mid-2026 for smartphones and PCs.
- Memory has shifted from being a minor BOM component to a key sensitivity, especially for entry-level and mid-range smartphones. Elevated memory prices are fully pass-through for Dixon (B2B, prescriptive contracts), but demand impact is visible, particularly in the lower and mid segments.
- OEMs are responding via de-speccing (e.g., lower RAM variants) to maintain price points, while premium segments remain relatively resilient.

Mobile & EMS – Demand, volumes, channel inventory

- Indian smartphone market declined by ~7% YoY in Q3, impacted by elevated channel inventory levels, post-festive seasonality, memory price inflation, and supply availability constraints.
- Management expects channel inventory build-up to normalise by Q1 FY27, which should aid a recovery in volumes. Smartphone volumes stood at ~6.9 mn units in Q3 FY26, taking 9M FY26 volumes to ~27 mn units, while Q4 FY26 volumes are expected to be in the range of ~7.0-7.5 mn units.
- FY27 volume guidance remains fluid due to volatility in memory availability and pricing; however, management remains confident of achieving ~60-65 mn units on an annualised basis over the medium term on a conservative assumption.
- Global memory suppliers are reallocating capacity toward AI and data centre applications, resulting in a structural supply squeeze for consumer electronics that will likely keep memory prices elevated and increase uncertainty in smartphone shipment planning; despite this, Dixon reiterated confidence in its long-term growth outlook, supported by diversification and deeper component integration.

Camera modules & fingerprint modules – Scale, customers, market opportunity

- The camera module market is estimated at ~350-400 mn units annually and is largely import-dependent, presenting a significant localization opportunity that Dixon aims to address through its Q Tech JV.
- Camera module volumes are targeted to scale from ~40 mn units currently to ~180-200 mn units per annum over the next few years, with customers including Motorola, Vivo, Samsung, Oppo, and most Android ecosystem OEMs; management highlighted strong traction with Motorola and scope for expansion.
- Fingerprint module manufacturing is being ramped up in parallel with camera modules, enhancing value addition and content per device.

Display modules – HKC JV & capacity roadmap

- The HKC JV display facility is nearing completion with equipment already received; Phase 1 capacity is ~24 mn smartphone displays and ~2 mn notebook displays p.a., while Phase 2 will expand total capacity to ~55 mn displays p.a. and mark Dixon's entry into LED TV displays, with trials expected in Q1 FY27 and mass production ramping up through Q2 FY27.
- Management guided display volumes of ~40-50 mn smartphone displays, ~1.5-2.0 mn notebook displays, and ~2.0 mn automotive displays (2W + 4W combined), with encouraging demand visibility from automotive OEMs.

Component integration – Timeline & margin impact

- Management indicated a ~5-6 month ramp-up period for component integration across camera modules, display modules, and enclosures, during which temporary margin softness may be visible, particularly if PLI extension is delayed.
- By FY27–FY28, ~70-80% of the business is expected to be component-integrated, driving structural margin expansion even in the absence of PLI; near-term mobile margins are guided at ~2.8-3.2%, with a gradual improvement post integration.

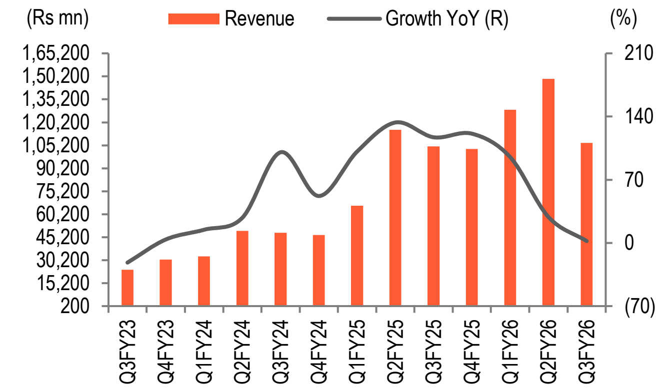
PLI outlook & component capex focus

- Mobile PLI currently contributes ~50–60 bps to margins, with no unusual delays in collections and payouts broadly in line with historical timelines; while industry-level discussions on PLI 2.0 are ongoing, management expects continued policy support until the component ecosystem matures, though no firm commitment was provided.
- Capex remains focused on component localization, including Rs 11-12 bn for display modules (HKC/Q Tech), Rs 2.5-3.0 bn for camera modules, Rs 0.5-0.6 bn for mechanical enclosures, and Rs 0.5 bn for optical transceivers, while battery investments remain under evaluation; FY27-FY28 capex is being finalized and will be aligned with component scaling and JV execution.

