

BANKING Q4FY24 Preview

18 April 2024

Margin under pressure; lower provision to support PAT

- Credit growth remains healthy, driven by retail segment
- Higher deposit mobilisation and repricing will likely put pressure on margins, but is also helping alleviate RBI's concerns on C/D ratio
- Asset quality concerns continue to ebb; HDFCB, KMB, IIB, SBIN and RBK are our top picks

Ajit Agrawal research@bobcaps.in

Continued strong growth momentum in credit; deposit rate repricing led to recovery in deposit mobilisation: According to RBI data, system credit grew 20.2% YoY (0.7% QoQ) for the fortnight ended Mar'24. Growth was fuelled by retail and SME/MSME segments, while wholesale lending stayed muted apart from some offtake backed by capex. Retail continued to outpace wholesale driven by personal loan, while NBFC lending supported overall credit growth. Given the ongoing system dynamics and liquidity situation, we expect system credit growth of 14-15% for FY25 vs. 16.3% in FY24 excluding the HDFC merger and 20.2% including the same.

Deposit mobilisation continues to recover: The industry witnessed further acceleration in deposits on the continued rise of deposit rates, which we believe will last another 1-2 quarters, while deposit growth recovered to 13.5% YoY in Q4 (including merger impact of HDFC vs. 13.3% in Q3). Term deposits (TD) spurred growth, where banks kept increasing rates leading to a continued subdued CASA.

Margins under strain from rising deposit costs: The continued rise of TD rates and tight liquidity condition likely keep cost of funds elevated and put pressure on margin. However, banks' core focus on high-yield retail loans could alleviate some of the stress. We expect a further 4-5bps QoQ decline in aggregate margin for our coverage, similar to Q3, and expect margin to remain stable at the current level.

Slippages to remain in check: We expect no major stress addition, which may improve asset quality and lead to GNPA/NNPA and PCR remaining almost stable. Credit costs may stabilise sequentially in the absence of a one-off provision toward AIF during Q3FY24 and aid the bottomline of the banks. Further, we don't see any major challenges towards restructured/SMA books which are expected to improve.

Top picks: In our view, NII growth would remain stable on higher CoF while opex remains elevated as banks strive for higher deposit mobilisation. Sequential lower provisions are likely to support PAT. We retain HDFCB (BUY, TP Rs 1,896), KMB (BUY, TP Rs 2,100), IIB (BUY, TP Rs 1,952), SBIN (BUY, TP Rs 842) and RBK (BUY, TP Rs 309) as our preferred picks in the sector.

Recommendation snapshot

Ticker	Price	Target	Rating
AXSB IN	1,024	1,252	BUY
BANDHAN IN	173	270	BUY
DCBB IN	120	172	BUY
FB IN	152	189	BUY
HDFCB IN	1,495	1,896	BUY
ICICIBC IN	1,055	1,189	BUY
IDFCBK IN	83	96	BUY
IIB IN	1,474	1,952	BUY
KMB IN	1,787	2,100	BUY
RBK IN	246	309	BUY
SBIN IN	745	842	BUY

Price & Target in Rupees | Price as of 18 Apr 2024





Fig 1 – BOBCAPS Banking universe: Valuation snapshot

Ticker	СМР	Target	Dating	Rating Mcap (Rs bn)		Pating Mcap P/ABV (x)		ROA (%)	ROE (%)	
lickei	CIVIF	Price (Rs)	Naung			FY25E	FY24E	FY25E	FY24E	FY25E	
HDFCB IN	1,495	1,896	BUY	11,444	2.7	2.4	1.8	1.9	15.5	16.0	
ICICIBC IN	1,055	1,189	BUY	7,485	3.3	2.8	2.4	2.2	18.8	17.5	
AXSB IN	1,024	1,252	BUY	3,220	2.2	1.9	1.7	1.7	17.9	17.3	
KMB IN	1,787	2,100	BUY	3,583	4.0	3.5	2.4	2.4	14.4	14.5	
IIB IN	1,474	1,952	BUY	1,169	1.9	1.7	1.9	1.8	15.5	15.6	
FB IN	152	189	BUY	375	1.4	1.2	1.3	1.3	15.2	14.5	
RBK IN	246	309	BUY	151	1.1	1.0	0.9	1.0	8.1	9.2	
DCBB IN	120	172	BUY	38	0.8	0.7	0.9	0.9	10.9	11.8	
BANDHAN IN	173	270	BUY	282	1.4	1.2	1.8	1.7	14.5	14.2	
IDFCBK IN	83	96	BUY	593	1.8	1.6	1.1	1.2	10.3	11.0	
SBIN IN	745	842	BUY	6,706	1.9	1.6	1.0	1.0	16.2	17.1	

Source: Company, BOBCAPS Research. Priced as at 18 Apr 2024

Fig 2 – BOBCAPS Banking universe: Q4FY24 estimates

Ticker	NII (Rs mn)	YoY (%)	QoQ (%)	PPOP (Rs mn)	YoY (%)	QoQ (%)	PAT (Rs mn)	YoY (%)	QoQ (%)
HDFCB IN	285,573	22.3	0.3	237,139	27.4	0.3	154,923	28.6	(5.4)
ICICIBC IN	196,040	11.0	5.0	150,863	9.1	2.5	106,128	16.3	3.3
AXSB IN	131,122	11.7	4.6	97,382	6.2	6.5	65,064	(213.6)	7.2
KMB IN	67,817	11.1	3.5	51,078	9.9	11.9	34,822	(0.4)	15.9
IIB IN	54,281	16.2	2.5	41,370	10.1	2.3	24,024	17.6	4.4
FB IN	21,975	15.1	3.5	13,629	2.1	(5.2)	9,278	2.8	(7.8)
RBK IN	16,098	32.9	4.1	8,035	35.3	5.0	3,289	21.3	41.1
DCBB IN	4,996	2.8	5.4	2,324	(4.8)	9.9	1,354	(4.8)	7.0
BANDHAN IN	27,090	9.6	7.3	18,477	2.9	11.6	8,473	4.8	15.6
IDFCBK IN	44,048	22.5	2.8	17,404	11.7	11.4	8,256	2.9	15.4
SBIN IN	410,565	1.6	3.1	238,142	(3.3)	17.1	162,680	(2.6)	77.5

