

BUY
TP: Rs 1,252 | A 18%

**AXIS BANK** 

Banking

24 January 2024

# Profits subdued despite strong business growth

- NII growth subdued at 9% YoY despite credit/deposit growth of 22%/18%, due to a high cost of funds
- Reported NIM declined 10bps QoQ to 4%; higher opex and provisions slowed PAT growth to ~3% YoY and QoQ
- Maintain BUY with revised TP of Rs 1,252 (vs. Rs 1,155), set at 1.7x
   FY26E ABV (vs. 1.9x on FY25E)

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**Robust business growth:** AXSB's advances increased 22% YoY (+4% QoQ) during Q3FY24 on the back of robust growth in the retail segment at 27% YoY while SME loans grew 22% YoY. Corporate loans saw a modest 4% uptick. Retail growth was mainly fuelled by rural lending (+34%), LAP (+32%), personal loans (+28%) and small business banking (+40%). Deposits increased 18.5% YoY (+5% QoQ) driven by term deposits, which led to a 240bps YoY drop in CASA ratio to 42% (still amongst the best in industry). We raise our loan estimates by 3% each in FY24/FY25 and project a credit/deposit CAGR of 17%/19% over FY23-FY26.

**NIM down QoQ, opex rises:** Reported NIM declined 10bps sequentially to 4% on a higher cost of deposits. The bank expects a further rise in deposit cost for the next 1-2 quarters, though an increasing share of high-yielding assets may offset some of the pressure. AXSB indicated that NIM is likely to hold at current levels with some downward bias. Other income grew 10% QoQ backed by trading gains and a better performance from DCM business. Opex increased 36% YoY on higher volumes.

**Asset quality steady:** Despite an increase in slippages to Rs 37.1bn from Rs 32.5bn in Q2, GNPA improved to 1.6% due to the upgrade of a large restructured corporate account. NNPA was flat at 0.4% and PCR declined 165bps QoQ to 77.8%. Credit cost (ex-AIF provision of Rs 1.8bn) was flat at 38bps.

**Adequately capitalised for growth:** CET1 stood at 13.7% (CAR at 16.6%), and AXSB is confident of funding credit growth internally (added 39bps of CET1 in 9MFY24 despite using 70bps to meet regulatory changes).

**Maintain BUY:** AXSB continues to deliver a healthy performance backed by a sustained focus on growth, healthy portfolio mix, stable asset quality and steady investment in network expansion. We introduce FY26 forecasts and roll valuations forward, translating to a new SOTP-based TP of Rs 1,252 from Rs 1,155, set at 1.7x FY26E ABV (vs. 1.9x on FY25E) using the Gordon Growth Model. Our target includes Rs 133/sh as the value of subsidiaries.

## **Key changes**

Target	Rating
<b>A</b>	< ▶

Ticker/Price	AXSB IN/Rs 1,059
Market cap	US\$ 39.8bn
Free float	92%
3M ADV	US\$ 115.6mn
52wk high/low	Rs 1,152/Rs 814
Promoter/FPI/DII	8%/55%/29%

Source: NSE | Price as of 24 Jan 2024

### **Key financials**

Y/E 31 Mar	FY23A	FY24E	FY25E
Net interest income	429,457	499,177	584,054
NII growth (%)	29.6	16.2	17.0
Adj. net profit (Rs mn)	95,797	241,498	277,785
EPS (Rs)	31.2	78.4	90.1
Consensus EPS (Rs)	31.2	77.8	87.5
P/E (x)	34.0	13.5	11.8
P/BV (x)	2.6	2.2	1.9
ROA (%)	8.0	1.7	1.7
ROE (%)	8.0	17.8	17.3