Growth Engines: Lighting, IT Hardware & Strategic JVs / Exports

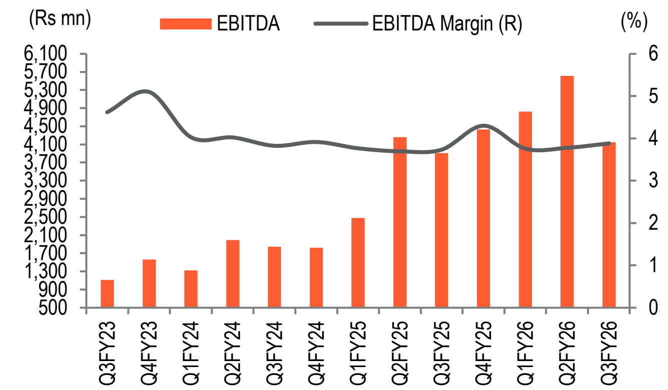
- Lighting (Signify JV) continues to see strong double-digit growth driven by industry consolidation and a shift toward premium and professional lighting, supporting higher realizations, margin expansion, and emerging export opportunities across the EU, UK, UAE, and US.
- On JVs, exports, and capability building, management remains confident of near-term Vivo JV clearance, while the Longcheer JV (PN3 approved) is progressing with a ~400,000 sq ft facility and ~18 mn unit initial capacity; Ismartu exports have reached ~Rs 1.2-1.5 bn with an Africa-focused ramp-up underway, alongside a senior leadership hire to scale automotive and industrial EMS capabilities.
- Management highlighted IT hardware remains a key growth driver, with revenues guided at ~Rs 15 bn in FY26E and ~Rs 35-40 bn in FY27E, supported by stable laptop and AIO production at the Chennai facility (HP, Asus), commencement of desktop manufacturing in Q4 FY26, tablet discussions underway, and SSD/memory module production from Q2 FY27 driving margin enhancement.

