

BUY TP: Rs 1,155 | ▲ 15%

**AXIS BANK** 

Banking

27 October 2023

## Steady growth but costs elevated

- Q2 NII up 19% YoY led by strong business growth, aiding a 10% rise in PAT despite a spike in opex due to card-related costs
- Reported NIM flat at 4.1% as higher yields fully offset the rise in cost of funds from deposit repricing
- We broadly retain business growth estimates and maintain BUY with a TP of Rs 1,155 (unchanged), set at 1.9x FY25E ABV

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Robust business growth: AXSB's advances grew 23% YoY (+5% QoQ) during Q2FY24 on the back of robust growth in SME loans at 27% YoY while the retail/corporate book grew 23%/21% YoY. Deposits increased 18% YoY (+2% QoQ) with a 220bps sequential decline in CASA ratio to 43.3%. We continue to project a credit/deposit CAGR of 18%/16% over FY23-FY25.

NIM stable QoQ, opex rises: Reported NIM held steady sequentially at 4.1% as a 15bps QoQ rise in cost of funds was fully offset by a higher yield on assets. AXSB indicated that its marginal cost of funding is stabilising but repricing the deposit book would continue for a while longer. Additionally, the bank has guided for improvement in full-year margins as the loan mix shifts towards high-yielding retail assets. Operating expenses spiked 32% YoY in Q2, with management citing one-off costs in the cards business. Even so, opex is guided to remain high for FY24 as the bank continues to invest in network development.

Asset quality steady: Controlled slippages (Rs 32.5bn vs. Rs 40bn in Q1) and higher upgrades and recovery (Rs 46.5bn vs. Rs 44.3bn in Q1) led to lower provisions. Credit cost thus reduced to 38bps from 49bps in Q1 and GNPA/NNPA improved by 23bps/5bps QoQ to 1.7%/0.4%. PCR was flat at 79.5%. Management foresees no risks to major asset quality and clarified that it has no low-ticket (<Rs 50k) unsecured personal loans on its books. To bake in the results, we factor in a revised credit cost forecast of 45bps for FY24 (from 54bps earlier) and retain our estimate for FY25 at 54bps.

Maintain BUY: AXSB continues to deliver a solid performance backed by a sustained focus on growth, healthy portfolio mix, stable asset quality and steady investment in network expansion. Benefits from the Citi card business acquisition is also starting to materialise. The bank is well capitalised to fund its aggressive growth and we expect return ratios to expand substantially to 1.8%/18% ROA/ROE by FY25 from 0.8%/8% in FY23. We continue to value the stock at 1.9x FY25E ABV (Gordon Growth Model) and maintain our TP of Rs 1,155, which includes Rs 114/sh as the value of subsidiaries.

### **Key changes**

Target	Rating	
<b>∢</b> ►	<b>∢</b> ▶	

Ticker/Price	AXSB IN/Rs 1,003
Market cap	US\$ 37.5bn
Free float	92%
3M ADV	US\$ 112.6mn
52wk high/low	Rs 1,048/Rs 814
Promoter/FPI/DII	8%/53%/29%

Source: NSE | Price as of 27 Oct 2023

### **Key financials**

FY23A	FY24E	FY25E
429,457	484,073	565,544
29.6	12.7	16.8
95,797	249,024	295,072
31.2	80.9	95.9
31.2	77.9	89.1
32.2	12.4	10.5
2.5	2.1	1.7
0.8	1.8	1.8
8.0	18.1	17.9
	429,457 29.6 95,797 31.2 31.2 32.2 2.5 0.8	429,457 484,073   29.6 12.7   95,797 249,024   31.2 80.9   31.2 77.9   32.2 12.4   2.5 2.1   0.8 1.8