Source: BOBCAPS Research



Company-wise expectations

Fig 3 - HDFCB

(Rs mn)	Q4FY24E	Q4FY23	Q3FY24	YoY (%)	QoQ (%)	Coi
NII	285,573	233,518	284,713	22.3	0.3	•
Growth (YoY %)	22.3	23.7	23.9	(144bps)	(156bps)	
Other Income	119,694	87,312	111,370	37.1	7.5	
Net Income	405,267	320,830	396,084	26.3	2.3	
Growth (YoY %)	26.3	21.0	25.8	530bps	53bps	
Opex	168,128	134,621	159,611	24.9	5.3	•
PPOP	237,139	186,209	236,473	27.4	0.3	
Growth (YoY %)	27.4	13.8	24.3	1,351bps	305bps	
Provision	33,293	26,854	42,166	24.0	(21.0)	_
PAT	154,923	120,475	163,725	28.6	(5.4)	•
Growth (YoY %)	28.6	19.8	33.5	878bps	(496bps)	
Advances	24,861,901	16,005,859	24,460,757	55.3	1.6	•
Growth (YoY %)	55.3	16.9	62.3	3,840bps	(700bps)	
Deposits	23,806,108	18,833,947	22,139,770	26.4	7.5	
Growth (YoY %)	26.4	20.8	27.7	561bps	(134bps)	
NIM (%)	3.4	4.2	3.5	(75bps)	(5bps)	-
C-D Ratio (%)	104.4	85.0	110.5	1,945bps	(605bps)	
C/I ratio (%)	41.5	42.0	40.3	(47bps)	119bps	
Credit Cost	0.5	0.7	0.7	(15bps)	(17bps)	
GNPA (%)	1.2	1.1	1.3	12bps	(2bps)	
NNPA (%)	0.3	0.3	0.3	4bps	0bps	
PCR (%)	75.0	75.8	75.3	(76bps)	(29bps)	

- Loan & Deposit growth seems healthy on a sequential basis,
 wherein deposits outpace loan growth resulting in some cooling in
 the C/D ratio.
- Focus on retail deposit mobilisation likely to boost deposit growth
- Bank increases TD rates to focus more on deposit growth which also aids meeting credit demand but likely puts pressure on margin
- Sticky operational cost likely to keep C/I ratio elevated
- PPOP likely to remain flat on sequential basis due to pressure on topline
- Credit cost likely to improve in the absence of provision towards
- Expect minor improvement in GNPA and NNPA with controlled slippages

Source: Company, BOBCAPS Research

Fig 4 - ICICIBC

(Rs mn)	Q4FY24E	Q4FY23	Q3FY24	YoY (%)	QoQ (%)	Comments
NII	196,040	176,668	186,786	11.0	5.0	Credit growth momentum likely to remain healthy mainly driven by
Growth (YoY %)	11.0	40.2	13.4	(2,920bps)	(248bps)	retail and SME
Other Income	63,230	50,878	60,971	24.3	3.7	Deposit growth would be driven by term deposits
Net Income	259,269	227,545	247,756	13.9	4.6	, , ,
Growth (YoY %)	13.9	31.2	15.3	(1,727bps)	(135bps)	 Expect margin to come under pressure due to rise in deposit cost, while yield on asset likely to remain stable
Opex	108,407	89,282	100,520	21.4	7.8	writte yield off asset likely to remain stable
PPOP	150,863	138,264	147,236	9.1	2.5	 Opex continues to remain elevated; C/I ratio expected at 42%
Growth (YoY %)	9.1	34.3	10.9	(2,522bps)	(183bps)	Credit cost likely to improve marginally on QoQ
Provision	9,735	16,198	10,494	(39.9)	(7.2)	A control of the formation of the control of the co
PAT	106,128	91,219	102,715	16.3	3.3	Asset quality to improve marginally with controlled slippages
Growth (YoY %)	16.3	30.0	23.6	(1,362bps)	(723bps)	
Advances	12,062,321	10,196,383	11,537,710	18.3	4.5	
Growth (YoY %)	18.3	18.7	18.5	(40bps)	(15bps)	
Deposits	14,028,387	11,808,407	13,323,145	18.8	5.3	
Growth (YoY %)	18.8	10.9	18.7	788bps	6bps	
NIM (%)	4.55	4.82	4.5	(27bps)	5bps	
C-D Ratio (%)	86.0	86.3	86.6	(36bps)	(61bps)	
C/I ratio (%)	41.8	39.2	40.6	258bps	124bps	
Credit Cost	0.3	0.7	0.4	(34bps)	(5bps)	
GNPA (%)	2.4	2.8	2.3	(40bps)	11bps	
NNPA (%)	0.4	0.5	0.4	(4bps)	0bps	
PCR (%)	82.0	83.5	81.3	(147bps)	69bps	



Fig 5 – AXSB

(Rs mn)	Q4FY24E	Q4FY23	Q3FY24	YoY (%)	QoQ (%)	Comment
NII	131,122	117,422	125,322	11.7	4.6	Loan growth continued to remain strong at 21% YoY
Growth (YoY %)	11.7	33.1	9.4	(2,148bps)	231bps	Focus on deposit mobilisation likely to accelerate growth at 18%
Other Income	58,335	48,953	55,548	19.2	5.0	YoY
Net Income	189,457	166,375	180,870	13.9	4.7	Manager Plants and a Province One One One of the constant and a find a constant
Growth (YoY %)	13.9	27.6	12.2	(1,369bps)	170bps	 Margin likely to decline by 9bps QoQ on rising cost of deposits
Opex	92,075	74,699	89,457	23.3	2.9	C/I ratio expected to remain flat with some improvement
PPOP	97,382	91,676	91,412	6.2	6.5	Expect further improvement in credit cost on sequential basis
Growth (YoY %)	6.2	41.8	(1.5)	(3,556bps)	769bps	
Provision	10,513	3,058	10,283	243.8	2.2	Expect some improvement in GNPA as well as NPPA with no major should from the SME portfolio
PAT	65,064	(57,284)	60,711	(213.6)	7.2	shock from the SME portfolio
Growth (YoY %)	NA	(239.1)	3.7	-	-	
Advances	10,236,617	8,453,028	9,322,864	21.1	9.8	
Growth (YoY %)	21.1	19.4	22.3	166bps	(124bps)	
Deposits	11,173,953	9,469,452	10,048,995	18.0	11.2	
Growth (YoY %)	18.0	15.2	18.5	276bps	(48bps)	
NIM (%)	3.8	3.9	3.9	(17bps)	(9bps)	
C-D Ratio (%)	91.6	89.3	92.8	235bps	(116bps)	
C/I ratio (%)	48.6	44.9	49.5	370bps	(86bps)	
Credit Cost	0.4	0.2	0.5	27bps	(3bps)	
GNPA (%)	1.5	2.0	1.6	(50bps)	(6bps)	
NNPA (%)	0.3	0.4	0.4	(5bps)	(2bps)	
PCR (%)	78.0	80.9	77.8	(287bps)	19bps	