Fig 3 – Revenue growth



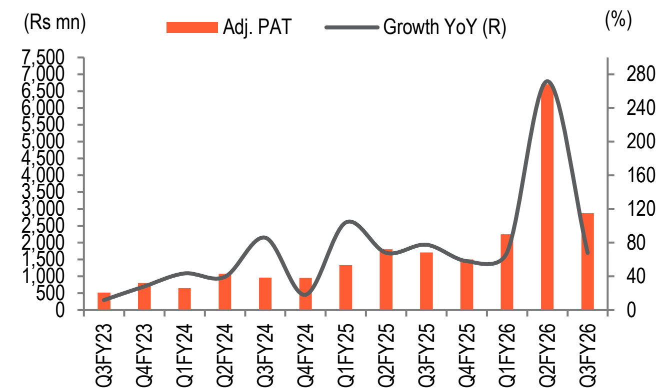
Source: Company, BOBCAPS Research

Fig 4 – EBITDA growth



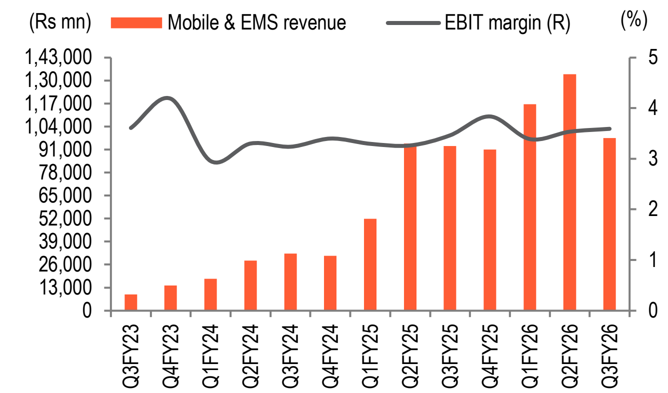
Source: Company, BOBCAPS Research

Fig 5 – PAT growth



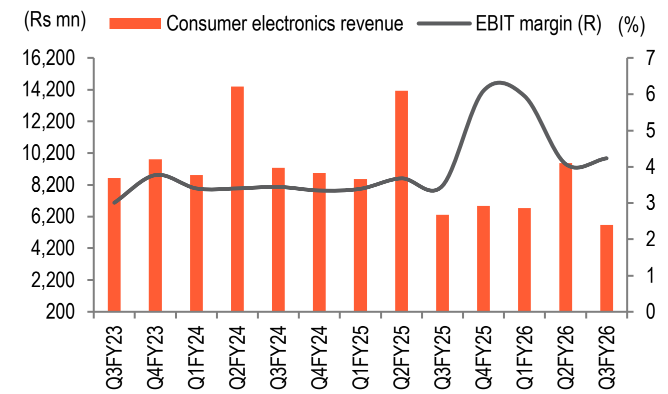
Source: Company, BOBCAPS Research

Fig 6 – Mobiles business growth



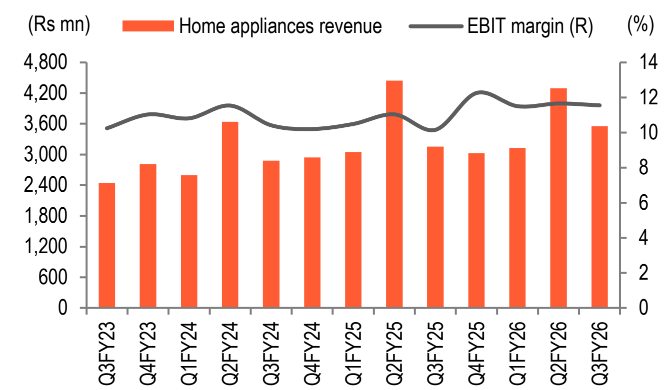
Source: Company, BOBCAPS Research

Fig 7 – CE business growth



Source: Company, BOBCAPS Research

Fig 8 – Home appliances business growth

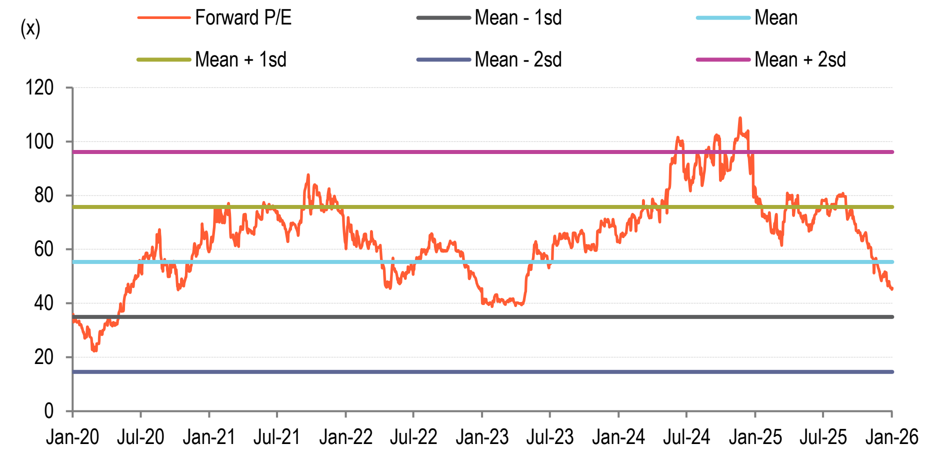


Source: Company, BOBCAPS Research

Valuation Methodology

While we retain our strong earnings outlook for Dixon, we moderate the 1YF multiple to 50x (from 65x), aligning valuation to ~1x PEG against the company ~49% PAT CAGR over FY25-28E. The multiple reset reflects near-term visibility risks around policy continuity (PLI extension), ramp-up of the Vivo JV, timing of ECMS approval for the display module, and execution phasing in backward integration, rather than any deterioration in the underlying growth trajectory. Valuing at 50x Dec'27E EPS, we roll forward our TP to Dec'26 at Rs 14,500.