Source: Company, Bloomberg, BOBCAPS Research

### Stock performance



Source: NSE





Fig 1 – Quarterly snapshot: Income statement

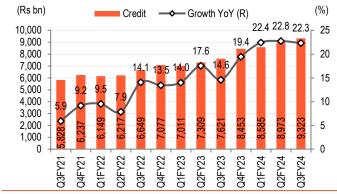
(Rs mn)	Q3FY23	Q4FY23	Q1FY24	Q2FY24	Q3FY24	YoY (%)	QoQ (%)
Income Statement							
Interest Income	170,910	183,124	201,347	212,563	223,645	30.9	5.2
Income on investments	45,849	48,349	47,830	47,998	50,894	11.0	6.0
Int. on bal. with RBI & inter-bank funds & Others	5,505	8,225	6,391	5,701	5,073	(7.9)	(11.0)
Interest income	222,264	239,698	255,568	266,262	279,611	25.8	5.0
Interest expense	107,671	122,276	135,980	143,116	154,290	43.3	7.8
Net interest income	114,593	117,422	119,588	123,146	125,322	9.4	1.8
Growth YoY (%)	32.4	33.1	27.4	18.9	9.4	(2,308bps)	(950bps)
Fee Income	41,010	46,760	44,880	49,630	51,700	26.1	4.2
Trading gains/(losses)	4,280	830	5,190	(1,010)	2,910	(32.0)	(388.1)
Forex Income	-	-	-	-	-	-	-
Others	1,360	1,363	803	1,721	938	(31.0)	(45.5)
Non-interest income	46,654	48,953	50,873	50,341	55,548	19.1	10.3
Growth YoY (%)	21.5	15.9	69.6	27.7	19.1	(242bps)	(867bps)
Total income	161,248	166,375	170,460	173,486	180,870	12.2	4.3
Growth YoY (%)	29.1	27.6	37.7	21.3	12.2	(1,690bps)	(914bps)
Staff expenses	22,811	21,636	26,885	26,098	27,113	18.9	3.9
Other operating expenses	45,662	53,063	55,432	61,070	62,344	36.5	2.1
Operating expenses	68,473	74,699	82,317	87,168	89,457	30.6	2.6
Pre-Provisioning Profit (PPoP)	92,775	91,676	88,144	86,319	91,412	(1.5)	5.9
Growth YoY (%)	50.6	41.8	49.7	11.9	(1.5)	(5,204bps)	(1,334bps)
Provisions	14,377	3,058	10,349	8,146	10,283	(28.5)	26.2
Growth YoY (%)	7.7	(69.0)	188.0	48.2	(28.5)	(3,618bps)	(7,664bps)
Exceptional Item	-	124,898	-	-	-	NA	Na
РВТ	78,398	88,618	77,795	78,173	81,129	3.5	3.8
Tax	19,867	21,004	19,824	19,537	20,418	2.8	4.5
PAT	58,531	(57,284)	57,971	58,636	60,711	3.7	3.5
Growth YoY (%)	61.9	(239.1)	40.5	10.0	3.7	(5,822bps)	(629bps)
Per Share							
FV (Rs)	2	2	2	2	2	0.0	0.0
EPS (Rs)	19	(19)	19	19	20	3.4	3.5
Book Value (Rs)	426	408	427	446	466	9.4	4.6
Course: Company PORCARS Research							