Source: Company, Bloomberg, BOBCAPS Research

### Stock performance



Source: NSE





Fig 1 – Quarterly snapshot: Income statement

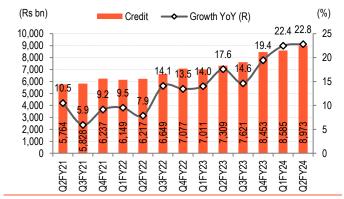
(Rs mn)	Q2FY23	Q3FY23	Q4FY23	Q1FY24	Q2FY24	QoQ (%)	YoY (%)
Income Statement							
Interest Income	152,574	170,910	183,124	201,347	212,563	5.6	39.3
Income on investments	44,775	45,849	48,349	47,830	47,998	0.4	7.2
Int. on bal. with RBI & inter-bank funds & Others	5,041	5,505	8,225	6,391	5,701	(10.8)	13.1
Interest income	202,389	222,264	239,698	255,568	266,262	4.2	31.6
Interest expense	98,787	107,671	122,276	135,980	143,116	5.2	44.9
Net interest income	103,603	114,593	117,422	119,588	123,146	3.0	18.9
Growth YoY (%)	31.1	32.4	33.1	27.4	18.9	(857bps)	(1,227bps)
Non-interest income	39,412	46,654	48,953	50,873	50,341	(1.0)	27.7
Growth YoY (%)	3.8	21.5	15.9	69.6	27.7	(4,190bps)	2,397bps
Non-interest income (Ex-Trading income)	40,272	42,374	48,123	45,683	51,351	12.4	27.5
Total income	143,014	161,248	166,375	170,460	173,486	1.8	21.3
Growth YoY (%)	22.2	29.1	27.6	37.7	21.3	(1,635bps)	(94bps)
Staff expenses	21,667	22,811	21,636	26,885	26,098	(2.9)	20.5
Other operating expenses	44,186	45,662	53,063	55,432	61,070	10.2	38.2
Operating expenses	65,852	68,473	74,699	82,317	87,168	5.9	32.4
Pre-Provisioning Profit (PPoP)	77,162	92,775	91,676	88,144	86,319	(2.1)	11.9
Growth YoY (%)	30.2	50.6	41.8	49.7	11.9	(3,786bps)	(1,830bps)
Pre-Provisioning Profit (Ex- Trading income)	78,022	88,495	90,846	82,954	87,329	5.3	11.9
Growth YoY (%)	43.0	52.7	45.7	26.6	11.9	(1,464bps)	(3,110bps)
Provisions	5,498	14,377	3,058	10,349	8,146	(21.3)	48.2
Growth YoY (%)	(68.3)	7.7	(69.0)	188.0	48.2	(13982bps)	11,648bps
Exceptional Item	-	-	124,898	-	-	Na	NA
РВТ	71,664	78,398	88,618	77,795	78,173	0.5	9.1
Tax	18,367	19,867	21,004	19,824	19,537	(1.4)	6.4
PAT	53,298	58,531	(57,284)	57,971	58,636	1.1	10.0
Growth YoY (%)	70.1	61.9	(239.1)	40.5	10.0	(3,051bps)	(6,008bps)
Per Share							
FV (Rs)	2	2	2	2	2	0.0	0.0
EPS (Rs)	19	19	(19)	19	19	1.1	(0.1)
Book Value (Rs)	406	426	408	427	446	4.4	9.7