Fig 6 – KMB

(Rs mn)	Q4FY24E	Q4FY23	Q3FY24	YoY (%)	QoQ (%)	Comment
NII	67,817	61,026	65,535	11.1	3.5	Loan growth to remain healthy
Growth (YoY %)	11.1	35.0	15.9	(2,384bps)	(480bps)	 Increased focus on deposit mobilisation (low-cost hybrid deposit)
Other Income	25,384	21,863	22,970	16.1	10.5	likely to result in strong deposit growth of 24% YoY
Net Income	93,201	82,888	88,505	12.4	5.3	
Growth (YoY %)	12.4	30.6	14.2	(1,814bps)	(172bps)	 Deposit price realignment continued to put pressure on margin (down 5bps QoQ)
Opex	42,123	36,415	42,843	15.7	(1.7)	(down sups QoQ)
PPOP	51,078	46,474	45,662	9.9	11.9	 Opex may witness some moderation and C/I likely to improve
Growth (YoY %)	9.9	39.1	18.6	(2,924bps)	(870bps)	321bps sequentially
Provision	4,955	1,476	5,791	235.8	(14.4)	PPOP likely to get boost from moderation in operational cost
PAT	34,822	34,956	30,050	(0.4)	15.9	Credit cost likely to decline on sequential basis (absence of AIF)
Growth (YoY %)	(0.4)	26.3	7.6	(2,669bps)	(802bps)	provision)
Advances	3,745,575	3,198,612	3,595,880	17.1	4.2	,
Growth (YoY %)	17.1	17.9	15.7	(82bps)	138bps	Sequential decline in operational cost and credit cost likely to
Deposits	4,288,164	3,630,961	4,086,360	18.1	4.9	support PAT QoQ
Growth (YoY %)	24.4	16.5	18.6	792bps	586bps	Asset quality to remain stable
NIM (%)	4.9	5.3	5.0	(35bps)	(5bps)	
C-D Ratio (%)	87.3	88.1	88.0	(75bps)	(65bps)	
C/I ratio (%)	45.2	43.9	48.4	126bps	(321bps)	
Credit Cost	0.54	0.2	0.7	35bps	(13bps)	
GNPA (%)	1.7	1.8	1.7	(12bps)	(7bps)	
NNPA (%)	0.3	0.4	0.3	(3bps)	0bps	
PCR (%)	80.0	79.3	80.6	69bps	(56bps)	