Fig 2 – Quarterly snapshot: Balance sheet & other key metrics

(Rs mn)	Q3FY23	Q4FY23	Q1FY24	Q2FY24	Q3FY24	YoY (%)	QoQ (%)
Deposits	8,481,733	9,469,452	9,416,897	9,555,564	10,048,995	18.5	5.2
Growth YoY (%)	9.9	15.2	17.2	17.9	18.5	856bps	63bps
Advances	7,620,755	8,453,028	8,585,114	8,973,470	9,322,864	22.3	3.9
Growth YoY (%)	14.6	19.4	22.4	22.8	22.3	771bps	(44bps)
Investment	3,051,031	2,888,148	2,853,967	2,956,907	3,090,699	1.3	4.5
Equity	1,310,089	1,254,167	1,314,927	1,373,499	1,437,288	9.7	4.6
Assets	12,235,089	13,173,255	13,028,386	13,389,135	13,985,407	14.3	4.5
Growth YoY (%)	9.9	12.1	13.0	13.0	14.3	438bps	134bps
Yield (%)							
Yield on Funds	7.98	8.06	8.28	8.56	8.63	65bps	7bps
Cost of Funds	4.26	4.52	4.84	5.08	5.27	102bps	19bps
Spread	3.73	3.54	3.44	3.48	3.36	(37bps)	(12bps)
Net Interest Margin (calc.)	4.12	3.95	3.88	3.96	3.87	(25bps)	(9bps)
Ratios (%)							
Other Income / Net Income	28.9	29.4	29.8	29.0	30.7	178bps	169bps
Cost to Income ratio	42.5	44.9	48.3	50.2	49.5	700bps	(79bps)
CASA ratio	44.5	47.2	45.5	43.3	42.1	(239bps)	(117bps)
C/D ratio	89.8	89.3	91.2	93.9	92.8	293bps	(113bps)
Investment to Assets	24.9	21.9	21.9	22.1	22.1	(284bps)	2bps
Assets Quality							
GNPA	199,610	186,042	181,582	167,567	158,930	(20.4)	(5.15)
NNPA	38,301	35,589	37,036	34,413	35,269	(7.9)	2.5
Provision	161,309	150,453	144,547	133,155	123,661	(23.3)	(7.1)
GNPA (%)	2.38	2.02	1.96	1.73	1.58	(80bps)	(15bps)
NNPA (%)	0.47	0.39	0.41	0.36	0.36	(11bps)	0bps
PCR (%)	80.8	80.9	79.6	79.5	77.8	(300bps)	(165bps)
Others							
Branches	4,849	4,903	4,945	5,152	5,252	403	100
ATMs	15,674	15,953	15,798	15,806	15,931	257	125
Employees	87,575	91,583	94,766	99,372	99,650	12,075	278

Fig 3 - Strong credit growth driven by retail



Source: Company, BOBCAPS Research

Fig 4 – Deposit growth led by term deposits

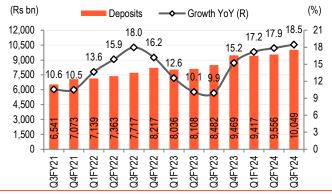
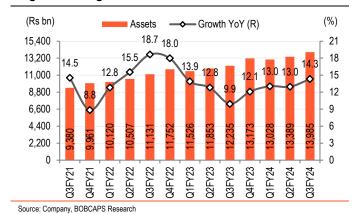




Fig 5 - Asset growth at 14% YoY



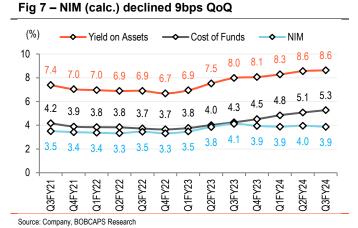
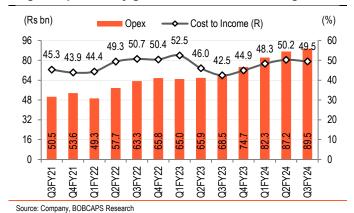


Fig 9 - Opex mainly grew on account of volume growth



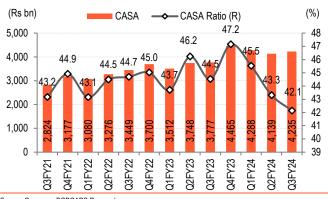
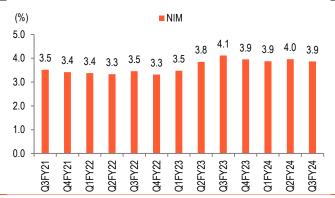