Fig 2 - Quarterly snapshot: Balance sheet & other key metrics

Balance sheet (Rs mn)	Q2FY23	Q3FY23	Q4FY23	Q1FY24	Q2FY24	QoQ (%)	YoY (%)
Deposits	8,108,067	8,481,733	9,469,452	9,416,897	9,555,564	1.5	17.9
Growth YoY (%)	10.1	9.9	15.2	17.2	17.9	66bps	773bps
Advances	7,308,748	7,620,755	8,453,028	8,585,114	8,973,470	4.5	22.8
Growth YoY (%)	17.6	14.6	19.4	22.4	22.8	33bps	522bps
Investment	2,876,207	3,051,031	2,888,148	2,853,967	2,956,907	3.6	2.8
Equity	1,248,622	1,310,089	1,254,167	1,314,927	1,373,499	4.5	10.0
Assets	11,852,725	12,235,089	13,173,255	13,028,386	13,389,135	2.8	13.0
Growth YoY (%)	12.8	9.9	12.1	13.0	13.0	(7bps)	16bps
Yield (%)							
Yield on Funds	7.52	7.98	8.06	8.28	8.56	27bps	104bps
Cost of Funds	4.02	4.26	4.52	4.84	5.08	24bps	106bps
Spread	3.50	3.73	3.54	3.44	3.48	4bps	(2bps)
Net Interest Margin (calc.)	3.85	4.12	3.95	3.88	3.96	8bps	11bps
Ratios (%)							
Other Income / Net Income	27.6	28.9	29.4	29.8	29.0	(83bps)	146bps
Cost to Income ratio	46.0	42.5	44.9	48.3	50.2	195bps	420bps
CASA ratio	46.2	44.5	47.2	45.5	43.3	(222bps)	(292bps)
C/D ratio	90.1	89.8	89.3	91.2	93.9	274bps	377bps
Investment to Assets	24.3	24.9	21.9	21.9	22.1	18bps	(218bps)
Assets Quality							
GNPA	198,937	199,610	186,042	181,582	167,567	(7.72)	(15.8)
NNPA	39,955	38,301	35,589	37,036	34,413	(7.1)	(13.9)
Provision	158,982	161,309	150,453	144,547	133,155	(7.9)	(16.2)
GNPA (%)	2.50	2.38	2.02	1.96	1.73	(23bps)	(77bps)
NNPA (%)	1.80	0.47	0.39	0.41	0.36	(5bps)	(144bps)
PCR (%)	79.9	80.8	80.9	79.6	79.5	(14bps)	(45bps)
Slippages (%)	2.10	2.22	2.14	2.23	1.74	(49bps)	(36bps)
Others							
Branches	4,760	4,849	4,903	4,945	5,152	207	392
ATMs	16,043	15,674	15,953	15,798	15,806	8	(237)
Employees	88,540	87,575	91,583	94,766	99,372	4,606	10,832
Source: Company BORCAPS Research							

Fig 3 – Strong credit growth in Q2FY24 driven by midcorporate and SME segments



Source: Company, BOBCAPS Research

Fig 4 – Deposit growth led by Term deposits

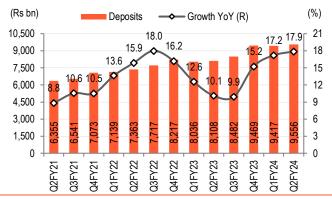
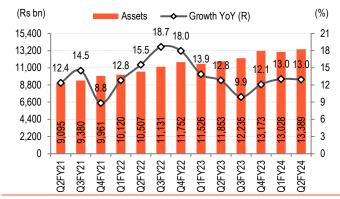


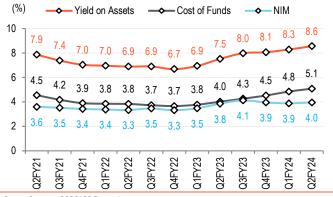


Fig 5 - Asset growth at 13% YoY



Source: Company, BOBCAPS Research

Fig 7 - NIM (calc.) increased 8bps QoQ



Source: Company, BOBCAPS Research

Fig 9 – revised actuarial valuation in card pushed up opex

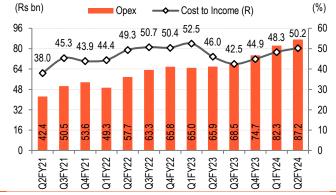
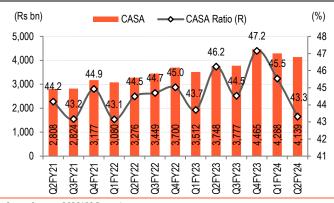
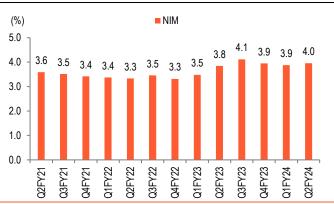


Fig 6 - CASA grew 10% YoY



Source: Company, BOBCAPS Research

Fig 8 - NIM (calc.) to sustain at 3.7% over FY24E-FY25E



Source: Company, BOBCAPS Research

Fig 10 - Opex cost limited PPOP growth

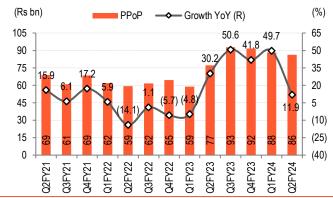
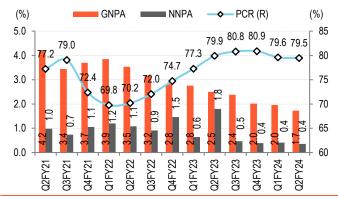