Fig 7 – IIB

Growth (YoY %) 18.3 21.3 19.9 (302bps) (165bps) guidance of 130bps for FY24) Deposits 3,847,890 3,361,202 3,687,930 14.5 4.3 Moderation in NII and sticky opex likely to decelerate PAT growth	(Rs mn)	Q4FY24E	Q4FY23	Q3FY24	YoY (%)	QoQ (%)	Comment
Other Income 24,894 21,536 23,959 15.6 3.9 Deposits likely to accelerate further with growth of 14% YoY (QoQ) Net Income 79,175 68,231 76,916 16.0 2.9 QoQ) Growth (YoY %) 16.0 15.8 17.0 20bps (100bps) Unlike previous quarters, NIM likely to come under some preson sequential basis as rise in cost of funds would offset gain to the yield on asset PPOP 41,370 37,575 40,423 10.1 2.3 Growth (YoY %) 10.1 11.1 9.7 (102bps) 45bps Provision 9,295 10,301 9,693 (9.8) (4.1) PAT 24,024 20,434 23,014 17.6 4.4 Growth (YoY %) 17.6 45.9 17.2 (2,833bps) 37bps Advances 3,428,570 2,899,237 3,270,570 18.3 4.8 Growth (YoY %) 18.3 21.3 19.9 (302bps) (165bps) Deposits 3,847,890 3,361,202 3,687,930 14.5	NII	54,281	46,695	52,956	16.2	2.5	Expect healthy loan growth across segments though some
Net Income 79,175 68,231 76,916 16.0 2.9 Growth (YoY %) 16.0 15.8 17.0 20bps (100bps)	Growth (YoY %)	16.2	17.2	17.8	(92bps)	(156bps)	moderation on QoQ
Net Income 79,175 68,231 76,916 16.0 2.9 QoQ) Growth (YoY %) 16.0 15.8 17.0 20bps (100bps) Unlike previous quarters, NIM likely to come under some preson sequential basis as rise in cost of funds would offset gain to the yield on asset PPOP 41,370 37,575 40,423 10.1 2.3 Growth (YoY %) 10.1 11.1 9.7 (102bps) 45bps Provision 9,295 10,301 9,693 (9.8) (4.1) PAT 24,024 20,434 23,014 17.6 4.4 PPOP estimated to remain flat (2% QoQ and 10% YoY) on moderation in NII growth Growth (YoY %) 17.6 45.9 17.2 (2,833bps) 37bps Advances 3,428,570 2,899,237 3,270,570 18.3 4.8 Credit cost may show some improvement on QoQ (managem guidance of 130bps for FY24) Deposits 3,847,890 3,361,202 3,687,930 14.5 4.3	Other Income	24,894	21,536	23,959	15.6	3.9	 Deposits likely to accelerate further with growth of 14% YoY (4%
Opex 37,804 30,656 36,492 23.3 3.6 PPOP 41,370 37,575 40,423 10.1 2.3 Growth (YoY %) 10.1 11.1 9.7 (102bps) 45bps Provision 9,295 10,301 9,693 (9.8) (4.1) PAT 24,024 20,434 23,014 17.6 4.4 PPOP estimated to remain flat (2% QoQ and 10% YoY) on moderation in NII growth Growth (YoY %) 17.6 45.9 17.2 (2,833bps) 37bps Advances 3,428,570 2,899,237 3,270,570 18.3 4.8 Growth (YoY %) 18.3 21.3 19.9 (302bps) (165bps) Deposits 3,847,890 3,361,202 3,687,930 14.5 4.3	Net Income	79,175	68,231	76,916	16.0	2.9	
Opex 37,804 30,656 36,492 23.3 3.6 PPOP 41,370 37,575 40,423 10.1 2.3 Growth (YoY %) 10.1 11.1 9.7 (102bps) 45bps Provision 9,295 10,301 9,693 (9.8) (4.1) PAT 24,024 20,434 23,014 17.6 4.4 PPOP estimated to remain flat (2% QoQ and 10% YoY) on moderation in NII growth Growth (YoY %) 17.6 45.9 17.2 (2,833bps) 37bps Advances 3,428,570 2,899,237 3,270,570 18.3 4.8 Growth (YoY %) 18.3 21.3 19.9 (302bps) (165bps) Deposits 3,847,890 3,361,202 3,687,930 14.5 4.3 ** **Moderation in NII and sticky opex likely to decelerate PAT growth and sticky op	Growth (YoY %)	16.0	15.8	17.0	20bps	(100bps)	Lingiko provinue quartore NIM likoly to como undor como proceuro
PPOP 41,370 37,575 40,423 10.1 2.3 the yield on asset Growth (YoY %) 10.1 11.1 9.7 (102bps) 45bps Provision 9,295 10,301 9,693 (9.8) (4.1) PAT 24,024 20,434 23,014 17.6 4.4 PPOP estimated to remain flat (2% QoQ and 10% YoY) on moderation in NII growth Growth (YoY %) 17.6 45.9 17.2 (2,833bps) 37bps The yield on asset Advances 3,428,570 2,899,237 3,270,570 18.3 4.8 Credit cost may show some improvement on QoQ (managem guidance of 130bps for FY24) Deposits 3,847,890 3,361,202 3,687,930 14.5 4.3 Moderation in NII and sticky opex likely to decelerate PAT growth stream of the piech state of 130bps for FY24)	Opex	37,804	30,656	36,492	23.3	3.6	
Growth (YoY %) 10.1 11.1 9.7 (102bps) 45bps Provision 9,295 10,301 9,693 (9.8) (4.1) PAT 24,024 20,434 23,014 17.6 4.4 PPOP estimated to remain flat (2% QoQ and 10% YoY) on moderation in NII growth Growth (YoY %) 17.6 45.9 17.2 (2,833bps) 37bps Advances 3,428,570 2,899,237 3,270,570 18.3 4.8 Credit cost may show some improvement on QoQ (managem guidance of 130bps for FY24) Deposits 3,847,890 3,361,202 3,687,930 14.5 4.3 Moderation in NII and sticky opex likely to decelerate PAT growth streams of the provision of the prov	PPOP	41,370	37,575	40,423	10.1	2.3	·
PAT 24,024 20,434 23,014 17.6 4.4 PPOP estimated to remain flat (2% QoQ and 10% YoY) on moderation in NII growth Growth (YoY %) 17.6 45.9 17.2 (2,833bps) 37bps Today of the control of the contr	Growth (YoY %)	10.1	11.1	9.7	(102bps)	45bps	•
Growth (YoY %) 17.6 45.9 17.2 (2,833bps) 37bps moderation in NII growth Advances 3,428,570 2,899,237 3,270,570 18.3 4.8 • Credit cost may show some improvement on QoQ (managem guidance of 130bps for FY24) Deposits 3,847,890 3,361,202 3,687,930 14.5 4.3 • Moderation in NII growth	Provision	9,295	10,301	9,693	(9.8)	(4.1)	C/I ratio likely to remain elevated at 41.1%
Advances 3,428,570 2,899,237 3,270,570 18.3 4.8 Credit cost may show some improvement on QoQ (managem guidance of 130bps for FY24) Deposits 3,847,890 3,361,202 3,687,930 14.5 4.3 Moderation in NII and sticky opex likely to decelerate PAT groups of the part of the	PAT	24,024	20,434	23,014	17.6	4.4	 PPOP estimated to remain flat (2% QoQ and 10% YoY) on
Growth (YoY %) 18.3 21.3 19.9 (302bps) (165bps) guidance of 130bps for FY24) Deposits 3,847,890 3,361,202 3,687,930 14.5 4.3 Moderation in NII and sticky opex likely to decelerate PAT growth 4.3 4.3	Growth (YoY %)	17.6	45.9	17.2	(2,833bps)	37bps	moderation in NII growth
Growth (YoY %) 18.3 21.3 19.9 (302bps) (165bps) guidance of 130bps for FY24) Deposits 3,847,890 3,361,202 3,687,930 14.5 4.3 Moderation in NII and sticky opex likely to decelerate PAT growth	Advances	3,428,570	2,899,237	3,270,570	18.3	4.8	Credit cost may show some improvement on QoQ (management)
 Moderation in NII and sticky opex likely to decelerate PAT groups 	Growth (YoY %)	18.3	21.3	19.9	(302bps)	(165bps)	guidance of 130bps for FY24)
	Deposits	3,847,890	3,361,202	3,687,930	14.5	4.3	Moderation in NII and sticky oney likely to decelerate PAT growth
Growth (YoY %) 14.5 14.6 13.4 (10bps) 110bps	Growth (YoY %)	14.5	14.6	13.4	(10bps)	110bps	
14101 (70) 4.0 4.4 4.7 200ps (20ps) · · · · · · · · · · ·	NIM (%)	4.6	4.4	4.7	20bps	(2bps)	Expect improvement in asset quality on sequential basis while PCR
C-D Ratio (%) 89.1 86.3 88.7 285bps 42bps remains stable	C-D Ratio (%)	89.1	86.3	88.7	285bps	42bps	remains stable
C/I ratio (%) 47.7 44.9 47.4 282bps 30bps	C/I ratio (%)	47.7	44.9	47.4	282bps	30bps	
Credit Cost 1.1 1.5 1.2 (35bps) (10bps)	Credit Cost	1.1	1.5	1.2	(35bps)	(10bps)	
GNPA (%) 1.8 2.0 1.9 (20bps) (14bps)	GNPA (%)	1.8	2.0	1.9	(20bps)	(14bps)	
NNPA (%) 0.5 0.6 (7bps) (5bps)	NNPA (%)	0.5	0.6	0.6	(7bps)	(5bps)	
PCR (%) 71.0 70.2 70.6 80bps 41bps	PCR (%)	71.0	70.2	70.6	80bps	41bps	