Fig 9 – DIXON 1YF PE band chart



Source: Company, BOBCAPS Research

Fig 10 – Revised estimates

(Rs mn)	New			Old			Change (%)		
	FY26E	FY27E	FY28E	FY26E	FY27E	FY28E	FY26E	FY27E	FY28E
Revenue	4,88,562	6,39,128	8,11,202	5,57,981	7,14,686	8,84,089	(12)	(11)	(8)
EBITDA	19,166	24,345	33,338	20,884	29,443	37,178	(8)	(17)	(10)
EBITDA margin (%)	3.9	3.8	4.1	3.7	4.1	4.2	18bps	(31bps)	(10bps)
PAT	13,683	12,632	18,767	14,126	16,013	20,872	(3)	(21)	(10)

Source: BOBCAPS Research

Financials

Income Statement

Y/E 31 Mar (Rs mn)	FY24A	FY25A	FY26E	FY27E	FY28E
Total revenue	**1,76,909**	**3,88,601**	**4,88,562**	**6,39,128**	**8,11,202**
EBITDA	6,976	15,076	19,166	24,345	33,338
Depreciation	1,619	2,810	3,796	4,478	5,607
EBIT	5,358	12,266	15,369	19,867	27,731
Net interest inc./(exp.)	(747)	(1,544)	(1,428)	(934)	(330)
Other inc./(exp.)	226	202	6,500	500	700
Exceptional items	0	0	0	0	0
EBT	4,836	10,924	20,441	19,433	28,101
Income taxes	1,189	3,372	5,151	4,897	7,081
Extraordinary items	0	(4,600)	0	0	0
Min. int./Inc. from assoc.	102	174	243	316	411
Reported net profit	**3,678**	**10,955**	**13,683**	**12,632**	**18,767**
Adjustments	0	(4,600)	0	0	0
Adjusted net profit	**3,678**	**6,356**	**13,683**	**12,632**	**18,767**

Balance Sheet

Y/E 31 Mar (Rs mn)	FY24A	FY25A	FY26E	FY27E	FY28E
Accounts payables	40,598	1,08,837	1,36,530	1,57,593	2,00,022
Other current liabilities	6,074	15,395	19,355	19,261	19,780
Provisions	0	0	0	0	0
Debt funds	4,890	6,710	6,210	3,460	1,223
Other liabilities	1,404	6,626	8,476	10,696	13,360
Equity capital	120	121	121	121	121
Reserves & surplus	16,829	29,982	43,545	56,058	74,706
Shareholders' fund	16,949	30,102	43,666	56,179	74,826
Total liab. and equities	**69,914**	**1,67,669**	**2,14,236**	**2,47,188**	**3,09,211**
Cash and cash eq.	2,087	2,635	9,023	(12,260)	(8,717)
Accounts receivables	23,179	69,655	88,343	1,17,319	1,48,905
Inventories	16,950	39,924	53,541	70,041	88,899
Other current assets	6,147	18,730	17,401	20,137	23,780
Investments	0	0	0	0	0
Net fixed assets	16,367	21,091	29,856	37,377	42,271
CWIP	643	2,561	3,000	1,500	1,000
Intangible assets	3,635	6,655	6,655	6,655	6,655
Deferred tax assets, net	0	0	0	0	0
Other assets	906	6,418	6,418	6,418	6,418
Total assets	**69,914**	**1,67,669**	**2,14,236**	**2,47,188**	**3,09,211**

Cash Flows

Y/E 31 Mar (Rs mn)	FY24A	FY25A	FY26E	FY27E	FY28E
Cash flow from operations	**5,843**	**11,498**	**18,156**	**(10,133)**	**13,234**
Capital expenditures	(5,686)	(8,956)	(13,000)	(10,500)	(10,000)
Change in investments	344	(3,210)	0	0	0
Other investing cash flows	33	(123)	0	0	0
Cash flow from investing	**(5,309)**	**(12,289)**	**(13,000)**	**(10,500)**	**(10,000)**
Equities issued/Others	469	1,399	0	0	0
Debt raised/repaid	(276)	583	(500)	(2,750)	(2,237)
Interest expenses	0	0	0	0	0
Dividends paid	(893)	(2,248)	1,731	2,101	2,545
Other financing cash flows	0	0	0	0	0
Cash flow from financing	**(700)**	**(266)**	**1,231**	**(649)**	**308**
Chg in cash & cash eq.	**(166)**	**(1,057)**	**6,387**	**(21,282)**	**3,542**
Closing cash & cash eq.	**2,087**	**2,635**	**9,023**	**(12,260)**	**(8,717)**