Fig 6 - CASA grew 12% YoY

Fig 8 - NIM (calc.) to sustain at 3.8% over FY24E-FY25E



Source: Company, BOBCAPS Research

Fig 10 - Opex cost limited PPOP growth

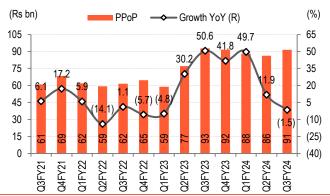




Fig 11 - Despite higher Slippages GNPA improved

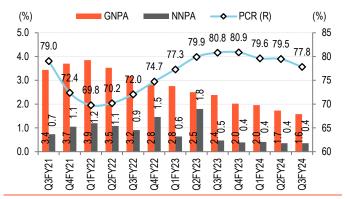
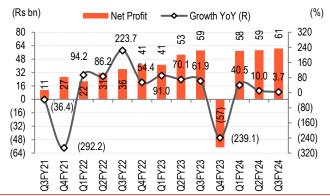
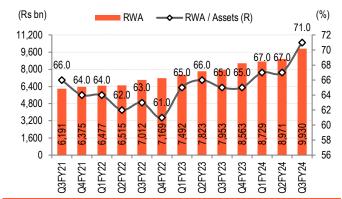


Fig 13 - PAT up 4% YoY



Source: Company, BOBCAPS Research

Fig 15 - RWA increase on regulatory changes



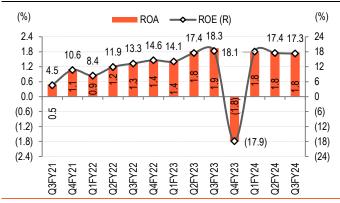
Source: Company, BOBCAPS Research

Fig 12 - Credit cost normalising



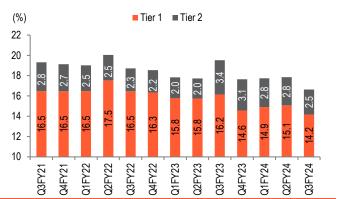
Source: Company, BOBCAPS Research

Fig 14 - Return ratios remain healthy



Source: Company, BOBCAPS Research

Fig 16 - Consumed 70 bps towards rise in RWA





# **Earnings call highlights**

### **Asset quality**

- AXSB has not drawn on Covid-related provisions during Q3FY24 and has no plans to do so in the near term. This provides a cushion of 39bps towards CET1.
- Slippages increased to Rs 37.1bn vs. Rs 32.5bn in Q2FY24, while upgrades and recoveries stood at Rs 45.8bn vs. Rs 46.5bn in Q2.
- A large corporate account was upgraded during Q3 which was earlier restructured,
   leading to improvement in GNPA and offsetting some increase in credit cost as well.
- The fund-based BB-&-below book stood at 0.3% of loans.
- Non-NPA provisions amounted to Rs 119.8bn vs. Rs 117.6bn in Q2, of which Covid-related and restructuring provisions stood at Rs 50.1bn and Rs 5.9bn respectively. The unsecured retail book has been fully provided for.
- Standard asset coverage was 1.3%. All provisions by GNPA ratio is 153%, rising 1385bps YoY.

## Loans and deposits

- Management is confident of expanding its balance sheet 400-600bps above the system in the midterm but believes quarterly volatility in growth is inevitable.
- The bank's RWA-to-asset ratio rose to 71% in Q3 from 67% in Q2 due to a 370bps impact from the regulatory change in risk weights.
- Of the loan book, 69% is floating rate and 48% fixed rate the latter will mature in less than 12 months. Further, 15% is inked to MCLR, 3% to other EBLR, 1% to the base rate and 31% is fixed.
- LCR was in the range of 115-120% and AXSB indicated a greater focus on LCR rather than LDR.
- In a deposit-constrained environment, the bank plans to focus on high-yielding business to optimise margins.

## NIM

- Reported NIM declined by 10bps to 4% during the quarter, mainly due to a higher
  cost of deposits. Management expects some pressure from cost of funds for the
  next 1-2 quarters but has seen moderation in marginal cost of funding.
- Margin drivers would be a shift toward high-yielding retail loans along with a declining Rural Infrastructure Development Fund (RIDF) book.