Fig 8 – FB

(Rs mn)	Q4FY24E	Q4FY23	Q3FY24	YoY (%)	QoQ (%)	Comment
NII	21,975	19,093	21,234	15.1	3.5	Business growth likely to continue its strong momentum with
Growth (YoY %)	15.1	25.2	8.5	(1,009bps)	657bps	advances growth of 20% YoY and Deposit growth of 18% YoY
Other Income	8,390	7,339	8,626	14.3	(2.7)	Margin to remain stable sequentially despite increase in cost as no
Net Income	30,365	26,432	29,859	14.9	1.7	major deposit rate repricing on the cards
Growth (YoY %)	14.9	32.8	19.9	(1,793bps)	(501bps)	 Opex to remain elevated, expect C/l ratio to jump by 325bps QoQ
Opex	16,736	13,086	15,486	27.9	8.1	- Opex to remain elevated, expect Critatio to jump by 323bps QoQ
PPOP	13,629	13,346	14,373	2.1	(5.2)	 Sticky operational cost likely to hamper PPOP (likely to remain
Growth (YoY %)	2.1	67.2	12.8	(6,508bps)	(1,068bps)	muted at 2% YoY)
Provision	1,225	1,167	912	5.0	34.3	Credit cost likely to remain stable
PAT	9,278	9,026	10,067	2.8	(7.8)	 Increased operational cost likely to drag PAT on QoQ (down 8%)
Growth (YoY %)	2.8	67.0	25.3	(6,419bps)	(2,249bps)	
Advances	2,091,618	1,744,469	1,991,850	19.9	5.0	 Asset quality to remain stable with PCR at 72%
Growth (YoY %)	19.9	20.4	18.4	(47bps)	146bps	
Deposits	2,525,830	2,133,860	2,395,910	18.4	5.4	
Growth (YoY %)	18.4	17.4	19.0	93bps	(59bps)	
NIM (%)	3.1	3.2	3.1	(12bps)	(1bps)	
C-D Ratio (%)	82.8	81.8	83.1	106bps	(33bps)	
C/I ratio (%)	55.1	49.5	51.9	561bps	325bps	
Credit Cost	0.2	0.3	0.2	(3bps)	5bps	
GNPA (%)	2.2	2.4	2.3	(16bps)	(9bps)	
NNPA (%)	0.6	0.7	0.6	(7bps)	(2bps)	
PCR (%)	72.2	71.2	72.3	100bps	(5bps)	



Fig 9 - SBIN

(Rs mn)	Q4FY24E	Q4FY23	Q3FY24	YoY (%)	QoQ (%)	Comment
NII	410,565	403,925	398,157	1.6	3.1	Expect healthy loan growth (in line with industry average) driven by
Growth (YoY %)	1.6	29.5	4.6	(2,783bps)	(295bps)	retail and SME
Other Income	145,862	139,614	114,589	4.5	27.3	Expect further improvement in deposit mobilisation with increase in
Net Income	556,427	543,539	512,746	2.4	8.5	term deposit rates
Growth (YoY %)	2.4	26.2	3.5	(2,380bps)	(114bps)	Continued deposit rate repricing likely to keep margin under
Opex	318,286	297,328	309,386	7.0	2.9	pressure
PPOP	238,142	246,211	203,361	(3.3)	17.1	·
Growth (YoY %)	(3.3)	24.9	(19.4)	(2,815bps)	1,609bps	Some moderation expected in operational cost front, likely to soften
Provision	18,897	33,157	6,879	(43.0)	174.7	C/I Ratio for the quarter (absence of wage bill provision)
PAT	162,680	166,945	91,640	(2.6)	77.5	PPOP likely to get support from lower operational cost with healthy
Growth (YoY %)	(2.6)	83.2	(35.5)	(8,574bps)	3,293bps	topline line growth
Advances	36,791,597	31,992,693	35,195,143	15.0	4.5	 Expect 13bps sequential increase in credit cost
Growth (YoY %)	15.0	17.0	15.1	(202bps)	(9bps)	- Convential rice in the DAT was backed by lawer apprehings and
Deposits	50,209,878	44,237,778	47,622,207	13.5	5.4	 Sequential rise in the PAT was backed by lower operational cost and stable credit cost
Growth (YoY %)	13.5	9.2	13.0	431bps	48bps	and stable credit cost
NIM (%)	2.9	3.2	2.9	(30bps)	1bps	
C-D Ratio (%)	73.3	72.3	73.9	96bps	(63bps)	
C/I ratio (%)	57.2	54.7	60.3	250bps	(314bps)	
Credit Cost	0.2	0.2	0.1	5bps	13bps	
GNPA (%)	2.3	2.8	2.4	(52bps)	(16bps)	
NNPA (%)	0.7	0.7	0.6	0bps	3bps	
PCR (%)	75.0	76.4	74.2	(139bps)	83bps	

Fig 10 - RBK

(Rs mn)	Q4FY24E	Q4FY23	Q3FY24	YoY (%)	QoQ (%)	Comment
NII	16,098	12,112	15,459	32.9	4.1	Continued momentum on loan growth while we expect substantial
Growth (YoY %)	32.9	7.1	34.6	2,585bps	(173bps)	growth on the deposits side as the focus remains on increased
Other Income	8,174	6,741	7,776	21.3	5.1	deposits mobilisation
Net Income	24,272	18,853	23,234	28.7	4.5	Expect margin to remain stable with upward biased as expected
Growth (YoY %)	28.7	14.8	31.5	1,398bps	(278bps)	increase in yield on asset will offset increase in cost of funds
Opex	16,237	12,915	15,582	25.7	4.2	 Opex likely to remain elevated QoQ, while C/I ratio to remain stable
PPOP	8,035	5,938	7,653	35.3	5.0	at 67%
Growth (YoY %)	35.3	(9.7)	34.9	4,499bps	39bps	
Provision	3,679	2,347	4,581	56.7	(19.7)	 Provision to decline on sequential basis on higher base
PAT	3,289	2,711	2,331	21.3	41.1	 PAT likely to jump 41% YoY mainly supported by lower provision
Growth (YoY %)	21.3	37.0	11.5	(1,568bps)	979bps	
Advances	835,491	702,094	799,490	19.0	4.5	
Growth (YoY %)	19.0	17.0	19.9	203bps	(89bps)	
Deposits	1,034,540	848,865	927,460	21.9	11.5	
Growth (YoY %)	21.9	7.4	13.5	1,443bps	842bps	
NIM (%)	5.4	4.6	5.3	72bps	3bps	
C-D Ratio (%)	80.8	82.7	86.2	(195bps)	(544bps)	
C/I ratio (%)	66.9	68.5	67.1	(161bps)	(17bps)	
Credit Cost	1.8	1.4	2.3	43bps	(55bps)	
GNPA (%)	3.1	3.4	3.1	(31bps)	(6bps)	
NNPA (%)	0.8	1.1	0.8	(32bps)	(2bps)	
PCR (%)	75.0	68.1	75.1	692bps	(8bps)	