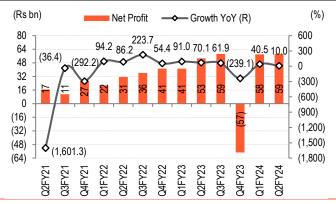


Fig 11 - Lower slippages led asset quality improvment



Source: Company, BOBCAPS Research

Fig 13 - PAT up 10% YoY



Source: Company, BOBCAPS Research

Fig 15 – Bank guiding RWA to stable at 67%

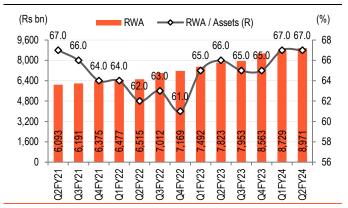
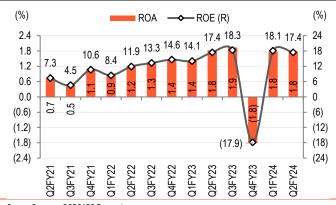


Fig 12 - Credit cost normalising



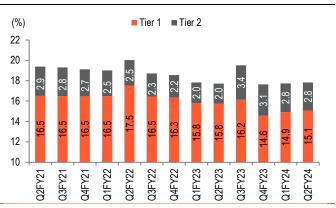
Source: Company, BOBCAPS Research

Fig 14 - Return ratios remain strong



Source: Company, BOBCAPS Research

Fig 16 - Well capitalised to fund growth





# **Earnings call highlights**

### **Asset quality**

- AXSB has not drawn on Covid-related provisions during Q2FY24 and has no plans to do so in the near term.
- Management affirmed that AXSB's personal loan book does not carry loans with ticket size below Rs 50,000 and that it foresees no major asset quality concerns in this book.
- Controlled slippages (Rs 32.5bn vs. Rs 40bn in Q1) and higher upgrades and recovery (Rs 46.5bn vs. Rs 44.3bn) aided sequential improvement in GNPA and NNPA ratios.
- The fund-based and non-fund-based BB-&-below book stood at Rs 34.3bn and Rs 13.3bn respectively (vs. Rs 36.5bn and Rs 13.8bn respectively in Q1), whereas the investment book below BB grade stood at Rs 6.6bn (vs. Rs 7.9bn in Q1). The restructured book totalled Rs 17.6bn (vs. Rs 19.1bn in Q1), with Rs 15.3bn from retail and Rs 2.2bn from the commercial banking group (CBG).
- Non-NPA provisions amounted to Rs 117.6bn, of which Covid-related and restructuring provisions stood at Rs 50.1bn and Rs 6.5bn respectively.
- Standard asset coverage of 1.3%, All provisions by GNPA ratio is 150% improving 1128 bps YOY

## Loans and deposits

- Management expects system-level credit growth (ex-HDFC merger) of 13% YoY in FY24 and believes AXSB will grow 400-600bps faster than industry in the medium term.
- The bank's RWA-to-asset ratio stood at 67%, indicating a conservative risk profile despite an increase in the unsecured book
- Of the loan book, 69% is floating rate and 47% fixed rate the latter will mature in less than 12 months.
- LCR was in the range 115-120% and AXSB indicated a greater focus on LCR rather than LDR.
- Credit card spends in Q2 grew 72% YoY and 4% QoQ.

### NII and NIM

The bank's marginal cost of funding has stabilised while the base book needs a few more quarters to be repriced. Accordingly, management expects the rise in cost of funds to moderate and the shift toward high-yielding retail loans to further contribute to NIM. Margin drivers would also include a declining RIDF book.

# **Operating parameters**

 Increased prudence in the actuarial valuation of card reward points pushed up operating expenses in Q2, which management indicated is non-recurring nature.