Per Share

Y/E 31 Mar (Rs)	FY24A	FY25A	FY26E	FY27E	FY28E
Reported EPS	61.8	184.0	229.8	212.1	315.1
Adjusted EPS	61.8	106.7	229.8	212.1	315.1
Dividend per share	2.0	8.0	2.0	2.0	2.0
Book value per share	284.6	505.5	733.3	943.4	1,256.5

Valuations Ratios

Y/E 31 Mar (x)	FY24A	FY25A	FY26E	FY27E	FY28E
EV/Sales	3.5	1.6	1.3	1.0	0.8
EV/EBITDA	88.2	40.8	32.1	25.3	18.5
Adjusted P/E	167.4	96.9	45.0	48.7	32.8
P/BV	36.3	20.4	14.1	11.0	8.2

DuPont Analysis

Y/E 31 Mar (%)	FY24A	FY25A	FY26E	FY27E	FY28E
Tax burden (Net profit/PBT)	76.0	58.2	66.9	65.0	66.8
Interest burden (PBT/EBIT)	90.3	89.1	133.0	97.8	101.3
EBIT margin (EBIT/Revenue)	3.0	3.2	3.1	3.1	3.4
Asset turnover (Rev./Avg TA)	10.8	18.4	16.4	17.1	19.2
Leverage (Avg TA/Avg Equity)	1.1	0.9	0.8	0.7	0.6
Adjusted ROAE	24.7	27.0	37.1	25.3	28.7

Ratio Analysis

Y/E 31 Mar	FY24A	FY25A	FY26E	FY27E	FY28E
YoY growth (%)					
Revenue	45.1	119.7	25.7	30.8	26.9
EBITDA	36.1	116.1	27.1	27.0	36.9
Adjusted EPS	43.9	72.8	115.3	(7.7)	48.6
Profitability & Return ratios (%)					
EBITDA margin	3.9	3.9	3.9	3.8	4.1
EBIT margin	3.0	3.2	3.1	3.1	3.4
Adjusted profit margin	2.1	1.6	2.8	2.0	2.3
Adjusted ROAE	24.7	27.0	37.1	25.3	28.7
ROCE	21.5	23.4	30.2	21.4	24.4
Working capital days (days)					
Receivables	48	65	66	67	67
Inventory	35	37	40	40	40
Payables	84	102	102	90	90
Ratios (x)					
Gross asset turnover	10.5	15.6	14.0	13.5	13.9
Current ratio	1.0	1.0	1.1	1.1	1.1
Net interest coverage ratio	7.2	7.9	10.8	21.3	84.0
Adjusted debt/equity	0.3	0.2	0.1	0.1	0.0

Source: Company, BOBCAPS Research | Note: TA = Total Assets

NOT FOR DISTRIBUTION, DIRECTLY OR INDIRECTLY, IN OR INTO THE UNITED STATES OF AMERICA ("US") OR IN OR INTO ANY OTHER JURISDICTION IF SUCH AN ACTION IS PROHIBITED BY APPLICABLE LAW.

Disclaimer

Name of the Research Entity: **BOB Capital Markets Limited**
Registered office Address: **1704, B Wing, Parinee Crescenzo, G Block, BKC, Bandra East, Mumbai 400051**
SEBI Research Analyst Registration No: **INH000000040 valid till 03 February 2025**
Brand Name: **BOBCAPS**
Trade Name: **www.barodaetrade.com**
CIN: **U65999MH1996GOI098009**