## **Operating parameters**

- AXSB is targeting a 2.1% cost-to-assets ratio in the medium term on the back of enhanced productivity, operating leverage and a cost-efficient loan mix.
- The bank has added 100 branches during the quarter and 350 over 9MFY24 and will continue to invest in network building.
- Technology-related expenses formed 9% of Q3 opex.



# Valuation methodology

AXSB's profitability during Q3FY24 was modest due to an increased cost of funds and higher provisions, but business growth held strong with further improvement in asset quality. Benefits from the Citi card business acquisition are also starting to materialise. Further, the bank's CAR stood at a healthy 16.6% (CET1 at 13.7%) as of Q3 and management is confident of funding credit growth internally.

We raise our FY24/FY25 loan estimates by 3% each given robust growth in Q3FY24 and increase deposit forecasts by 1%/2%. This apart, we introduce FY26 estimates for the bank, wherein we project a credit and deposit CAGR of 17% and 19% respectively over FY23-FY26 led by the retail segment. NIM (Calc.) is projected to hold at current levels of 3.8% over our forecast period, and we expect an NII/PAT CAGR of 22%/50% with healthy asset quality.

AXSB continues to deliver a healthy performance backed by a sustained focus on growth, healthy portfolio mix, stable asset quality and steady investment in network expansion. We maintain BUY with a revised SOTP-based TP of Rs 1,252 (vs. Rs 1,155), set at 1.7x FY26E ABV (vs. 1.9x on FY25E) using the Gordon Growth Model. Our target includes Rs 133/sh as the value of subsidiaries.

Fig 17 - Revised estimates

(Da)	Nev	N	Old		Change	: (%)
(Rs mn)	FY24E	FY25E	FY24E	FY25E	FY24E	FY25E
Loans	10,236,617	12,079,209	9,974,574	11,690,200	2.6	3.3
Deposits	11,173,953	13,095,873	11,069,790	12,863,095	0.9	1.8
Assets	15,181,922	17,803,720	14,852,374	17,336,006	2.2	2.7
NII	499,177	584,054	484,073	565,544	3.1	3.3
PPOP	364,765	431,623	374,382	452,976	(2.6)	(4.7)
Provisions	41,980	60,253	41,462	58,495	1.3	3.0
PAT	241,498	277,785	249,024	295,072	(3.0)	(5.9)

Source: BOBCAPS Research

Fig 18 - Key operational assumptions

Parameter (%)	FY23	FY24E	FY25E	FY26E
Advances Growth	19.4	21.1	18.0	17.2
Net Interest Income Growth	29.6	16.2	17.0	17.0
PPoP Growth	(20.0)	84.3	18.3	18.6
PAT Growth	(26.5)	152.1	15.0	16.7
NIM	3.7	3.7	3.7	3.7
GNPA	2.2	1.5	1.4	1.3
CAR	17.6	15.7	15.3	15.4



Fig 19 – Valuation summary

Business	Valuation	Holdings (%)	Value (Rs/sh)
Axis Bank	1.7x FY26E ABV	100	1,119
Axis AMC	7.2% of AUM	75	46
Axis Finance	1.8x FY26E ABV	100	32
Axis Capital	20x FY26E EPS	100	24
Axis Securities	15x FY26E EPS	100	14
Max Life	2.1x FY26E P/EV	13	17
Total	•	•	1,252

# Fig 20 - Valuation assumptions

Gordon growth model	(%)
Return on Equity (RoE)	6.3
Cost of Equity (Ke)	5.0
Growth (Period 1)	1.2
Growth (Long Term)	12.4
Initial High Growth Period (yrs)	15.0
Dividend Payout (Period 1)	10.0
Dividend Payout (Long Term)	20.0
Factor 1	6.0
Factor 2	60.0
Justified P/BV Multiple	1.7

Source: BOBCAPS Research

# **Key risks**

Key downside risks to our estimates are:

- any sudden delinquency in the mid-corporate and SME segments, resulting in higher provision requirements, and
- inability to manage cost of funds, which may drag down NIM as well as overall profitability.