### **AXIS BANK**



- AXSB is targeting a 2.1% cost-to-assets ratio in the medium term on the back of enhanced productivity, operating leverage and a cost-efficient loan mix.
- With steady growth in the wholesale book, the wholesale-to-retail mix stands at 42:58 and is guided to be more cost efficient going forward.
- AXSB has added 204 branches during the quarter and will continue to invest in network building.
- Technology-related expenses formed 8.5% of total Q2 opex.



# Valuation methodology

AXSB continues to deliver a solid performance backed by a sustained focus on growth, healthy portfolio mix, stable asset quality and steady investment in network expansion. Benefits from the Citi card business acquisition is also starting to materialise. The bank is well capitalised to fund its aggressive growth with CRAR/tier-1 at 17.8%1% and a RWA-to-assets ratio of 67% in Q2FY24, leading us to model for a substantial expansion in return ratios to 1.8%/18% ROA/ROE by FY25 from 0.8%/8% in FY23.

We broadly retain our credit and deposit growth estimates for FY24/FY25 while raising NII and other income forecasts to factor in an increasing share of high-yielding assets in the portfolio along with higher fee income. This leads to a 2%/5% rise in our FY24/FY25 PAT estimates. We also introduce FY26 forecasts for AXSB. We continue to value the stock at 1.9x FY25E ABV (Gordon Growth Model) for an unchanged TP of Rs 1,155, which includes Rs 114/sh as the value of subsidiaries. Maintain BUY.

Fig 17 - Revised estimates

(Rs mn)	Ne	ew .	Old		Change	Change (%)	
(KS IIII)	FY24E	FY25E	FY24E	FY25E	FY24E	FY25E	
Loans	9,974,574	11,690,200	9,898,496	11,502,053	0.8	1.6	
Deposits	11,069,790	12,863,095	11,088,728	12,752,038	(0.2)	0.9	
Assets	14,852,374	17,336,006	14,957,381	17,473,595	(0.7)	(8.0)	
NII	484,073	565,544	502,010	568,590	(3.6)	(0.5)	
PPOP	374,382	452,976	377,364	431,583	(0.8)	5.0	
Provisions	41,462	58,495	49,549	57,781	(16.3)	1.2	
PAT	249,024	295,072	245,206	279,604	1.6	5.5	

Source: BOBCAPS Research

Fig 18 - Key operational assumptions

Parameter (%)	FY23	FY24E	FY25E	FY26E
Advances Growth	19.4	18.0	17.2	16.8
Net Interest Income Growth	29.6	12.7	16.8	16.0
PPoP Growth	(20.0)	89.2	21.0	18.5
PAT Growth	(26.5)	160.0	18.5	16.8
NIM	3.7	3.7	3.8	3.7
GNPA	2.2	1.8	1.7	1.6
CAR	17.6	17.4	17.4	17.6

Source: Company, BOBCAPS Research

Fig 19 - Valuation summary

Business	Valuation	Holdings (%)	Value (Rs/sh)
Axis Bank	1.9x FY25E ABV	100	1,041
Axis AMC	6.2% of AUM	75	38
Axis Finance	1.8x FY25E ABV	100	27
Axis Capital	20x FY25E EPS	100	19
Axis Securities	15x FY25E EPS	100	12
Max Life	2.1x FY25E P/EV	13	17
Total		•	1,155



Fig 20 – Valuation assumptions (Gordon growth model)

Parameter	Assumptions
Return on Equity (RoE)	15.4
Cost of Equity (Ke)	12.4
Growth (Period 1)	12.3
Growth (Long Term)	6.1
Initial High Growth Period (yrs)	10.0
Dividend Payout (Period 1)	20.0
Dividend Payout (Long Term)	60.0
Factor 1	2.0
Factor 2	10.2
Justified P/BV Multiple	1.9

Source: BOBCAPS Research

# **Key risks**

Key downside risks to our estimates are:

- any sudden delinquency in the mid-corporate and SME segments, resulting in higher provision requirements, and
- inability to manage cost of funds, which may drag down NIM as well as overall profitability.