Fig 11 - DCBB

(Rs mn)	Q4FY24E	Q4FY23	Q3FY24	YoY (%)	QoQ (%)	Comment
NII	4,996	4,860	4,740	2.8	5.4	Bank likely to maintain its strong business growth momentum on
Growth (YoY %)	2.8	27.7	6.3	(2,491bps)	(346bps)	sequential basis
Other Income	1,372	1,223	1,237	12.1	10.9	Sequential rise in other income to support total income
Net Income	6,368	6,083	5,977	4.7	6.5	
Growth (YoY %)	4.7	22.8	10.4	(1,813bps)	(570bps)	 We expect retail focus business to keep operational cost elevated though some moderation visible in C/I ratio QoQ
Opex	4,045	3,643	3,862	11.0	4.7	though some moderation visible in Chilatio QoQ
PPOP	2,324	2,439	2,115	(4.8)	9.9	 Credit cost likely to remain flat with minor upward bias
Growth (YoY %)	(4.8)	10.5	9.0	(1,521bps)	(1,371bps)	 PAT likely to grow by 7% QoQ while it would be down by 5% YoY
Provision	498	525	410	(5.1)	21.5	Asset quality to remain stable with increased provision
PAT	1,354	1,422	1,266	(4.8)	7.0	- Asset quality to remain stable with increased provision
Growth (YoY %)	(4.8)	25.4	11.2	(3,013bps)	(1,595bps)	
Advances	407,756	343,807	389,510	18.6	4.7	
Growth (YoY %)	18.6	18.2	18.2	44bps	44bps	
Deposits	491,568	412,389	471,200	19.2	4.3	
Growth (YoY %)	19.2	18.9	19.3	33bps	(7bps)	
NIM (%)	3.4	4.0	3.4	(59bps)	5bps	
C-D Ratio (%)	83.0	83.4	82.7	(42bps)	29bps	
C/I ratio (%)	63.5	59.9	64.6	362bps	(110bps)	
Credit Cost	0.5	0.6	0.4	(12bps)	7bps	
GNPA (%)	3.4	3.2	3.4	24bps	0bps	
NNPA (%)	1.2	1.0	1.2	19bps	1bps	
PCR (%)	65.0	68.2	65.1	(321bps)	(13bps)	

Fig 12 – BANDHAN

(Rs mn)	Q4FY24E	Q4FY23	Q3FY24	YoY (%)	QoQ (%)	Comment
NII	27,090	24,718	25,254	9.6	7.3	Expect strong advances growth on sequential basis (12% QoQ)
Growth (YoY %)	9.6	(2.7)	21.4	1,228bps	(1,179bps)	while up 18% YoY
Other Income	6,453	6,291	5,452	2.6	18.4	 Deposit growth outpaced credit growth significantly with 25% YoY
Net Income	33,543	31,009	30,705	8.2	9.2	and 15% QoQ with realignment of deposit rates
Growth (YoY %)	8.2	(11.5)	(1.4)	1,968bps	956bps	Operational cost to remain sticky as retail focus on business model
Opex	15,066	13,053	14,152	15.4	6.5	- Operational cost to remain sticky as retail locus on business model
PPOP	18,477	17,957	16,553	2.9	11.6	 Credit cost to improve sequentially due to seasonal impact (H2
Growth (YoY %)	2.9	(28.8)	(13.9)	3,168bps	1,678bps	likely to remain better in terms of recovery and upgradation)
Provision	7,358	7,348	6,840	0.1	7.6	 PAT likely to grow by 5% QoQ and 16% YoY dragged by elevated
PAT	8,473	8,083	7,327	4.8	15.6	operational cost
Growth (YoY %)	4.8	(57.5)	152.2	6,233bps	(14,734bps)	Asset quality may witness some improvement on sequential basis
Advances	1,234,035	1,047,568	1,101,800	17.8	12.0	with higher upgradation and recovery in stress
Growth (YoY %)	17.8	11.5	19.6	633bps	(184bps)	
Deposits	1,351,947	1,080,693	1,174,200	25.1	15.1	
Growth (YoY %)	25.1	12.2	14.8	1,291bps	1,030bps	
NIM (%)	7.0	7.1	7.0	(16bps)	(2bps)	
C-D Ratio (%)	91.3	96.9	93.8	(566bps)	(256bps)	
C/I ratio (%)	44.9	42.1	46.1	282bps	(117bps)	
Credit Cost	2.5	3.0	2.6	(47bps)	(6bps)	
GNPA (%)	6.8	4.9	7.0	198bps	(17bps)	
NNPA (%)	2.0	1.2	2.2	85bps	(19bps)	
PCR (%)	72.0	76.8	70.0	(482bps)	199bps	



Fig 13 – IDFCBK

(Rs mn)	Q4FY24E	Q4FY23	Q3FY24	YoY (%)	QoQ (%)	Comment
NII	44,048	35,968	42,866	22.5	2.8	Advances growth to remain strong at 27% YoY and 4% QoQ
Growth (YoY %)	22.5	34.7	30.5	(1,228bps)	(801bps)	 In line with advances deposit mobilisation to improve sequentially
Other Income	16,483	13,975	15,166	17.9	8.7	with realignment of deposit rates
Net Income	60,531	49,942	58,031	21.2	4.3	·
Growth (YoY %)	21.2	42.7	30.8	(2,147bps)	(957bps)	 Expect minor improvement in operational efficiency as reducing operational cost would be the key lever to improve overall
Opex	43,127	34,356	42,407	25.5	1.7	performance
PPOP	17,404	15,587	15,625	11.7	11.4	·
Growth (YoY %)	11.7	88.6	23.9	(7,692bps)	(1,227bps)	No major asset quality concern. We expect some improvement in
Provision	6,612	4,824	6,548	37.1	1.0	credit cost
PAT	8,256	8,026	7,157	2.9	15.4	Sequential jump in PAT would be driven by higher operational
Growth (YoY %)	2.9	134.2	18.4	(13,133bps)	(1551bps)	efficiency
Advances	1,923,237	1,517,945	1,855,030	26.7	3.7	Asset quality likely to remain stable
Growth (YoY %)	26.7	28.8	26.1	(209bps)	60bps	, , ,
Deposits	1,967,067	1,446,373	1,825,490	36.0	7.8	
Growth (YoY %)	36.0	36.9	37.2	(92bps)	(122bps)	
NIM (%)	6.6	6.6	6.7	7bps	(10bps)	
C-D Ratio (%)	97.8	104.9	101.6	(718bps)	(385bps)	
C/I ratio (%)	71.2	68.8	73.1	246bps	(183bps)	
Credit Cost	1.4	1.3	1.5	11bps	(5bps)	
GNPA (%)	2.0	2.5	2.0	(51bps)	(4bps)	
NNPA (%)	0.7	0.9	0.7	(16bps)	2bps	
PCR (%)	67.0	66.4	66.9	57bps	12bps	