# Sector recommendation snapshot

Company	Ticker	Market Cap (US\$ bn)	Price (Rs)	Target (Rs)	Rating
Axis Bank	AXSB IN	39.8	1,059	1,252	BUY
Bandhan Bank	BANDHAN IN	4.4	224	276	BUY
Federal Bank	FB IN	4.2	142	189	BUY
HDFC Bank	HDFCB IN	133.6	1,456	1,896	BUY
ICICI Bank	ICICIBC IN	85.3	999	1,189	BUY
Indusind Bank	IIB IN	14.1	1,491	1,952	BUY
Kotak Mahindra Bank	KMB IN	46.7	1,789	2,100	BUY
RBL Bank	RBK IN	1.9	260	309	BUY
State Bank of India	SBIN IN	67.2	618	747	BUY

Source: BOBCAPS Research, NSE | Price as of 24 Jan 2024



# **Glossary**

Glossary of	Glossary of Abbreviations					
AUCA	Advance Under Collection Account	LCR	Liquidity Coverage Ratio			
ARC	Asset Reconstruction Company	LDR	Loan/Deposit Ratio			
BRDS	Bills Rediscounting Scheme	MCLR	Marginal Cost of Funds-based Lending Rate			
CASA	Current Account and Savings Account	MTM	Mark to Market			
CAR	Capital Adequacy Ratio	NII	Net Interest Income			
CET1	Common Equity Tier 1	NIM	Net Interest Margin			
CD	Credit-Deposit Ratio	NNPA	Net Non-Performing Assets			
C/I	Cost-Income Ratio	PCR	Provision Coverage Ratio			
CBG	Commercial Banking Group	PPOP	Pre-Provision Operating Profit			
DCM	Debt Capital Market	PSU	Public Sector Unit			
EBLR	External Benchmark-based Lending Rate	RWA	Risk-Weighted Assets			
ECL	Expected Credit Loss	SBB	Small Business Banking			
GNPA	Gross Non-Performing Assets	SLR	Statutory Liquidity Ratio			
IBPC	Interbank Participation Certificate	SMA	Special Mention Account			
LAP	Loans against Property	SME	Small and Medium-sized Enterprises			



# **Financials**

Income Statement					
Y/E 31 Mar (Rs mn)	FY22A	FY23A	FY24E	FY25E	FY26E
Net interest income	331,322	429,457	499,177	584,054	683,247
NII growth (%)	13.3	29.6	16.2	17.0	17.0
Non-interest income	152,205	165,009	215,096	255,639	301,247
Total income	483,528	594,466	714,274	839,693	984,494
Operating expenses	236,108	396,560	349,509	408,070	472,476
PPOP	247,420	197,906	364,765	431,623	512,018
PPOP growth (%)	7.0	(20.0)	84.3	18.3	18.6
Provisions	73,595	28,848	41,980	60,253	78,708
PBT	173,826	169,058	322,784	371,370	433,309
Tax	43,571	73,262	81,287	93,585	109,194
Reported net profit	130,255	95,797	241,498	277,785	324,115
Adjustments	0	0	0	0	0
Adjusted net profit	130,255	95,797	241,498	277,785	324,115