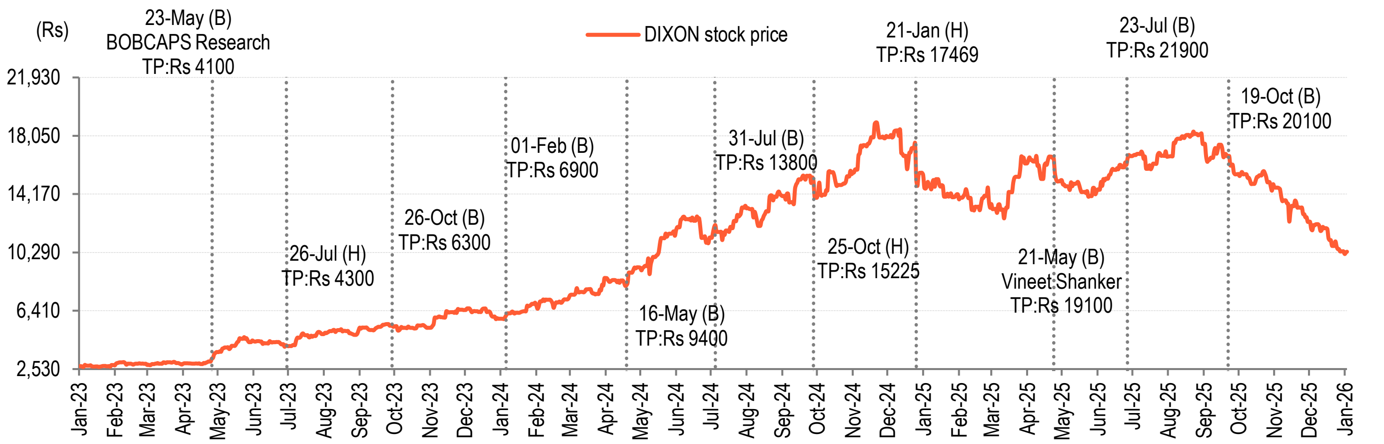
Logo:

Investments in securities market are subject to market risks. Read all the related documents carefully before investing.
Registration granted by SEBI and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors.

Recommendation scale: Recommendations and Absolute returns (%) over 12 months
BUY – Expected return >+15%
HOLD – Expected return from -6% to +15%
SELL – Expected return <-6%
Note: Recommendation structure changed with effect from 21 June 2021

Our recommendation scale does not factor in short-term stock price volatility related to market fluctuations. Thus, our recommendations may not always be strictly in line with the recommendation scale as shown above.

Ratings and Target Price (3-year history): DIXON TECHNOLOGIES (DIXON IN)



B – Buy, H – Hold, S – Sell, A – Add, R – Reduce

Analyst certification

The research analyst(s) authoring this report hereby certifies that (1) all of the views expressed in this research report accurately reflect his/her personal views about the subject company or companies and its or their securities, and (2) no part of his/her compensation was, is, or will be, directly or indirectly, related to the specific recommendation(s) or view(s) in this report. Analysts are not registered as research analysts by FINRA and are not associated persons of BOB Capital Markets Limited (BOBCAPS).

General disclaimers

BOBCAPS is engaged in the business of Stock Broking and Investment Banking. BOBCAPS is a member of the National Stock Exchange of India Limited and BSE Limited and is also a SEBI-registered Category I Merchant Banker. BOBCAPS is a wholly owned subsidiary of Bank of Baroda which has its various subsidiaries engaged in the businesses of stock broking, lending, asset management, life insurance, health insurance and wealth management, among others.

BOBCAPS's activities have neither been suspended nor has it defaulted with any stock exchange authority with whom it has been registered in the last five years. BOBCAPS has not been debarred from doing business by any stock exchange or SEBI or any other authority. No disciplinary action has been taken by any regulatory authority against BOBCAPS affecting its equity research analysis activities.

BOBCAPS is also a SEBI-registered intermediary for the broking business having SEBI Single Registration Certificate No.: INZ000159332 dated 20 November 2017.

BOBCAPS prohibits its analysts, persons reporting to analysts, and members of their households from maintaining a financial interest in the securities or derivatives of any companies that the analysts cover. Additionally, BOBCAPS prohibits its analysts and persons reporting to analysts from serving as an officer, director, or advisory board member of any companies that the analysts cover.

Our salespeople, traders, and other professionals may provide oral or written market commentary or trading strategies to our clients that reflect opinions contrary to the opinions expressed herein, and our proprietary trading and investing businesses may make investment decisions that are inconsistent with the recommendations expressed herein. In reviewing these materials, you should be aware that any or all of the foregoing, among other things, may give rise to real or potential conflicts of interest. Additionally, other important information regarding our relationships with the company or companies that are the subject of this material is provided herein.