Glossary

Glossary of Abbreviations					
AUCA	Advance Under Collection Account	MSME	Micro, Small and Medium Enterprises		
AIF	Alternative Investment Fund	мтм	Mark to Market		
CASA	Current Account and Savings Account	NII	Net Interest Income		
CAR	Capital Adequacy Ratio	NIM	Net Interest Margin		
CET1	Common Equity Tier 1	NNPA	Net Non-Performing Assets		
CD	Credit-Deposit Ratio	PCR	Provision Coverage Ratio		
CoF	Cost of Funds	PPOP	Pre-Provision Operating Profit		
C/I	Cost-Income Ratio	PSU	Public Sector Unit		
EBLR	External Benchmark-based Lending Rate	RBI	Reserve Bank of India		
ECL	Expected Credit Loss	RWA	Risk-weighted Assets		
GNPA	Gross Non-Performing Assets	SLR	Statutory Liquidity Ratio		
LCR	Liquidity Coverage Ratio	SMA	Special Mention Account		
MCLR	Marginal Cost of Funds-based Lending Rate	SME	Small and Medium-sized Enterprises		



NOT FOR DISTRIBUTION, DIRECTLY OR INDIRECTLY, IN OR INTO THE UNITED STATES OF AMERICA ("US") OR IN OR INTO ANY OTHER JURISDICTION IF SUCH AN ACTION IS PROHIBITED BY APPLICABLE LAW.

Disclaimer

Name of the Research Entity: BOB Capital Markets Limited

Registered office Address: 1704, B Wing, Parinee Crescenzo, G Block, BKC, Bandra East, Mumbai 400051

SEBI Research Analyst Registration No: INH000000040 valid till 03 February 2025

Brand Name: BOBCAPS

Trade Name: www.barodaetrade.com CIN: U65999MH1996GOI098009

Logo:



Investments in securities market are subject to market risks. Read all the related documents carefully before investing.

Registration granted by SEBI and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors.

Recommendation scale: Recommendations and Absolute returns (%) over 12 months

BUY - Expected return >+15%

HOLD - Expected return from -6% to +15%

SELL - Expected return <-6%

Note: Recommendation structure changed with effect from 21 June 2021

Our recommendation scale does not factor in short-term stock price volatility related to market fluctuations. Thus, our recommendations may not always be strictly in line with the recommendation scale as shown above.

Analyst certification

The research analyst(s) authoring this report hereby certifies that (1) all of the views expressed in this research report accurately reflect his/her personal views about the subject company or companies and its or their securities, and (2) no part of his/her compensation was, is, or will be, directly or indirectly, related to the specific recommendation(s) or view(s) in this report. Analysts are not registered as research analysts by FINRA and are not associated persons of BOB Capital Markets Limited (BOBCAPS).

General disclaimers

BOBCAPS is engaged in the business of Stock Broking and Investment Banking. BOBCAPS is a member of the National Stock Exchange of India Limited and BSE Limited and is also a SEBI-registered Category I Merchant Banker. BOBCAPS is a wholly owned subsidiary of Bank of Baroda which has its various subsidiaries engaged in the businesses of stock broking, lending, asset management, life insurance, health insurance and wealth management, among others.

BOBCAPS's activities have neither been suspended nor has it defaulted with any stock exchange authority with whom it has been registered in the last five years. BOBCAPS has not been debarred from doing business by any stock exchange or SEBI or any other authority. No disciplinary action has been taken by any regulatory authority against BOBCAPS affecting its equity research analysis activities.

BOBCAPS is also a SEBI-registered intermediary for the broking business having SEBI Single Registration Certificate No.: INZ000159332 dated 20 November 2017.

BOBCAPS prohibits its analysts, persons reporting to analysts, and members of their households from maintaining a financial interest in the securities or derivatives of any companies that the analysts cover. Additionally, BOBCAPS prohibits its analysts and persons reporting to analysts from serving as an officer, director, or advisory board member of any companies that the analysts cover.

Our salespeople, traders, and other professionals may provide oral or written market commentary or trading strategies to our clients that reflect opinions contrary to the opinions expressed herein, and our proprietary trading and investing businesses may make investment decisions that are inconsistent with the recommendations expressed herein. In reviewing these materials, you should be aware that any or all of the foregoing, among other things, may give rise to real or potential conflicts of interest. Additionally, other important information regarding our relationships with the company or companies that are the subject of this material is provided herein.

This material should not be construed as an offer to sell or the solicitation of an offer to buy any security in any jurisdiction. We are not soliciting any action based on this material. It is for the general information of BOBCAPS's clients. It does not constitute a personal recommendation or take into account the particular investment objectives, financial situations, or needs of individual clients. Before acting on any advice or recommendation in this material, clients should consider whether it is suitable for their particular circumstances and, if necessary, seek professional advice. BOBCAPS research reports follow rules laid down by Securities and Exchange Board of India and individuals employed as research analysts are separate from other employees who are performing sales trading, dealing, corporate finance advisory or any other activity that may affect the independence of its research reports.

The price and value of the investments referred to in this material and the income from them may go down as well as up, and investors may realize losses on any investments. Past performance is not a guide for future performance, future returns are not guaranteed and a loss of original capital may occur. BOBCAPS does not provide tax advice to its clients, and all investors are strongly advised to consult with their tax advisers regarding any potential investment in certain transactions — including those involving futures, options, and other derivatives as well as non-investment-grade securities — that give rise to substantial risk and are not suitable for all investors. The material is based on information that we consider reliable, but we do not represent that it is accurate or complete, and it should not be relied on as such. Opinions expressed are our current opinions as of the date appearing on this material only. We endeavour to update on a reasonable basis the information discussed in this material, but regulatory, compliance, or other reasons may prevent us from doing so.

We and our affiliates, officers, directors, and employees, including persons involved in the preparation or issuance of this material, may from time to time have "long" or "short" positions in, act as principal in, and buy or sell the securities or derivatives thereof of companies mentioned herein and may from time to time add to or dispose of any such securities (or investment). We and our affiliates may assume an underwriting commitment in the securities of companies discussed in this document (or in related investments), may sell them to or buy them from customers on a principal basis, and may also perform or seek to perform investment banking or advisory services for or relating to these companies and may also be represented in the supervisory board or any other committee of these companies.