Balance Sheet					
Y/E 31 Mar (Rs mn)	FY22A	FY23A	FY24E	FY25E	FY26E
Equity capital	6,139	6,154	6,168	6,168	6,168
Reserves & surplus	1,145,601	1,248,013	1,458,457	1,736,242	2,060,358
Net worth	1,151,741	1,254,167	1,464,625	1,742,410	2,066,526
Deposits	8,217,209	9,469,452	11,173,953	13,095,873	15,322,172
Borrowings	1,851,339	1,863,000	1,997,136	2,176,879	2,418,512
Other liab. & provisions	531,493	586,636	546,207	788,557	1,010,495
Total liab. & equities	11,751,781	13,173,255	15,181,922	17,803,720	20,817,704
Cash & bank balance	1,109,871	1,064,108	928,504	1,092,142	1,321,439
Investments	2,755,972	2,888,148	3,284,904	3,797,253	4,357,774
Advances	7,076,960	8,453,028	10,236,617	12,079,209	14,156,832
Fixed & Other assets	808,978	767,971	731,898	835,116	981,659
Total assets	11,751,781	13,173,255	15,181,922	17,803,720	20,817,704
Deposit growth (%)	17.7	15.2	18.0	17.2	17.0
Advances growth (%)	15.2	19.4	21.1	18.0	17.2

Per Share					
Y/E 31 Mar (Rs)	FY22A	FY23A	FY24E	FY25E	FY26E
EPS	42.5	31.2	78.4	90.1	105.1
Dividend per share	1.0	1.0	2.1	2.7	3.2
Book value per share	375.2	407.6	474.9	565.0	670.1

Valuations Ratios						
Y/E 31 Mar (x)	FY22A	FY23A	FY24E	FY25E	FY26E	
P/E	24.9	34.0	13.5	11.8	10.1	
P/BV	2.8	2.6	2.2	1.9	1.6	
Dividend yield (%)	0.1	0.1	0.2	0.3	0.3	

DuPont Analysis						
Y/E 31 Mar (%)	FY22A	FY23A	FY24E	FY25E	FY26E	
Net interest income	3.1	3.4	3.5	3.5	3.5	
Non-interest income	1.4	1.3	1.5	1.6	1.6	
Operating expenses	2.2	3.2	2.5	2.5	2.4	
Pre-provisioning profit	2.3	1.6	2.6	2.6	2.7	
Provisions	0.7	0.2	0.3	0.4	0.4	
PBT	1.6	1.4	2.3	2.3	2.2	
Tax	0.4	0.6	0.6	0.6	0.6	
ROA	1.2	0.8	1.7	1.7	1.7	
Leverage (x)	10.0	10.4	10.4	10.3	10.1	
ROE	12.0	8.0	17.8	17.3	17.0	

Ratio Analysis						
Y/E 31 Mar	FY22A	FY23A	FY24E	FY25E	FY26E	
YoY growth (%)						
Net interest income	13.3	29.6	16.2	17.0	17.0	
Pre-provisioning profit	7.0	(20.0)	84.3	18.3	18.6	
EPS	89.7	(26.6)	151.5	14.9	16.7	
Profitability & Return rat	tios (%)					
Net interest margin	3.9	3.8	3.9	3.9	3.9	
Fees / Avg. assets	35.2	33.1	37.9	38.8	39.0	
Cost-Income	48.8	66.7	48.9	48.6	48.0	
ROE	12.0	8.0	17.8	17.3	17.0	
ROA	1.2	8.0	1.7	1.7	1.7	
Asset quality (%)						
GNPA	3.0	2.2	1.5	1.4	1.3	
NNPA	0.8	0.4	0.3	0.3	0.3	
Slippage ratio	3.3	2.1	1.8	1.8	1.7	
Credit cost	1.1	0.4	0.4	0.5	0.6	
Provision coverage	74.2	80.5	77.7	79.9	79.9	
Ratios (%)						
Credit-Deposit	86.1	89.3	91.6	92.2	92.4	
Investment-Deposit	33.5	30.5	29.4	29.0	28.4	
CAR	18.5	17.6	15.7	15.3	15.4	
Tier-1	16.3	14.6	13.4	13.3	13.5	



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BUY - Expected return >+15%

HOLD - Expected return from -6% to +15%

SELL - Expected return <-6%

Note: Recommendation structure changed with effect from 21 June 2021

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### Ratings and Target Price (3-year history): AXIS BANK (AXSB IN)



B - Buy, H - Hold, S - Sell, A - Add, R - Reduce

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