# Sector recommendation snapshot

Company	Ticker	Market Cap (US\$ bn)	Price (Rs)	Target (Rs)	Rating
Axis Bank	AXSB IN	37.5	1,003	1,155	BUY
DCB Bank	DCBB IN	0.4	116	144	BUY
Federal Bank	FB IN	3.6	140	180	BUY
HDFC Bank	HDFCB IN	134.8	1,469	1,929	BUY
ICICI Bank	ICICIBC IN	77.6	913	1,090	BUY
Indusind Bank	IIB IN	13.6	1,441	1,755	BUY
Kotak Mahindra Bank	KMB IN	41.2	1,703	2,007	BUY
RBL Bank	RBK IN	1.7	226	258	HOLD
State Bank of India	SBIN IN	60.9	561	729	BUY

Source: BOBCAPS Research, NSE | Price as of 27 Oct 2023



# **Glossary**

Glossary of	Glossary of Abbreviations					
AUCA	Advance Under Collection Account	LDR	Loan/Deposit Ratio			
ARC	Asset Reconstruction Company	MCLR	Marginal Cost of Funds-based Lending Rate			
BRDS	Bills Rediscounting Scheme	МТМ	Mark to Market			
CASA	Current Account and Savings Account	NII	Net Interest Income			
CAR	Capital Adequacy Ratio	NIM	Net Interest Margin			
CET1	Common Equity Tier 1	NNPA	Net Non-Performing Assets			
CD	Credit-Deposit Ratio	PCR	Provision Coverage Ratio			
C/I	Cost-Income Ratio	PPOP	Pre-Provision Operating Profit			
CBG	Commercial Banking Group	PSU	Public Sector Unit			
EBLR	External Benchmark-based Lending Rate	RIDF	Rural Infrastructure Development Fund			
ECL	Expected Credit Loss	RWA	Risk-Weighted Assets			
GNPA	Gross Non-Performing Assets	SBB	Small Business Banking			
IBPC	Interbank Participation Certificate	SLR	Statutory Liquidity Ratio			
LAP	Loans against Property	SMA	Special Mention Account			
LCR	Liquidity Coverage Ratio	SME	Small and Medium-sized Enterprises			



# **Financials**

Fixed & Other assets

Deposit growth (%)

Advances growth (%)

Total assets

Income Statement					
Y/E 31 Mar (Rs mn)	FY22A	FY23A	FY24E	FY25E	FY26E
Net interest income	331,322	429,457	484,073	565,544	656,090
NII growth (%)	13.3	29.6	12.7	16.8	16.0
Non-interest income	152,205	165,009	210,192	251,069	292,309
Total income	483,528	594,466	694,266	816,613	948,400
Operating expenses	236,108	396,560	319,884	363,638	411,691
PPOP	247,420	197,906	374,382	452,976	536,709
PPOP growth (%)	7.0	(20.0)	89.2	21.0	18.5
Provisions	73,595	28,848	41,462	58,495	76,033
PBT	173,826	169,058	332,920	394,481	460,676
Tax	43,571	73,262	83,896	99,409	116,090
Reported net profit	130,255	95,797	249,024	295,072	344,586
Adjustments	0	0	0	0	0
Adjusted net profit	130,255	95,797	249,024	295,072	344,586
Balance Sheet					
Y/E 31 Mar (Rs mn)	FY22A	FY23A	FY24E	FY25E	FY26E
Equity capital	6,139	6,154	6,154	6,154	6,154
Reserves & surplus	1,145,601	1,248,013	1,497,037	1,792,108	2,136,694
Net worth	1,151,741	1,254,167	1,503,190	1,798,262	2,142,848
Deposits	8,217,209	9,469,452	11,069,790	12,863,095	14,946,917
Borrowings	1,851,339	1,863,000	1,974,780	2,152,511	2,391,439
Other liab. & provisions	531,493	586,636	304,614	522,138	658,326
Total liab. & equities	11,751,781	13,173,255	14,852,374	17,336,006	20,139,530
Cash & bank balance	1,109,871	1,064,108	822,597	958,512	1,113,791
Investments	2,755,972	2,888,148	3,254,332	3,746,033	4,270,723
Advances	7,076,960	8,453,028	9,974,574	11,690,200	13,654,154
Fixed 9 Other seeds	000.070	707.074	000.074	044.000	4 400 000