For the purpose of calculating whether BOBCAPS and its affiliates hold, beneficially own, or control, including the right to vote for directors, one per cent or more of the equity shares of the subject company, the holdings of the issuer of the research report is also included.

BOBCAPS and its non-US affiliates may, to the extent permissible under applicable laws, have acted on or used this research to the extent that it relates to non-US issuers, prior to or immediately following its publication. Foreign currency denominated securities are subject to fluctuations in exchange rates that could have an adverse effect on the value or price of or income derived from the investment. In addition, investors in securities such as ADRs, the value of which are influenced by foreign currencies, effectively assume currency risk. In addition, options involve risks and are not suitable for all investors. Please ensure that you have read and understood the Risk disclosure document before entering into any derivative transactions.

No part of this material may be (1) copied, photocopied, or duplicated in any form by any means or (2) redistributed without BOBCAPS's prior written consent.



Company-specific disclosures under SEBI (Research Analysts) Regulations, 2014

The research analyst(s) or his/her relatives do not have any material conflict of interest at the time of publication of this research report.

BOBCAPS or its research analyst(s) or his/her relatives do not have any financial interest in the subject company. BOBCAPS or its research analyst(s) or his/her relatives do not have actual/beneficial ownership of one per cent or more securities in the subject company at the end of the month immediately preceding the date of publication of this report.

The research analyst(s) has not received any compensation from the subject company or third party in the past 12 months in connection with research report/activities. Compensation of the research analyst(s) is not based on any specific merchant banking, investment banking or brokerage service transactions.

BOBCAPS or its research analyst(s) is not engaged in any market making activities for the subject company.

The research analyst(s) has not served as an officer, director or employee of the subject company.

BOBCAPS or its associates may have material conflict of interest at the time of publication of this research report.

BOBCAPS's associates may have financial interest in the subject company. BOBCAPS's associates may hold actual / beneficial ownership of one per cent or more securities in the subject company at the end of the month immediately preceding the date of publication of this report.

BOBCAPS or its associates may have managed or co-managed a public offering of securities for the subject company or may have been mandated by the subject company for any other assignment in the past 12 months.

BOBCAPS may have received compensation from the subject company in the past 12 months. BOBCAPS may from time to time solicit or perform investment banking services for the subject company. BOBCAPS or its associates may have received compensation from the subject company in the past 12 months for services in respect of managing or co-managing public offerings, corporate finance, investment banking or merchant banking, brokerage services or other advisory services in a merger or specific transaction. BOBCAPS or its associates may have received compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company in the past 12 months.

Other disclaimers

BOBCAPS and MAYBANK (as defined below) make no representation or warranty, express or implied, as to the accuracy or completeness of any information obtained from third parties and expressly disclaim the merchantability, suitability, quality and fitness of this report. The information in this report has not been independently verified, is provided on an "as is" basis, should not be relied on by you in connection with any contract or commitment, and should not be used as a substitute for enquiries, procedures and advice which ought to be undertaken by you. This report also does not constitute an offer or solicitation to buy or sell any securities referred to herein and you should not construe this report as investment advice. All opinions and estimates contained in this report constitute BOBCAPS's judgment as of the date of this report and are subject to change without notice, and there is no obligation on BOBCAPS or MAYBANK to update this report upon issuance. This report and the information contained herein may not be reproduced, redistributed, disseminated or copied by any means without the prior consent of BOBCAPS and MAYBANK.

To the full extent permitted by law neither BOBCAPS, MAYBANK nor any of their respective affiliates, nor any other person, accepts any liability howsoever arising, whether in contract, tort, negligence, strict liability or any other basis, including without limitation, direct or indirect, special, incidental, consequential or punitive damages arising from any use of this report or the information contained herein. By accepting this report, you agree and undertake to fully indemnify and hold harmless BOBCAPS and MAYBANK from and against claims, charges, actions, proceedings, losses, liabilities, damages, expenses and demands (collectively, the "Losses") which BOBCAPS and/or MAYBANK may incur or suffer in any jurisdiction including but not limited to those Losses incurred by BOBCAPS and/or MAYBANK as a result of any proceedings or actions brought against them by any regulators and/or authorities, and which in any case are directly or indirectly occasioned by or result from or are attributable to anything done or omitted in relation to or arising from or in connection with this report.

Distribution into the United Kingdom ("UK"):

This research report will only be distributed in the United Kingdom, in accordance with the applicable laws and regulations of the UK, by Maybank Securities (London) Ltd) ("MSL") who is authorised and regulated by the Financial Conduct Authority ("FCA") in the United Kingdom (MSL and its affiliates are collectively referred to as "MAYBANK"). BOBCAPS is not authorized to directly distribute this research report in the UK.

This report has not been prepared by BOBCAPS in accordance with the UK's legal and regulatory requirements.

This research report is for distribution only to, and is solely directed at, selected persons on the basis that those persons: (a) are eligible counterparties and professional clients of MAYBANK as selected by MAYBANK solely at its discretion; (b) have professional experience in matters relating to investments falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005, as amended from time to time (the "Order"), or (c) fall within Article 49(2)(a) to (d) (high net worth companies, unincorporated associations, etc. as mentioned in the stated Article) of the Order; (all such persons together being referred to as "relevant persons").

This research report is directed only at relevant persons and must not be acted on or relied on by any persons who are not relevant persons. Any investment or investment activity to which this material relates is available only to relevant persons and will be engaged in only with relevant persons.

The relevant person as recipient of this research report is not permitted to reproduce, change, remove, pass on, distribute or disseminate the data or make it available to third parties without the written permission of BOBCAPS or MAYBANK. Any decision taken by the relevant person(s) pursuant to the research report shall be solely at their costs and consequences and BOBCAPS and MAYBANK shall not have any liability of whatsoever nature in this regard.

No distribution into the US:

This report will not be distributed in the US and no US person may rely on this communication.

Other jurisdictions:

This report has been prepared in accordance with SEBI (Research Analysts) Regulations and not in accordance with local regulatory requirements of any other jurisdiction. In any other jurisdictions, this report is only for distribution (subject to applicable legal or regulatory restrictions) to professional, institutional or sophisticated investors as defined in the laws and regulations of such jurisdictions by Maybank Securities Pte Ltd. (Singapore) and / or by any broker-dealer affiliate or such other affiliate as determined by Malayan Banking Berhad.

If the recipient of this report is not as specified above, then it should not act upon this report and return the same to the sender.

By accepting this report, you agree to be bound by the foregoing limitations.