This material should not be construed as an offer to sell or the solicitation of an offer to buy any security in any jurisdiction We are not soliciting any action based on this material. It is for the general information of BOBCAPS's clients. It does not constitute a personal recommendation or take into account the particular investment objectives, financial situations, or needs of individual clients. Before acting on any advice or recommendation in this material, clients should consider whether it is suitable for their particular circumstances and, if necessary, seek professional advice. BOBCAPS research reports follow rules laid down by Securities and Exchange Board of India and individuals employed as research analysts are separate from other employees who are performing sales trading, dealing, corporate finance advisory or any other activity that may affect the independence of its research reports.

The price and value of the investments referred to in this material and the income from them may go down as well as up, and investors may realize losses on any investments. Past performance is not a guide for future performance, future returns are not guaranteed and a loss of original capital may occur. BOBCAPS does not provide tax advice to its clients, and all investors are strongly advised to consult with their tax advisers regarding any potential investment in certain transactions — including those involving futures, options, and other derivatives as well as non-investment-grade securities — that give rise to substantial risk and are not suitable for all investors. The material is based on information that we consider reliable, but we do not represent that it is accurate or complete, and it should not be relied on as such. Opinions expressed are our current opinions as of the date appearing on this material only. We endeavour to update on a reasonable basis the information discussed in this material, but regulatory, compliance, or other reasons may prevent us from doing so.

We and our affiliates, officers, directors, and employees, including persons involved in the preparation or issuance of this material, may from time to time have "long" or "short" positions in, act as principal in, and buy or sell the securities or derivatives thereof of companies mentioned herein and may from time to time add to or dispose of any such securities (or investment). We and our affiliates may assume an underwriting commitment in the securities of companies discussed in this document (or in related investments), may sell them to or buy them from customers on a principal basis, and may also perform or seek to perform investment banking or advisory services for or relating to these companies and may also be represented in the supervisory board or any other committee of these companies.

For the purpose of calculating whether BOBCAPS and its affiliates hold, beneficially own, or control, including the right to vote for directors, one per cent or more of the equity shares of the subject company, the holdings of the issuer of the research report is also included.

BOBCAPS and its non-US affiliates may, to the extent permissible under applicable laws, have acted on or used this research to the extent that it relates to non-US issuers, prior to or immediately following its publication. Foreign currency denominated securities are subject to fluctuations in exchange rates that could have an adverse effect on the value or price of or income derived from the investment. In addition, investors in securities such as ADRs, the value of which are influenced by foreign currencies, effectively assume currency risk. In addition, options involve risks and are not suitable for all investors. Please ensure that you have read and understood the Risk disclosure document before entering into any derivative transactions.

No part of this material may be (1) copied, photocopied, or duplicated in any form by any means or (2) redistributed without BOBCAPS's prior written consent.

Company-specific disclosures under SEBI (Research Analysts) Regulations, 2014

The research analyst(s) or his/her relatives do not have any material conflict of interest at the time of publication of this research report.

BOBCAPS or its research analyst(s) or his/her relatives do not have any financial interest in the subject company. BOBCAPS or its research analyst(s) or his/her relatives do not have actual/beneficial ownership of one per cent or more securities in the subject company at the end of the month immediately preceding the date of publication of this report.

The research analyst(s) has not received any compensation from the subject company or third party in the past 12 months in connection with research report/activities. Compensation of the research analyst(s) is not based on any specific merchant banking, investment banking or brokerage service transactions.

BOBCAPS or its research analyst(s) is not engaged in any market making activities for the subject company.

The research analyst(s) has not served as an officer, director or employee of the subject company.

BOBCAPS or its associates may have material conflict of interest at the time of publication of this research report.

BOBCAPS's associates may have financial interest in the subject company. BOBCAPS's associates may hold actual / beneficial ownership of one per cent or more securities in the subject company at the end of the month immediately preceding the date of publication of this report.

BOBCAPS or its associates may have managed or co-managed a public offering of securities for the subject company or may have been mandated by the subject company for any other assignment in the past 12 months.