Per Share					
Y/E 31 Mar (Rs)	FY22A	FY23A	FY24E	FY25E	FY26E
EPS	42.5	31.2	80.9	95.9	112.0
Dividend per share	1.0	1.0	2.2	2.9	3.4
Book value per share	375.2	407.6	488.5	584.4	696.4

767,971

15.2

19.4

13,173,255

800,871

16.9

18.0

14,852,374

941,260

16.2

17.2

17,336,006 20,139,530

1,100,862

16.2

16.8

808,978

17.7

15.2

11,751,781

Valuations Ratios					
Y/E 31 Mar (x)	FY22A	FY23A	FY24E	FY25E	FY26E
P/E	23.6	32.2	12.4	10.5	9.0
P/BV	2.7	2.5	2.1	1.7	1.4
Dividend yield (%)	0.1	0.1	0.2	0.3	0.3

DuPont Analysis						
Y/E 31 Mar (%)	FY22A	FY23A	FY24E	FY25E	FY26E	
Net interest income	3.1	3.4	3.5	3.5	3.5	
Non-interest income	1.4	1.3	1.5	1.6	1.6	
Operating expenses	2.2	3.2	2.3	2.3	2.2	
Pre-provisioning profit	2.3	1.6	2.7	2.8	2.9	
Provisions	0.7	0.2	0.3	0.4	0.4	
PBT	1.6	1.4	2.4	2.5	2.5	
Tax	0.4	0.6	0.6	0.6	0.6	
ROA	1.2	0.8	1.8	1.8	1.8	
Leverage (x)	10.0	10.4	10.2	9.7	9.5	
ROE	12.0	8.0	18.1	17.9	17.5	

Y/E 31 Mar	FY22A	FY23A	FY24E	FY25E	FY26E
YoY growth (%)					
Net interest income	13.3	29.6	12.7	16.8	16.0
Pre-provisioning profit	7.0	(20.0)	89.2	21.0	18.5
EPS	89.7	(26.6)	159.7	18.5	16.8
Profitability & Return rat	ios (%)				
Net interest margin	3.8	3.8	3.8	3.9	3.9
Fees / Avg. assets	35.2	33.1	37.5	39.0	39.0
Cost-Income	48.8	66.7	46.1	44.5	43.4
ROE	12.0	8.0	18.1	17.9	17.5
ROA	1.2	0.8	1.8	1.8	1.8
Asset quality (%)					
GNPA	3.0	2.2	1.8	1.7	1.7
NNPA	0.8	0.4	0.4	0.3	0.3
Slippage ratio	3.3	2.1	1.7	1.7	1.7
Credit cost	1.1	0.4	0.5	0.5	0.6
Provision coverage	74.2	80.5	79.8	79.8	79.8
Ratios (%)					
Credit-Deposit	86.1	89.3	90.1	90.9	91.4
Investment-Deposit	33.5	30.5	29.4	29.1	28.6
CAR	18.5	17.6	17.4	17.4	17.6
Tier-1	16.3	14.6	14.9	15.1	15.5



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BUY - Expected return >+15%

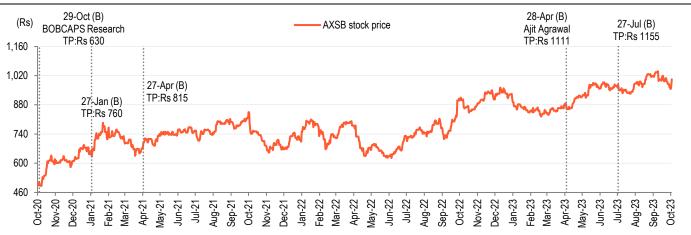
HOLD - Expected return from -6% to +15%

SELL - Expected return <-6%

Note: Recommendation structure changed with effect from 21 June 2021

Our recommendation scale does not factor in short-term stock price volatility related to market fluctuations. Thus, our recommendations may not always be strictly in line with the recommendation scale as shown above.

### Ratings and Target Price (3-year history): AXIS BANK (AXSB IN)



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