BOBCAPS may have received compensation from the subject company in the past 12 months. BOBCAPS may from time to time solicit or perform investment banking services for the subject company. BOBCAPS or its associates may have received compensation from the subject company in the past 12 months for services in respect of managing or co-managing public offerings, corporate finance, investment banking or merchant banking, brokerage services or other advisory services in a merger or specific transaction. BOBCAPS or its associates may have received compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company in the past 12 months.

Other disclaimers

BOBCAPS and MAYBANK (as defined below) make no representation or warranty, express or implied, as to the accuracy or completeness of any information obtained from third parties and expressly disclaim the merchantability, suitability, quality and fitness of this report. The information in this report has not been independently verified, is provided on an "as is" basis, should not be relied on by you in connection with any contract or commitment, and should not be used as a substitute for enquiries, procedures and advice which ought to be undertaken by you. This report also does not constitute an offer or solicitation to buy or sell any securities referred to herein and you should not construe this report as investment advice. All opinions and estimates contained in this report constitute BOBCAPS's judgment as of the date of this report and are subject to change without notice, and there is no obligation on BOBCAPS or MAYBANK to update this report upon issuance. This report and the information contained herein may not be reproduced, redistributed, disseminated or copied by any means without the prior consent of BOBCAPS and MAYBANK.

To the full extent permitted by law neither BOBCAPS, MAYBANK nor any of their respective affiliates, nor any other person, accepts any liability howsoever arising, whether in contract, tort, negligence, strict liability or any other basis, including without limitation, direct or indirect, special, incidental, consequential or punitive damages arising from any use of this report or the information contained herein. By accepting this report, you agree and undertake to fully indemnify and hold harmless BOBCAPS and MAYBANK from and against claims, charges, actions, proceedings, losses, liabilities, damages, expenses and demands (collectively, the "Losses") which BOBCAPS and/or MAYBANK may incur or suffer in any jurisdiction including but not limited to those Losses incurred by BOBCAPS and/or MAYBANK as a result of any proceedings or actions brought against them by any regulators and/or authorities, and which in any case are directly or indirectly occasioned by or result from or are attributable to anything done or omitted in relation to or arising from or in connection with this report.

Distribution into the United Kingdom ("UK"):

This research report will only be distributed in the United Kingdom, in accordance with the applicable laws and regulations of the UK, by Maybank Securities (London) Ltd) ("**MSL**") who is authorised and regulated by the Financial Conduct Authority ("FCA") in the United Kingdom (MSL and its affiliates are collectively referred to as **"MAYBANK"**). BOBCAPS is not authorized to directly distribute this research report in the UK.

This report has not been prepared by BOBCAPS in accordance with the UK's legal and regulatory requirements.

This research report is for distribution only to, and is solely directed at, selected persons on the basis that those persons: (a) are eligible counterparties and professional clients of MAYBANK as selected by MAYBANK solely at its discretion; (b) have professional experience in matters relating to investments falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005, as amended from time to time (the "Order"), or (c) fall within Article 49(2)(a) to (d) (high net worth companies, unincorporated associations, etc. as mentioned in the stated Article) of the Order; (all such persons together being referred to as "relevant persons").

This research report is directed only at relevant persons and must not be acted on or relied on by any persons who are not relevant persons. Any investment or investment activity to which this material relates is available only to relevant persons and will be engaged in only with relevant persons.

The relevant person as recipient of this research report is not permitted to reproduce, change, remove, pass on, distribute or disseminate the data or make it available to third parties without the written permission of BOBCAPS or MAYBANK. Any decision taken by the relevant person(s) pursuant to the research report shall be solely at their costs and consequences and BOBCAPS and MAYBANK shall not have any liability of whatsoever nature in this regard.

No distribution into the US:

This report will not be distributed in the US and no US person may rely on this communication.

Other jurisdictions:

This report has been prepared in accordance with SEBI (Research Analysts) Regulations and not in accordance with local regulatory requirements of any other jurisdiction. In any other jurisdictions, this report is only for distribution (subject to applicable legal or regulatory restrictions) to professional, institutional or sophisticated investors as defined in the laws and regulations of such jurisdictions by Maybank Securities Pte Ltd. (Singapore) and / or by any broker-dealer affiliate or such other affiliate as determined by Malayan Banking Berhad.

If the recipient of this report is not as specified above, then it should not act upon this report and return the same to the sender.

By accepting this report, you agree to be bound by the foregoing limitations.